

Selected Works

# Kat Okińczyc

Brand | Product | Communications | Strategy & Leadership

# Hello!

I'm Kat Okińczyc, a brand and product strategist who thrives at the intersection of business, design, and technology. I've spent my career driving innovation in Consumer Tech, SaaS, FinTech, Digital Transformation, and Sustainability translating bold ideas into award-winning solutions. My secret superpower? Crafting employer brand experiences that attract and retain top talent.

What I bring to the table:

**Holistic Brand & Product Leadership:** I elevate products and services while designing targeted brand strategies that drive growth and customer loyalty.

**Cross-Industry Expertise:** I've led B2B and B2C projects in startups and corporations, always staying ahead of trends.

**Lean Problem-Solving:** I comfortably guide teams to deliver impactful results in resource-constrained environments using creativity and cutting-edge tech.

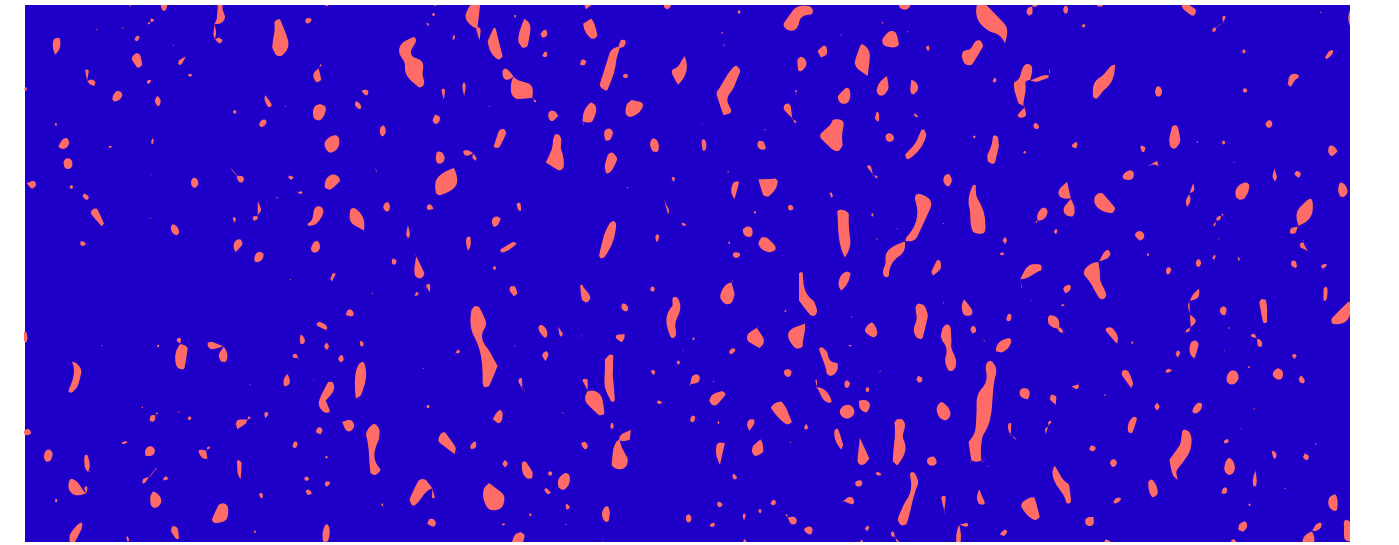
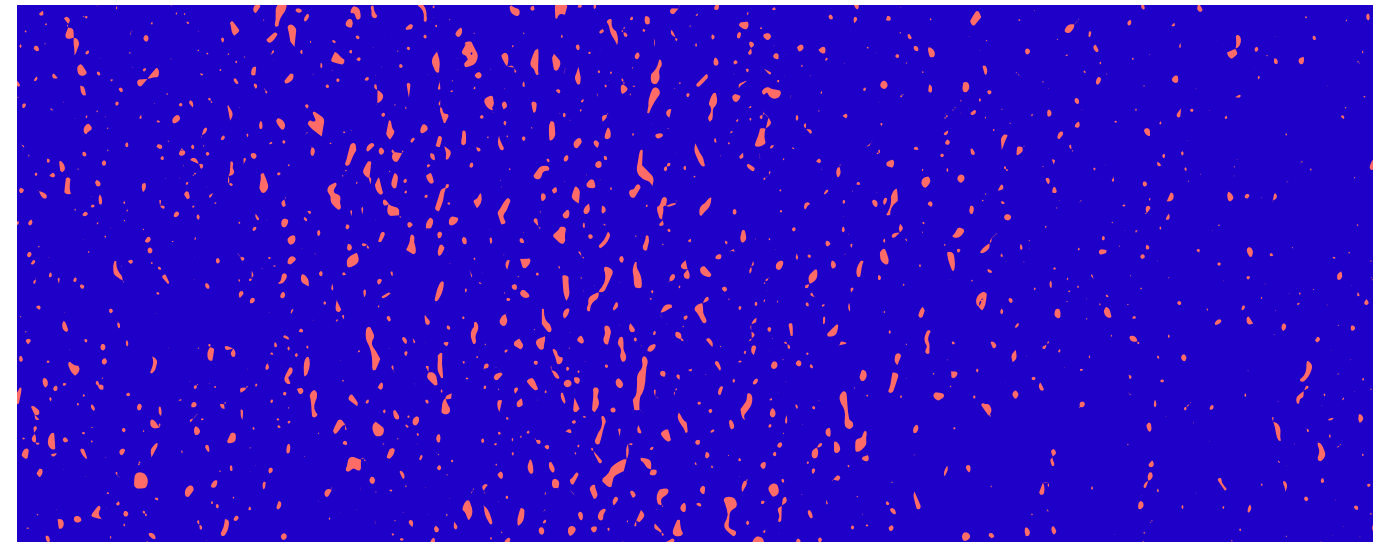
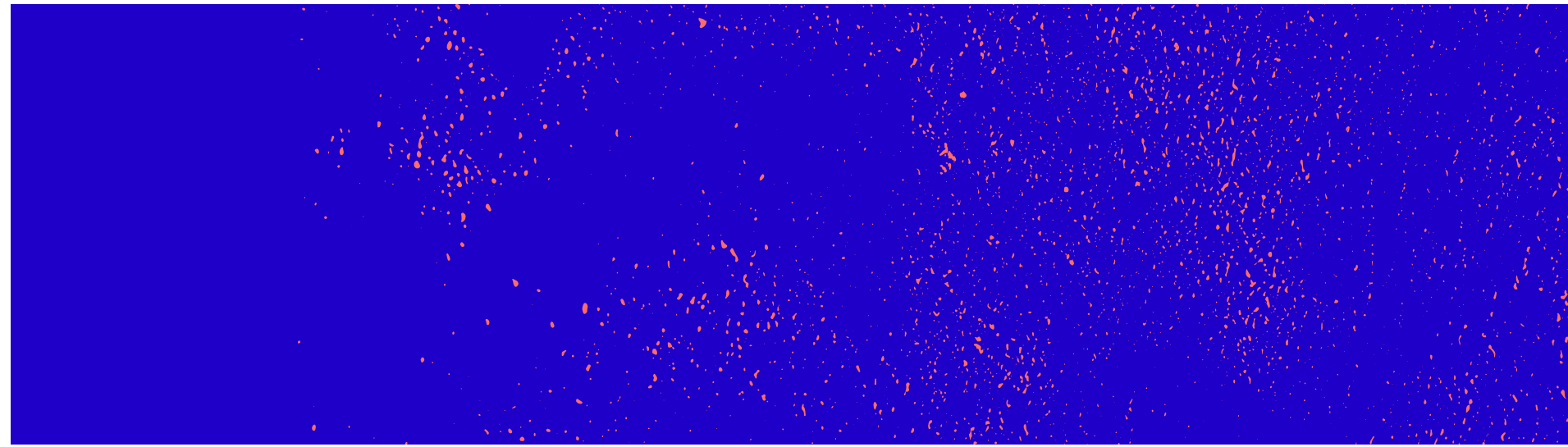
**Award-Winning Impact:** Honored with Red Dot Design Awards for reimagining human experiences and focus on sustainability.

I'm excited to tackle new challenges and co-create innovative solutions that turn ambitious goals into reality. Need to elevate your brand or rethink your product experience? Let's collaborate!

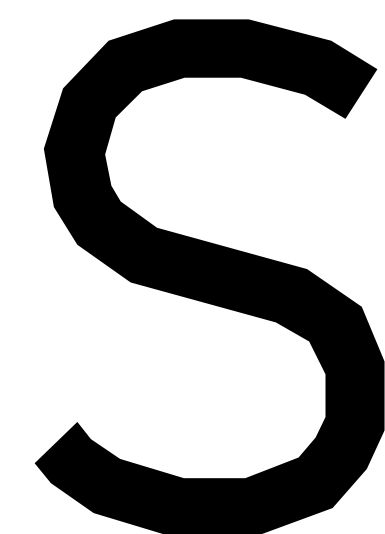
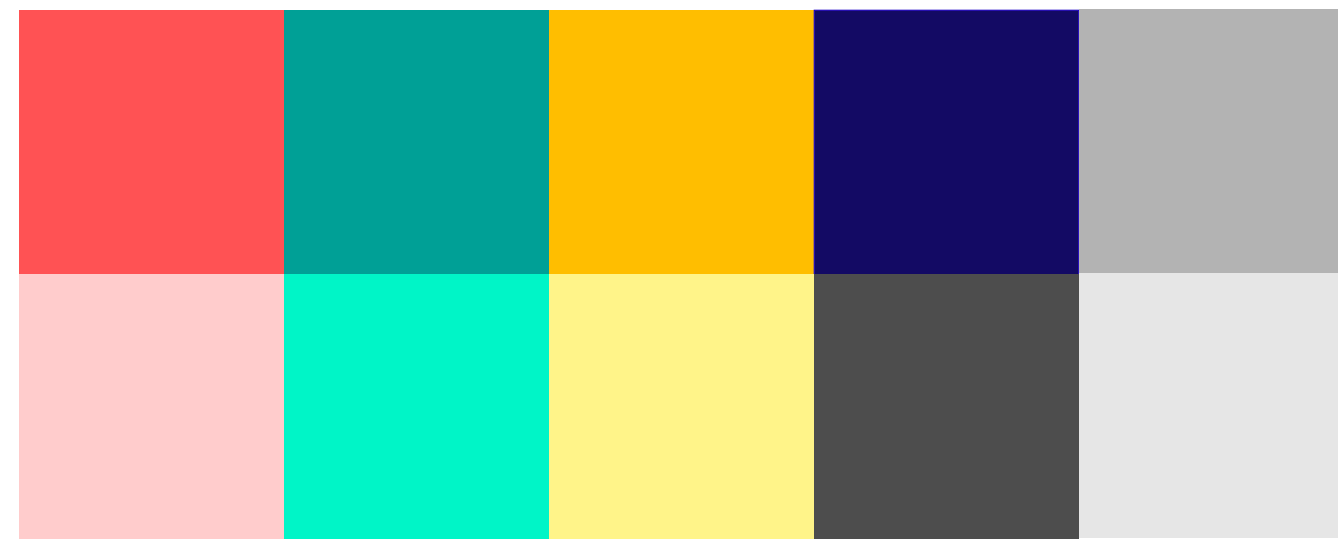
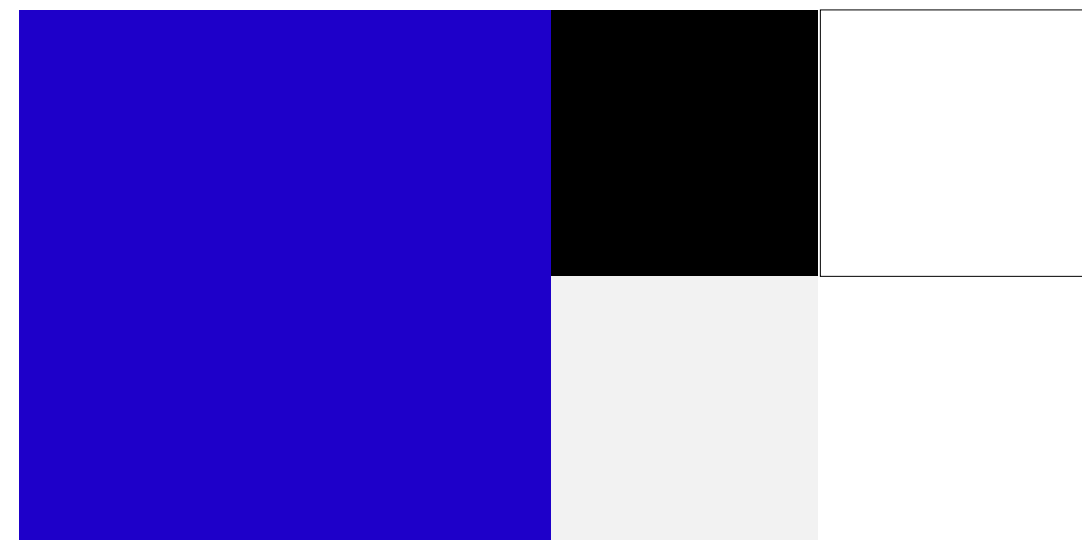
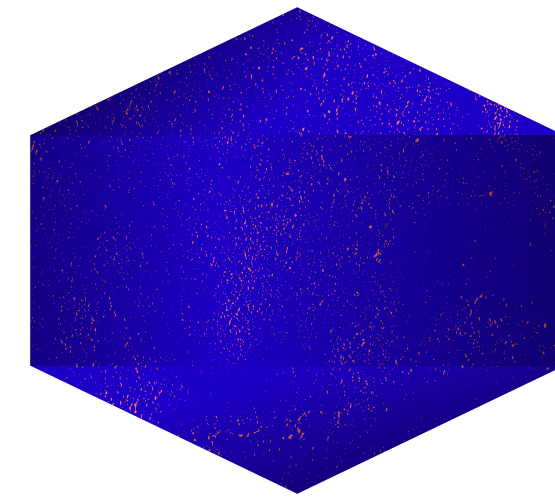
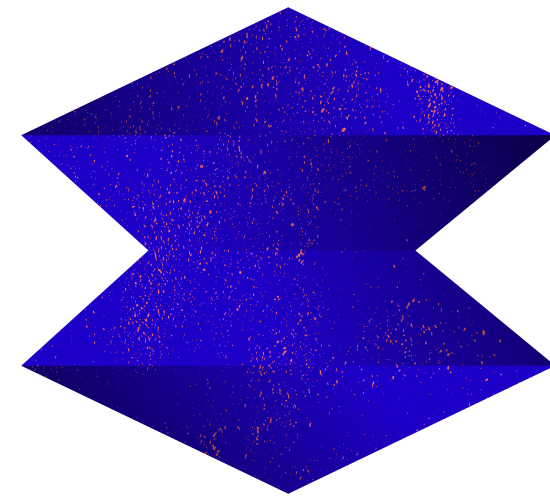
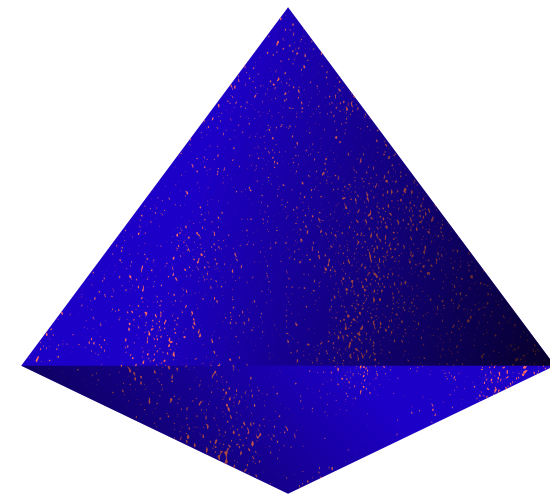


thebigsearch.com

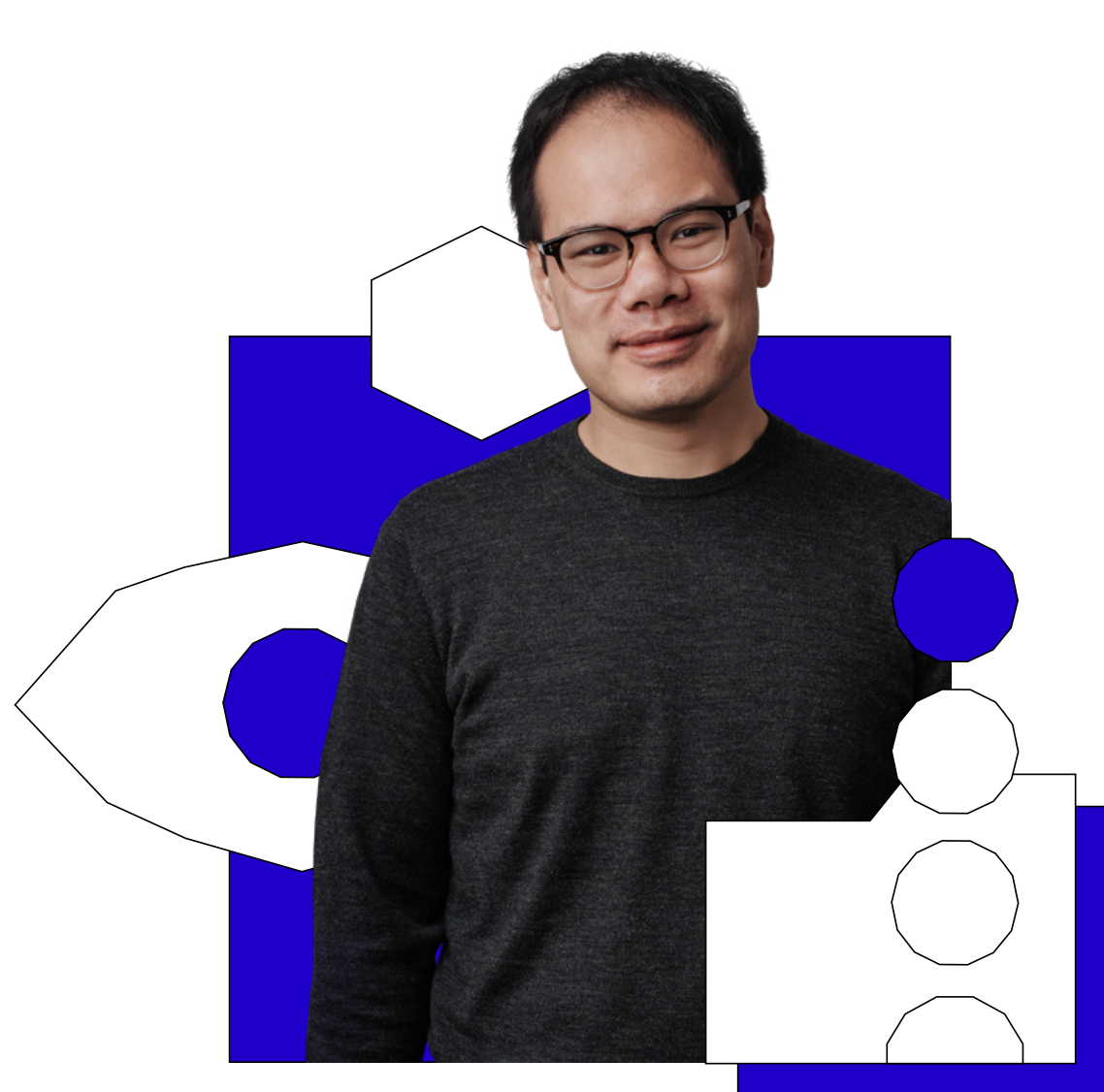
# THE BIG SEARCH



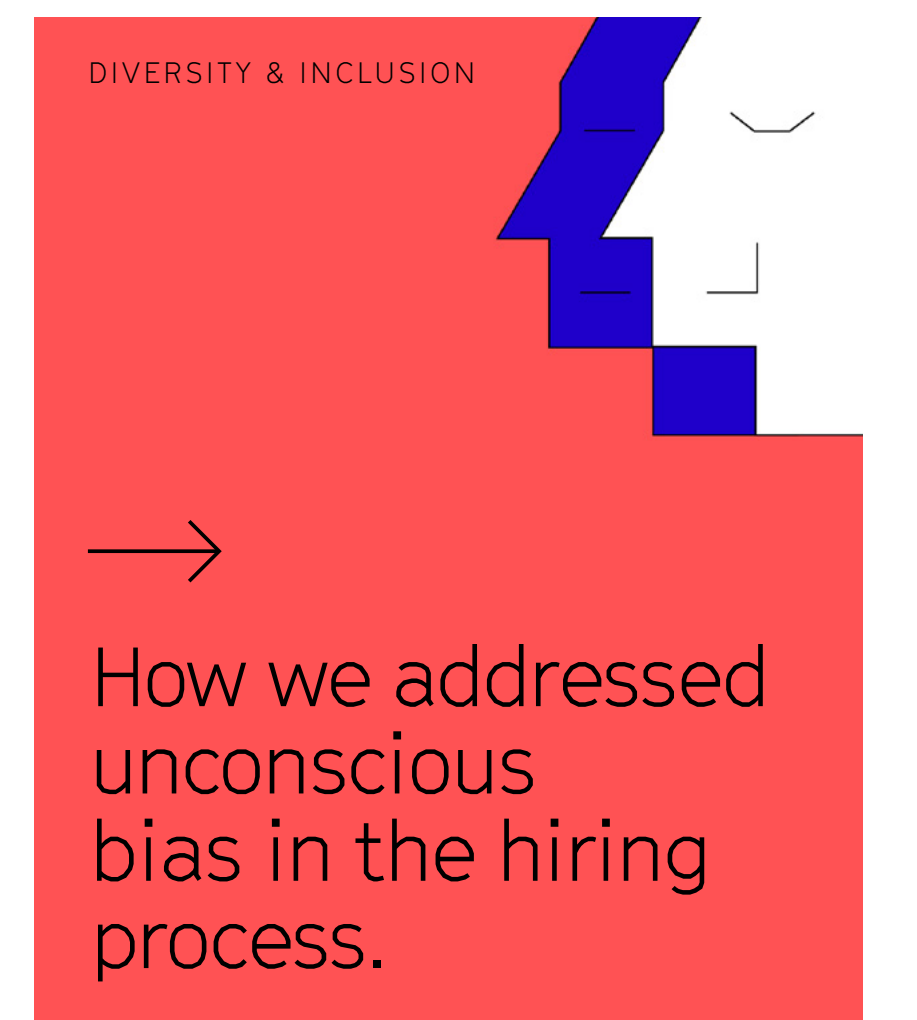
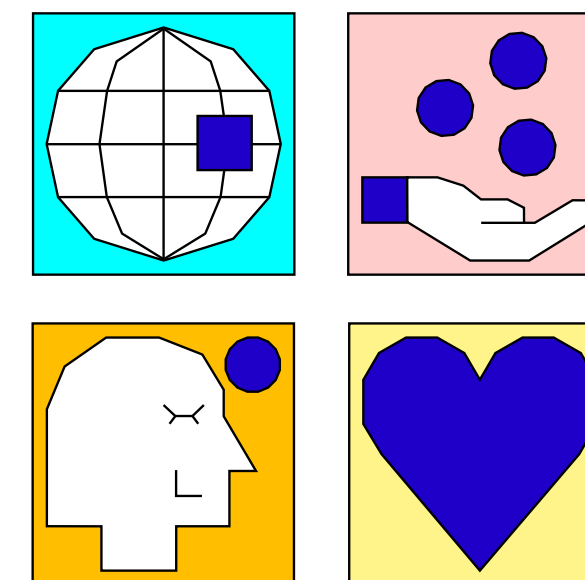
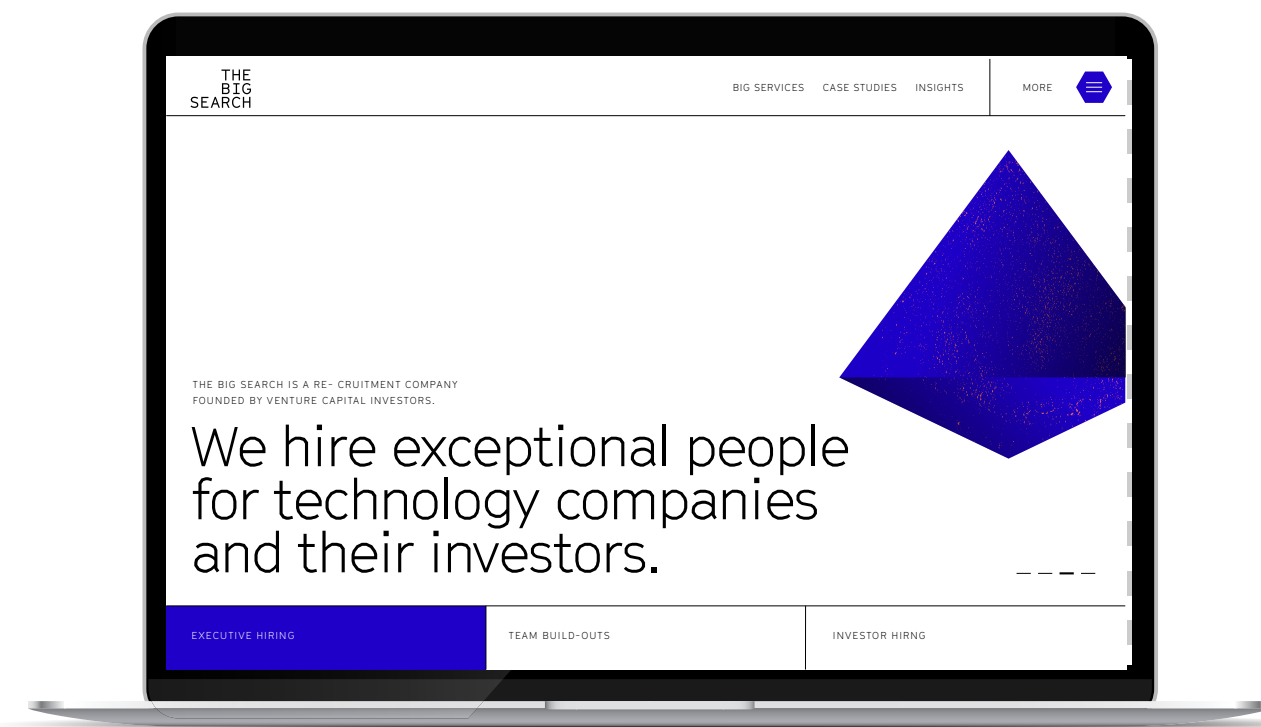
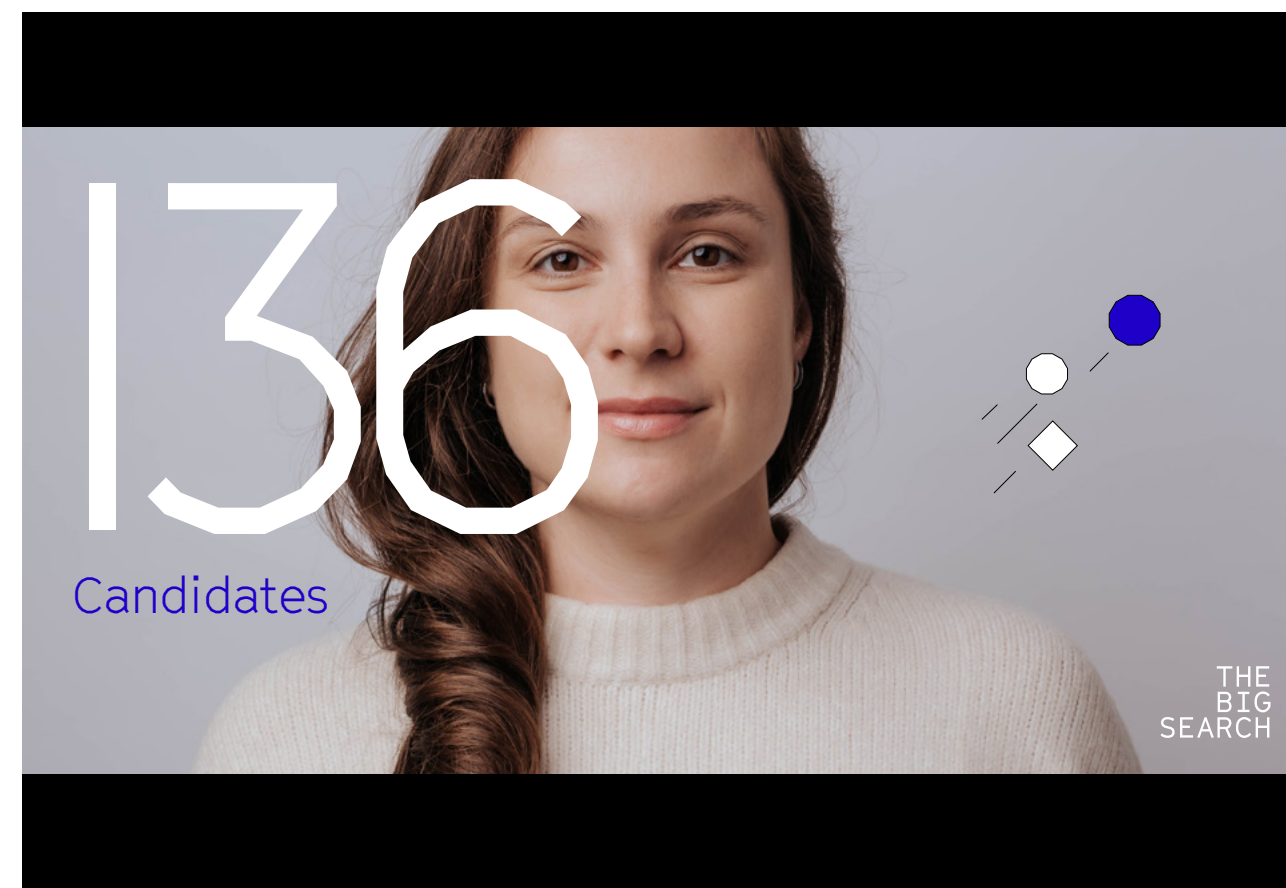
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SEARCH



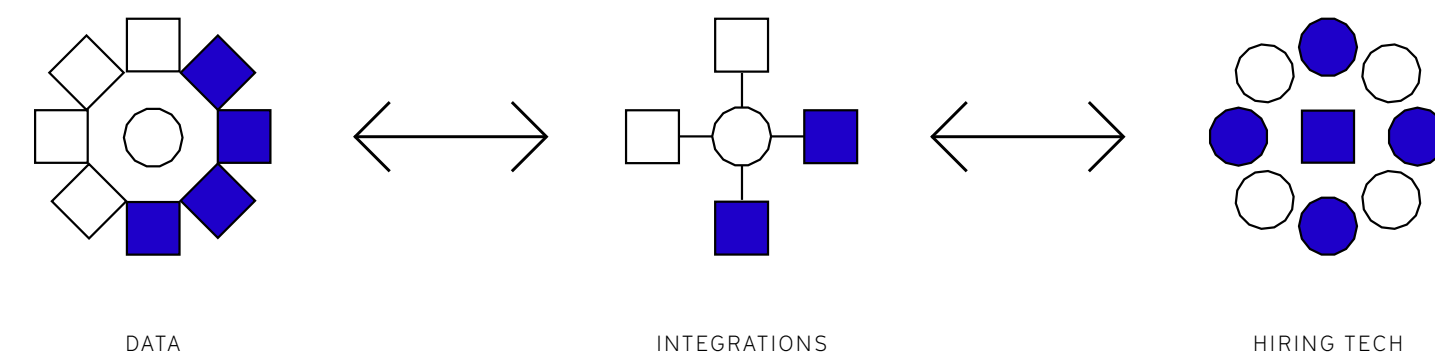
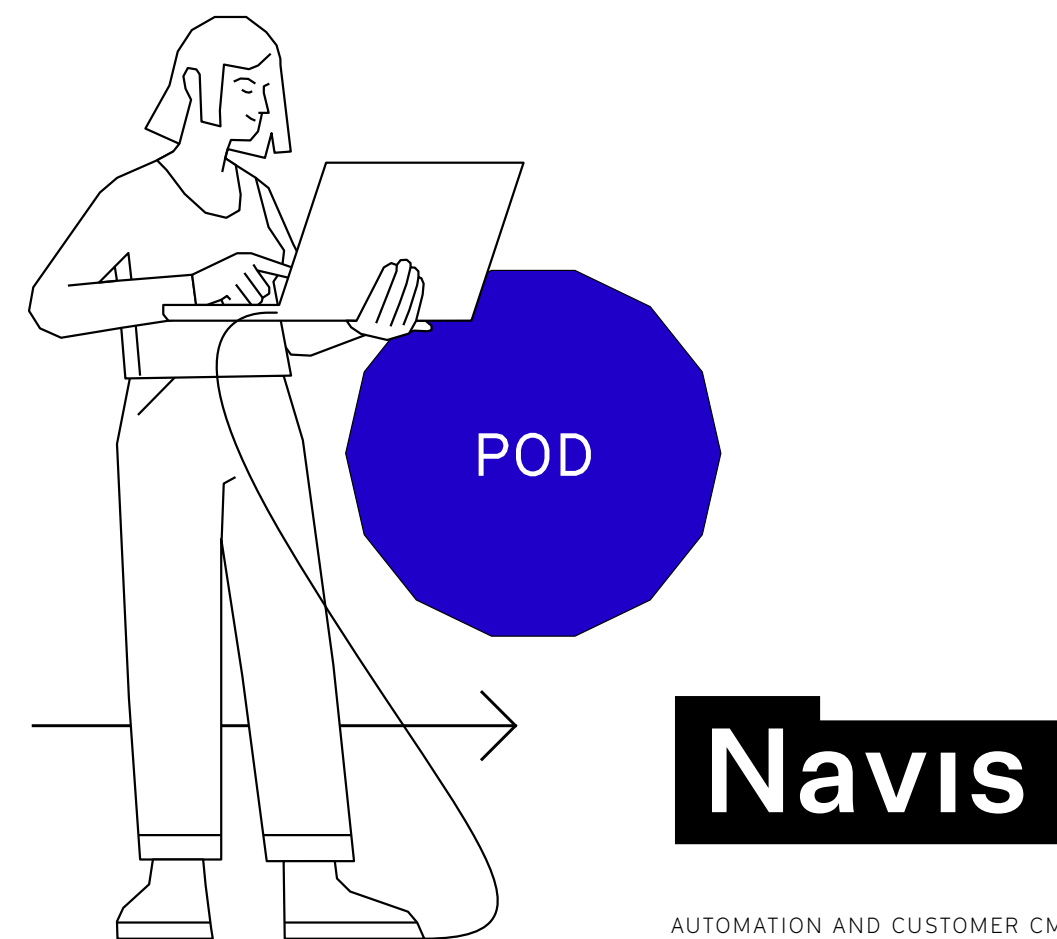
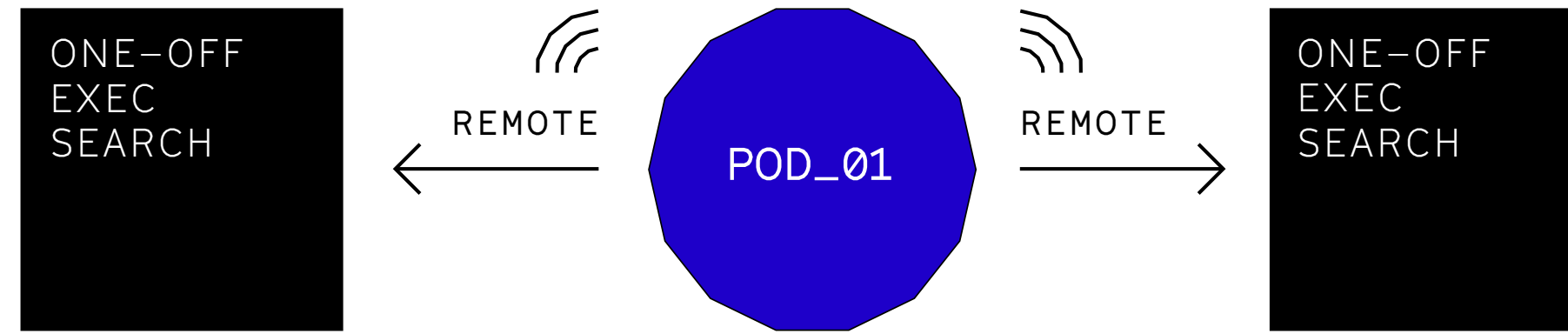
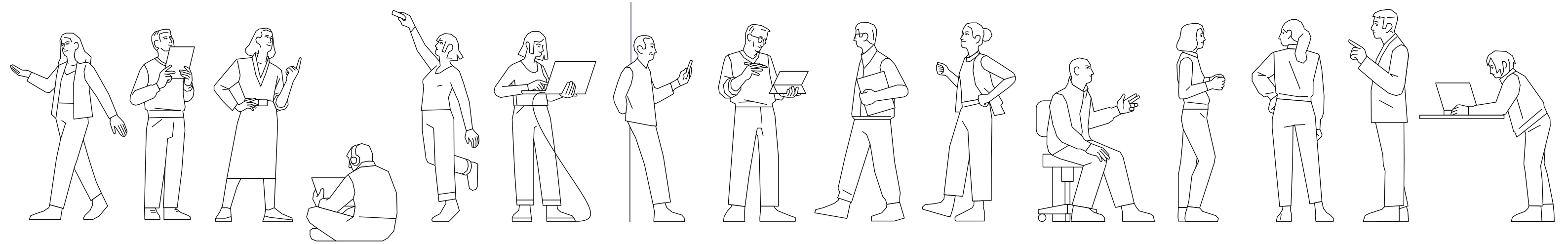
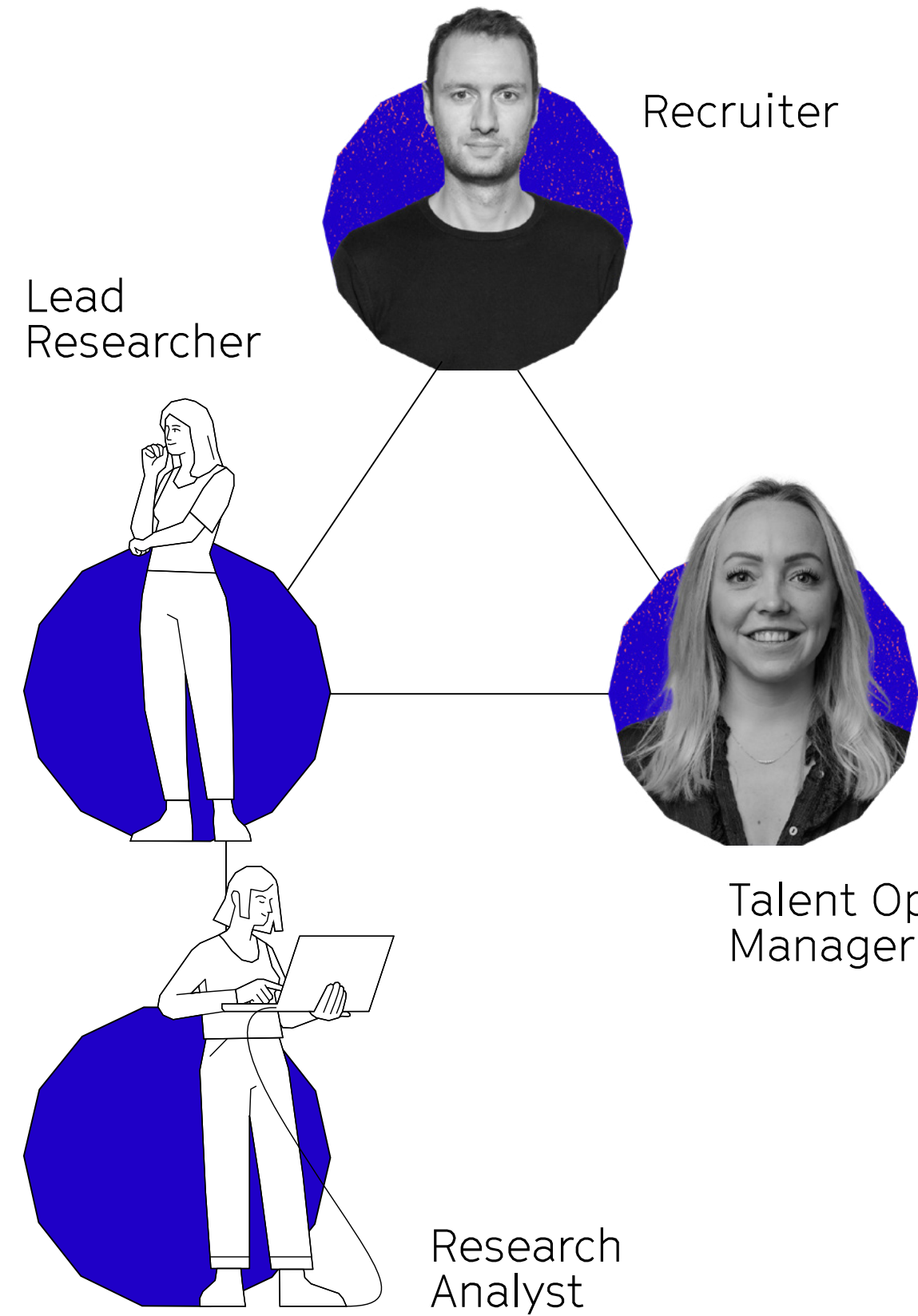
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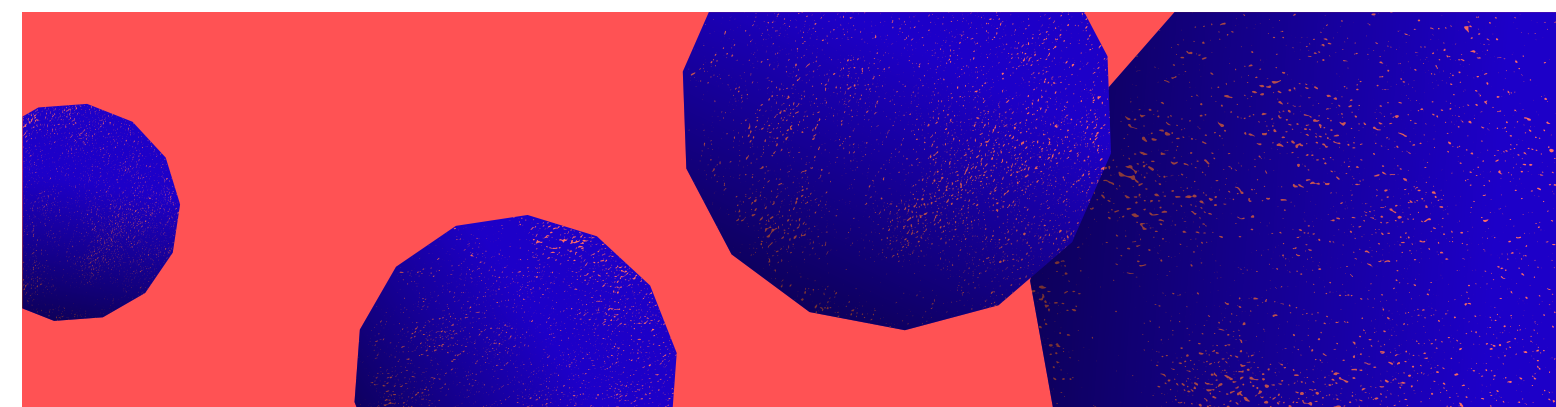
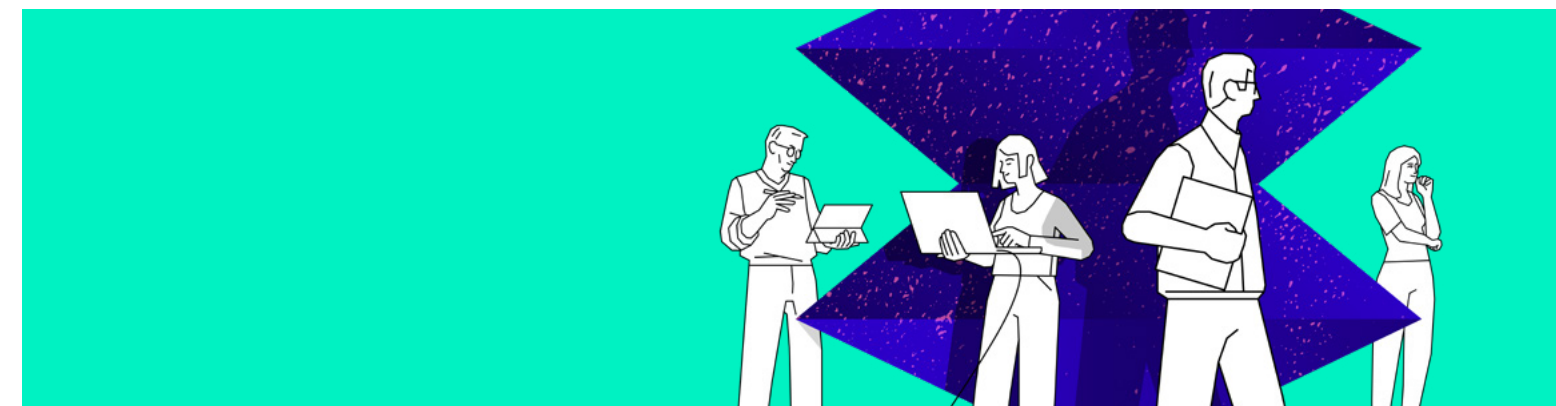
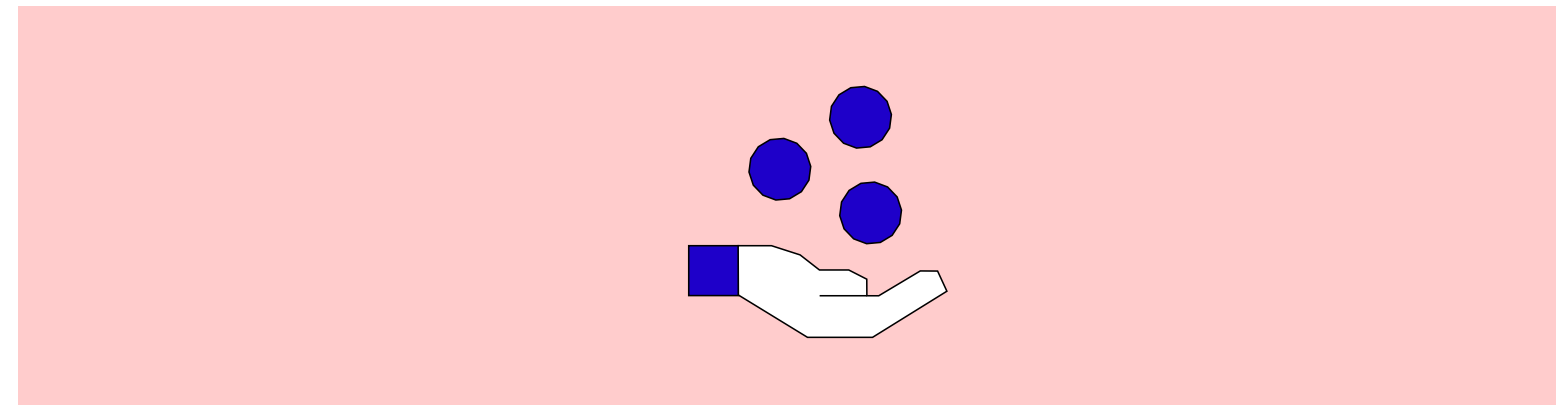
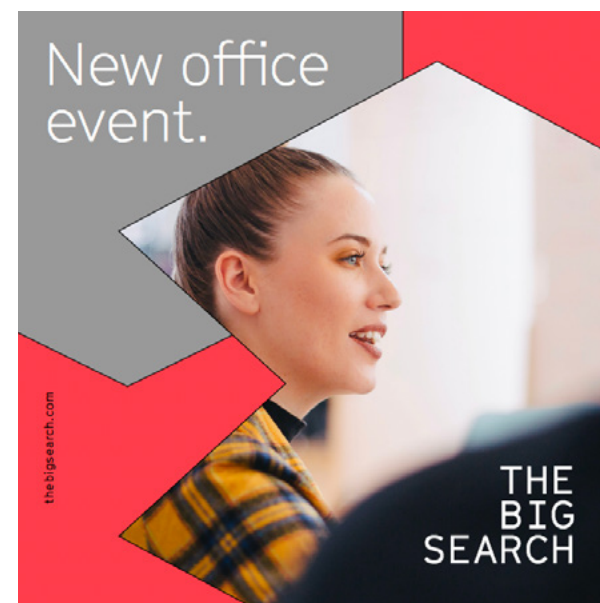


Research Analyst



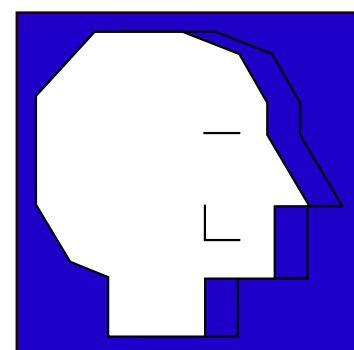
Infographics & Diagrams



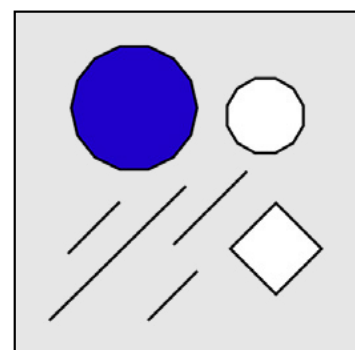


- ▶ Working Policies
- ▶ Meet the TBS Teams
- ▶ TBS Areas of Responsibility
- ▶ How to use our tools and software
- ▶ Processes
- ▶ Being Effective!
- ▶ Progression at The Big Search
- ▶ **TBS Brand Resource**
- ▶ Recruitment Workspace
- ▶ ETA Workspace
- ▶ Pods and Groups Workspace
- ▶ Manager resources
- ▶ People Workspace
- ▶ Research Workspace
- ▶ Talent Operations Workspace
- ▶ Research & Talent Ops discussion topics
- ▶ Product Workspace
- ▶ Finance and Administration Workspace

TBS Blue



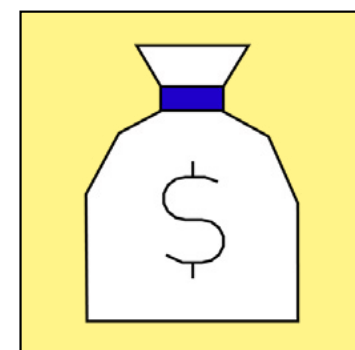
Allround Dove



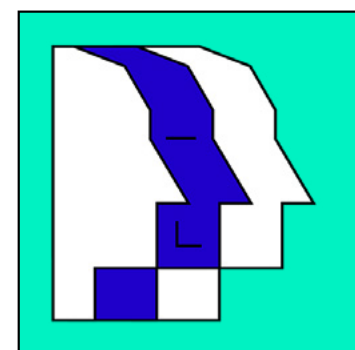
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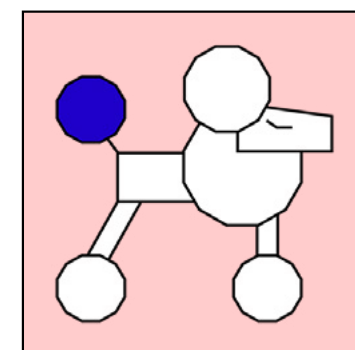
Finance Yellow



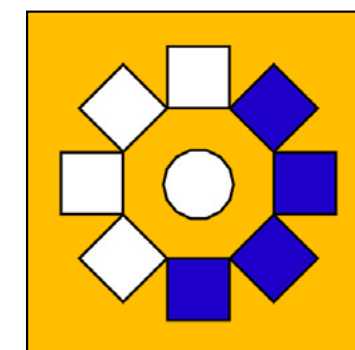
People Aqua



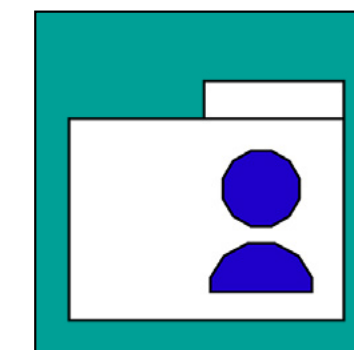
Brand Pink



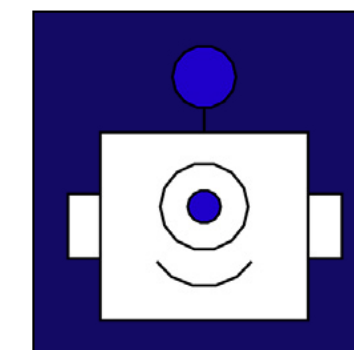
Data Orange



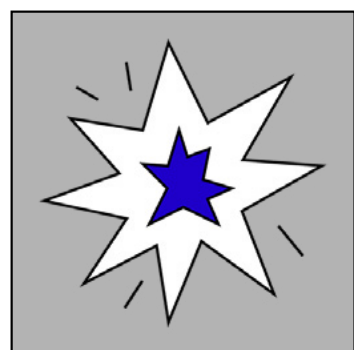
Recruitment Green

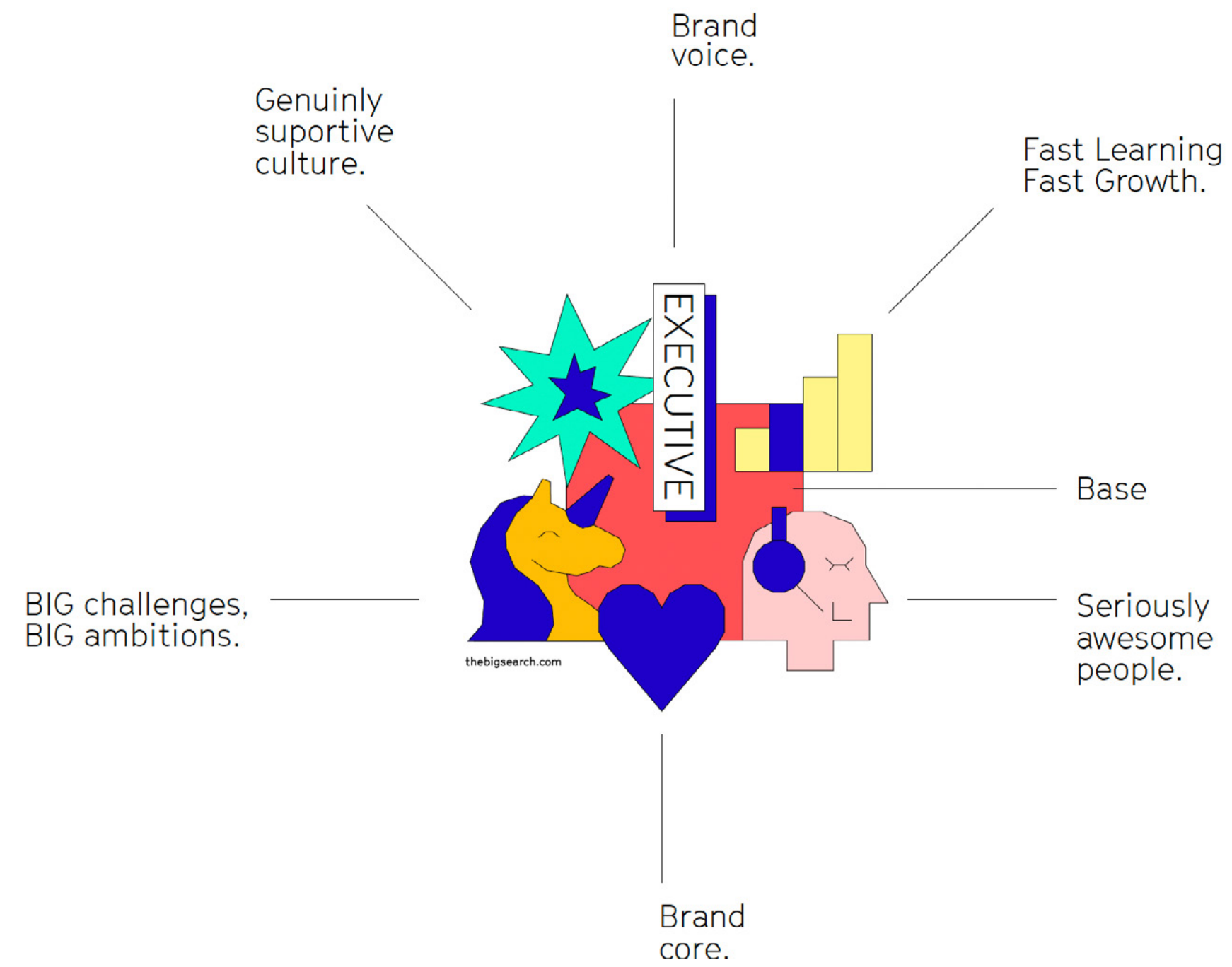


Product Navy



Strategy Steel

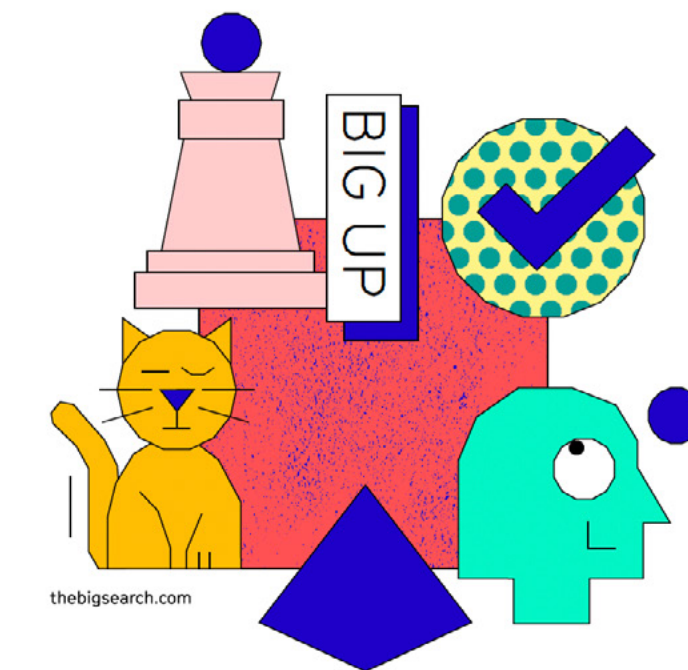
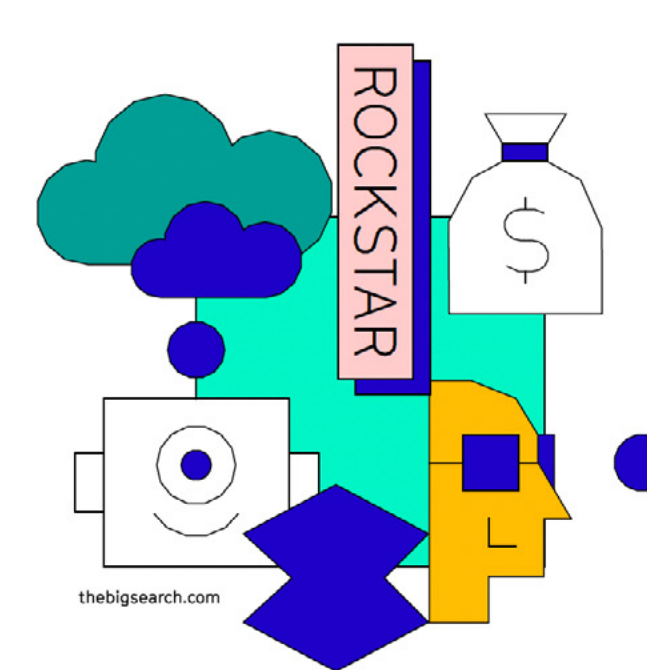




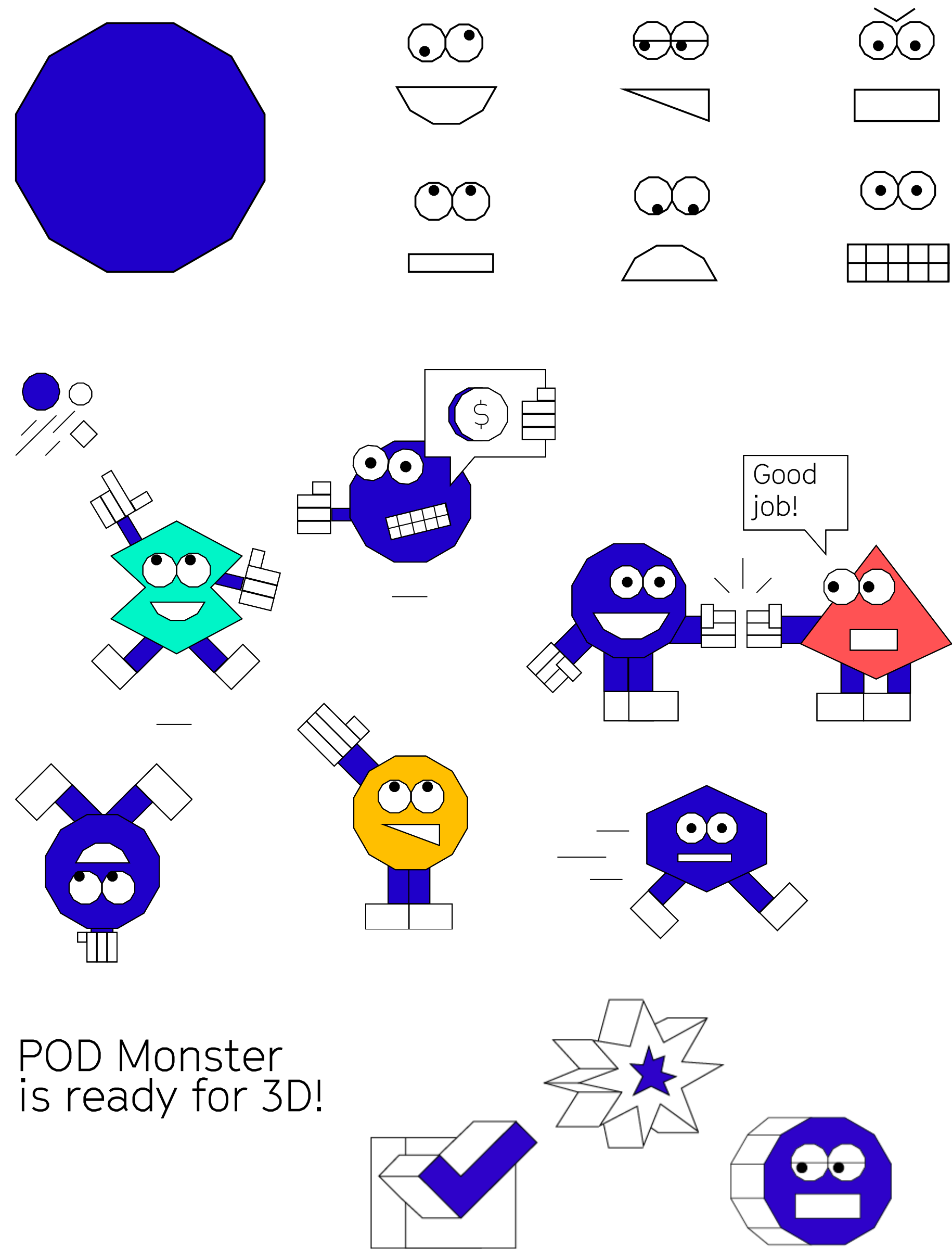
BIG challenges, BIG ambitions.

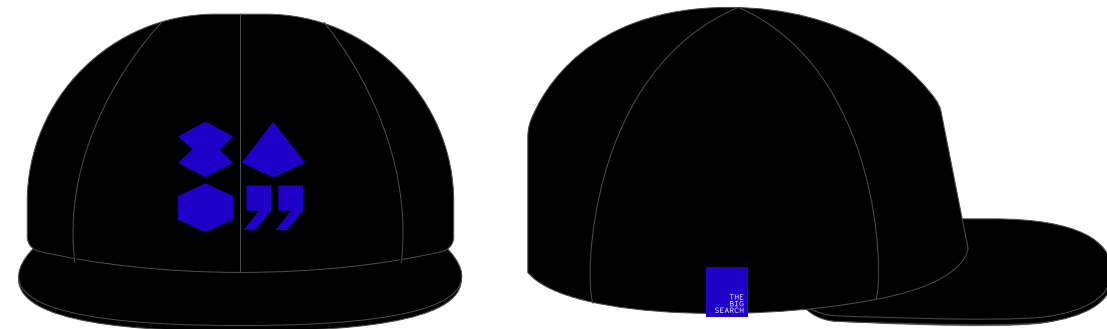
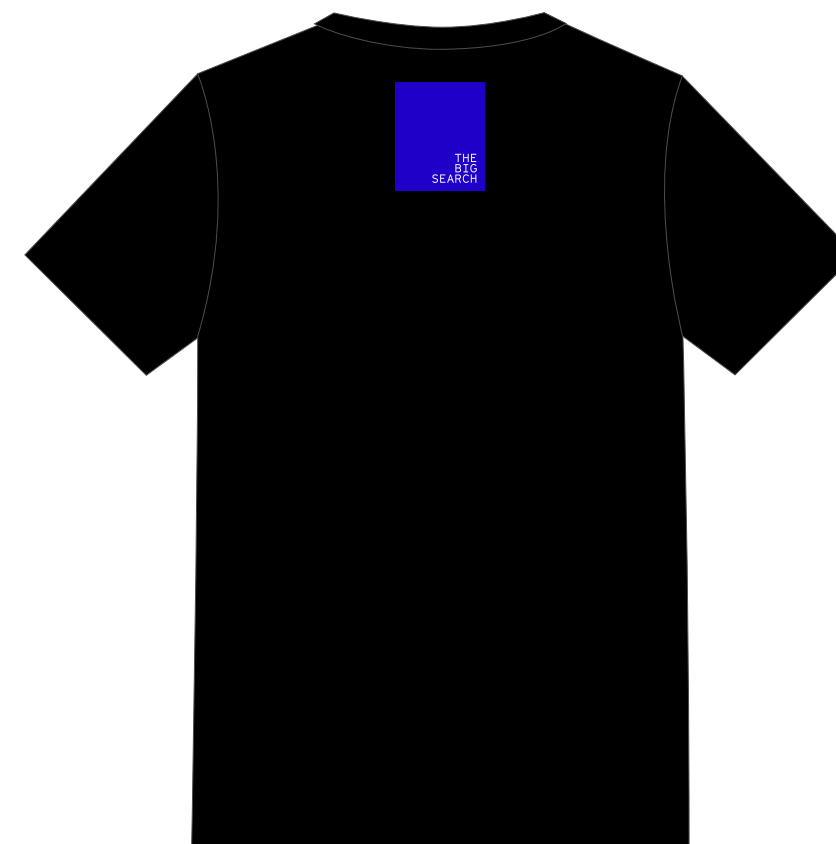
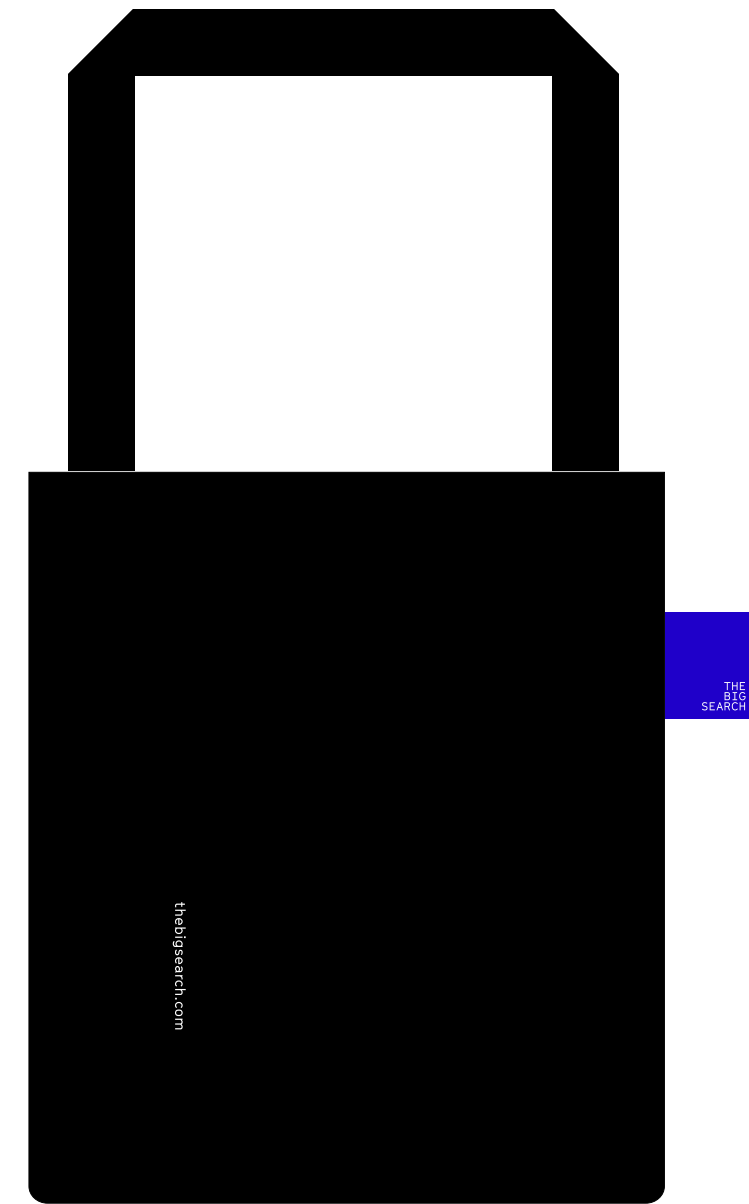
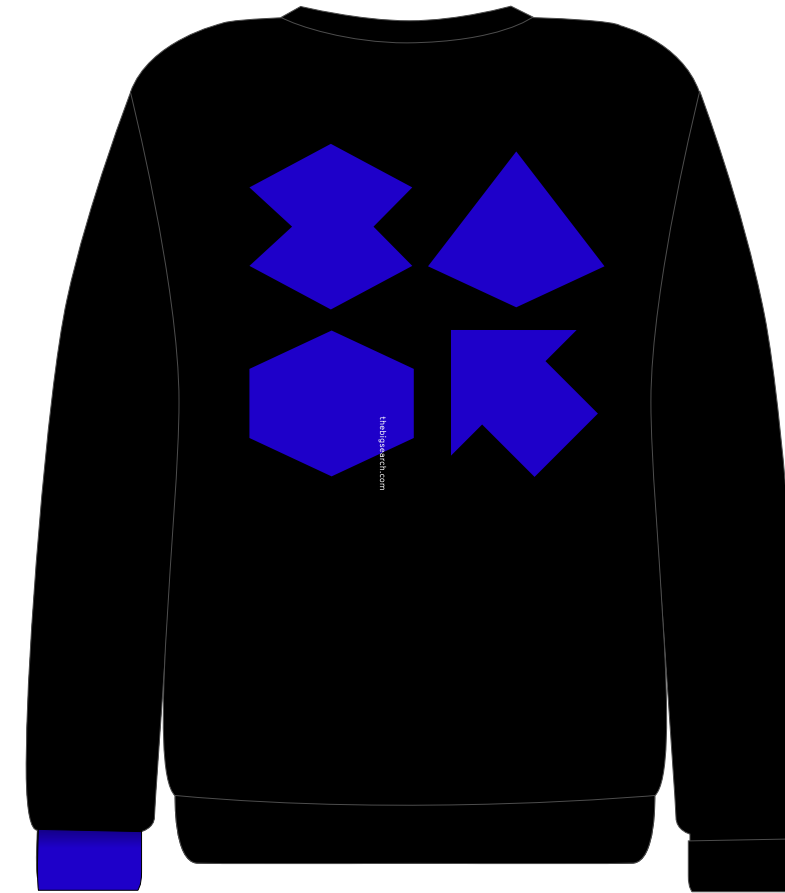
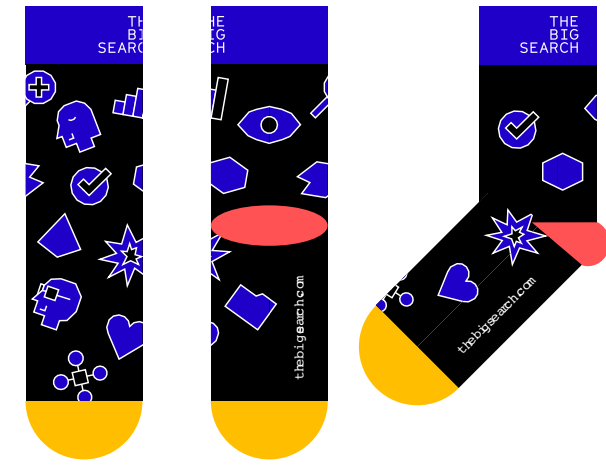
Elements' visual rarity differentiators.

Rarity	Color Differentiators	Icon Differentiators
Most common	Two overlapping circles (one blue, one white)	Star, bar chart, unicorn head, person head, heart
Common	Four pairs of overlapping circles in various colors (e.g., blue/green, blue/pink, blue/red)	Star, bar chart, unicorn head, person head, heart
Rare	Four circles with different patterns (e.g., polka dots, stripes)	Star, bar chart, unicorn head, person head, heart
Ultra Rare	Five overlapping circles in a gradient of colors	Star, bar chart, unicorn head, person head, heart
Legendary	Five solid circles in different colors	Star, bar chart, unicorn head, person head, heart











Webinar

## Mastering Market Cycles.

Leadership and team-building strategies for thriving in times of change.

with

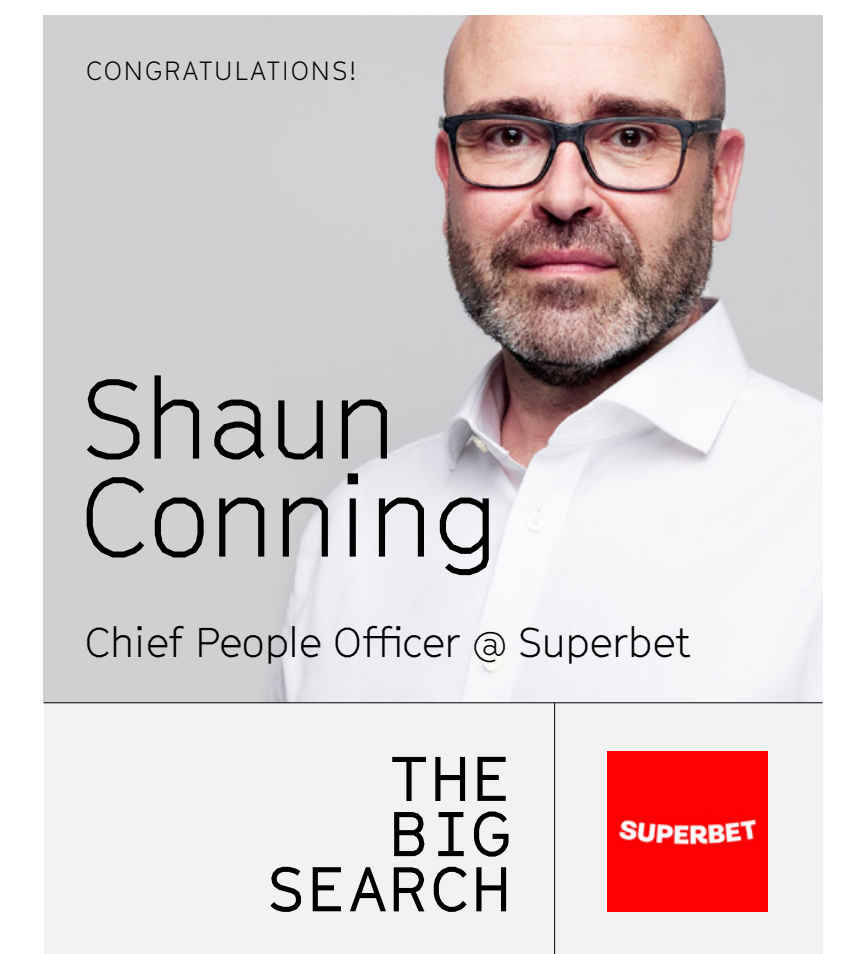
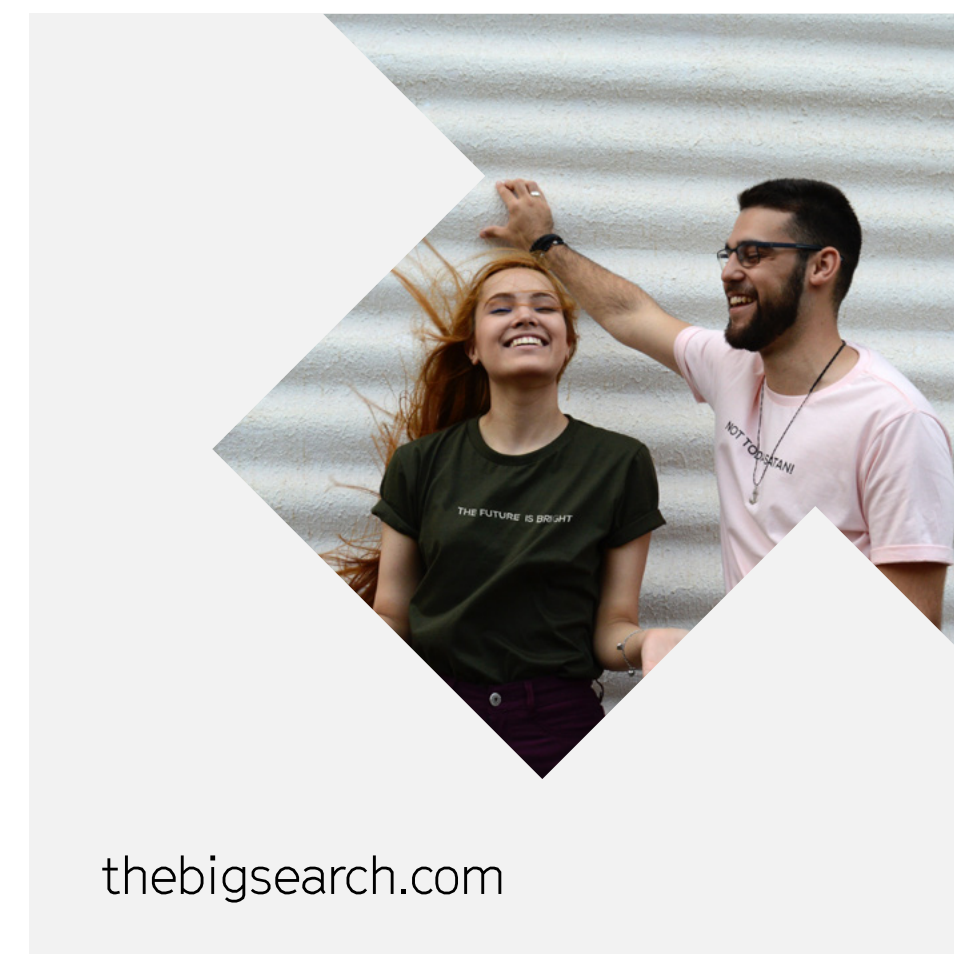
### Dr. Hauke Hansen

Founder of Lakeside Invest



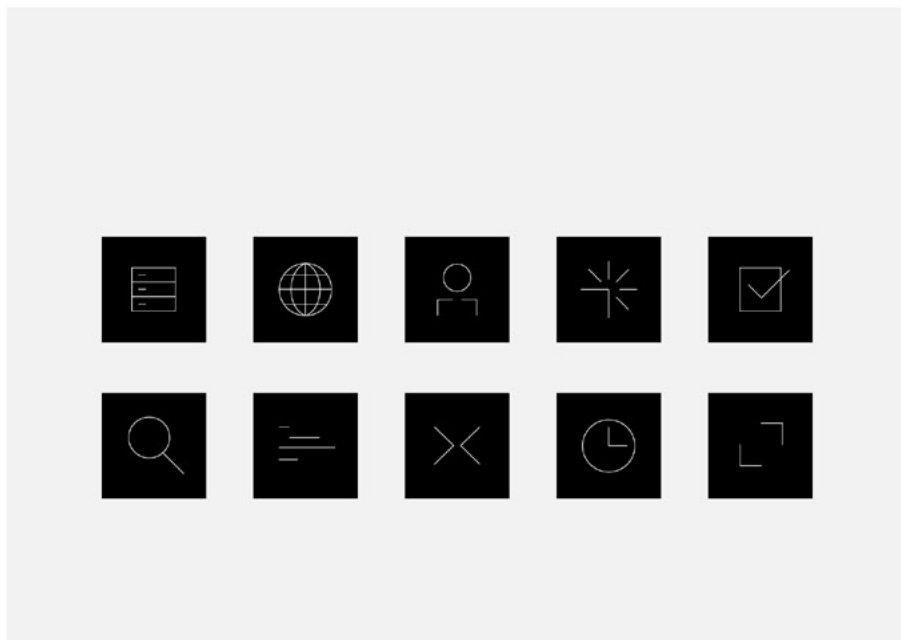
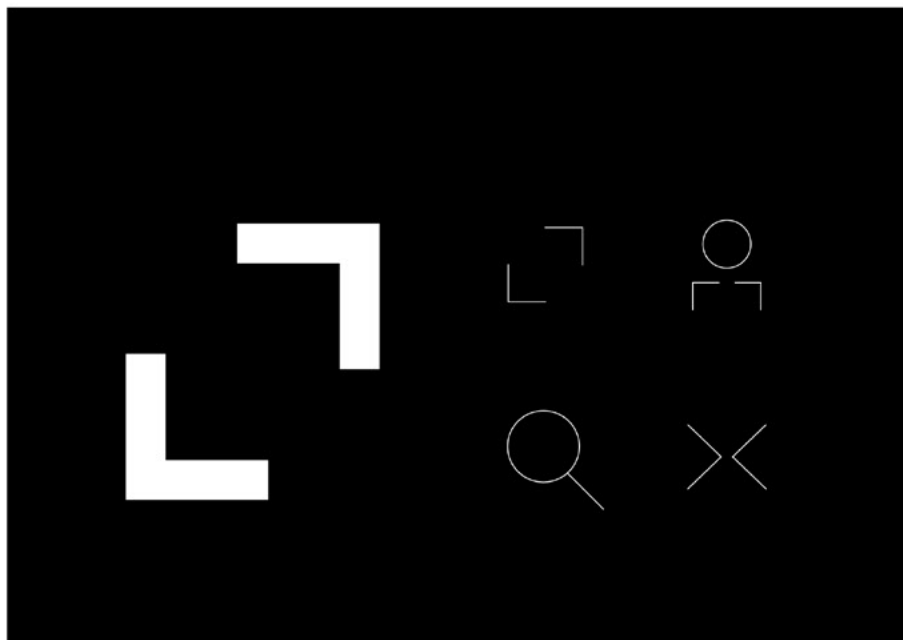
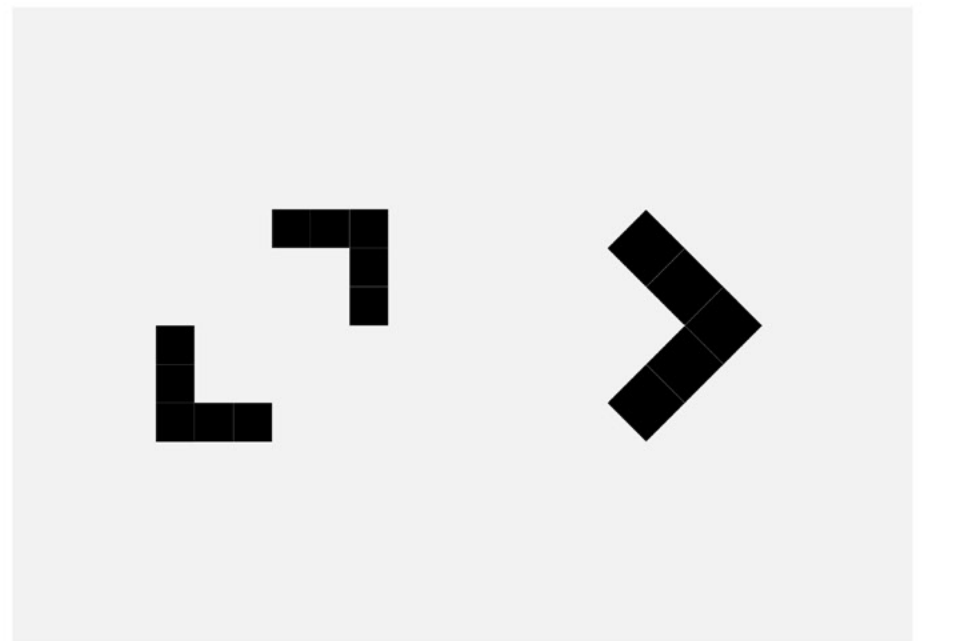
29. March | 11:00 am CET  
Register online!

THE BIG SEARCH TALKS



# Navis

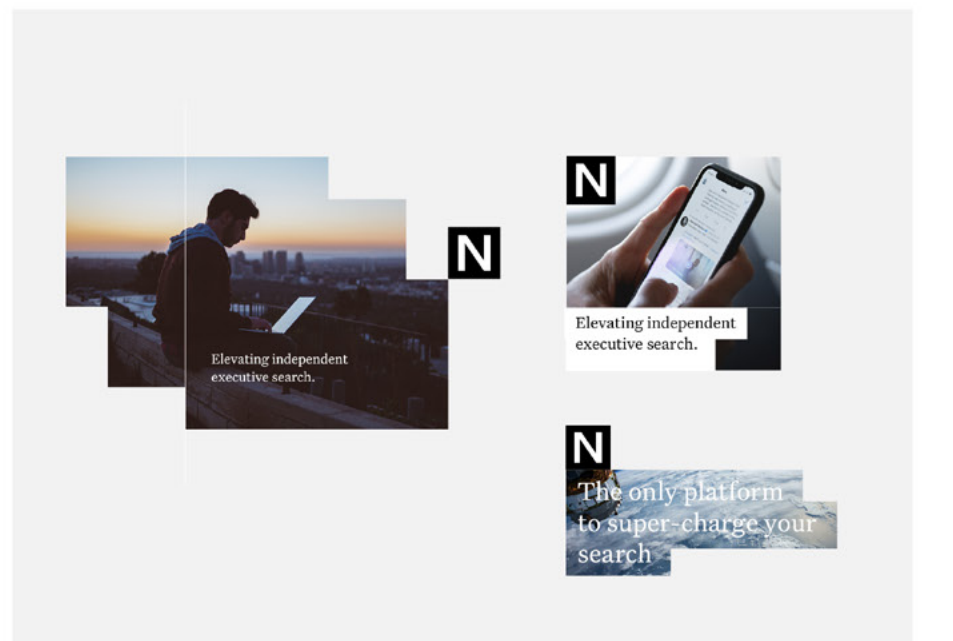
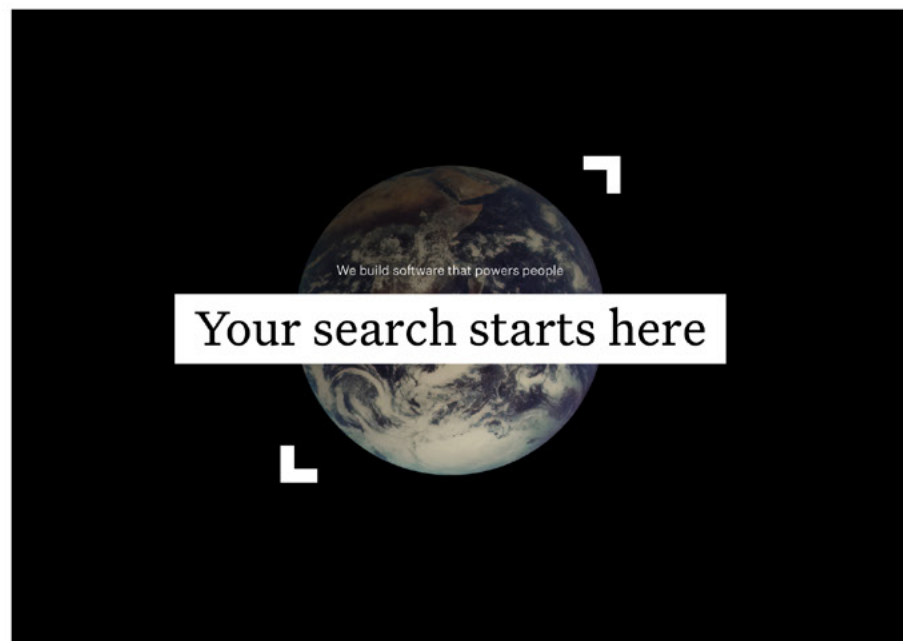
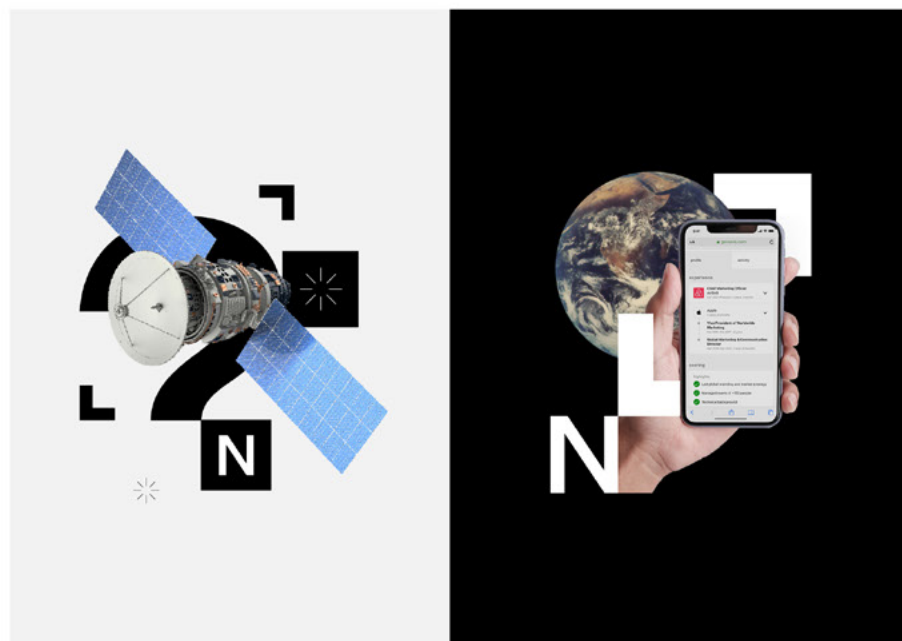
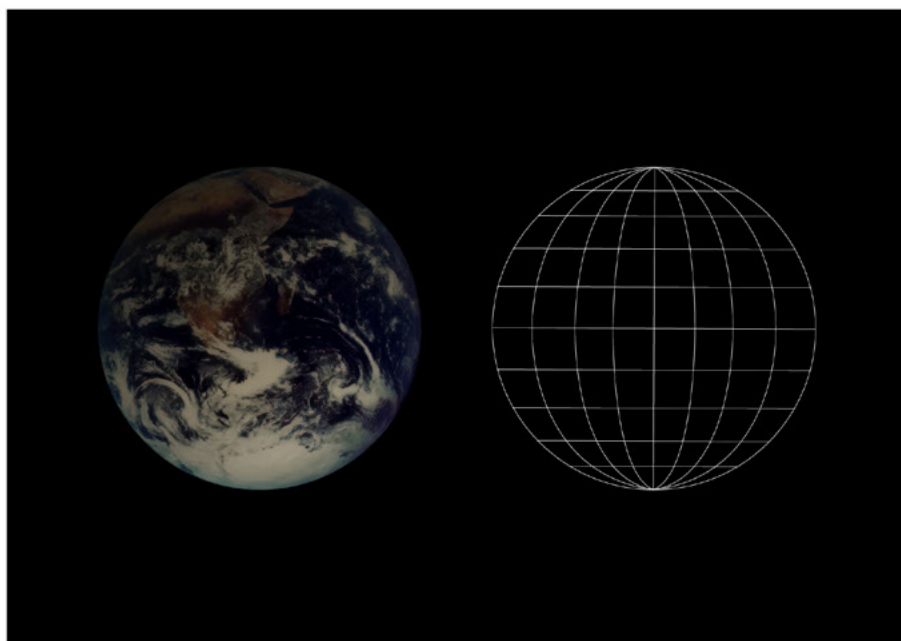
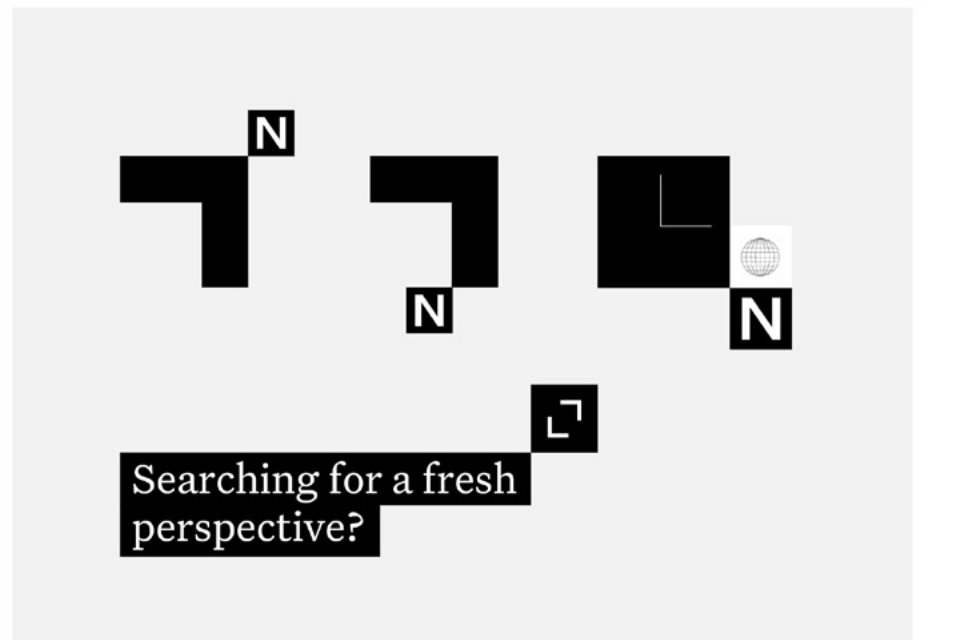
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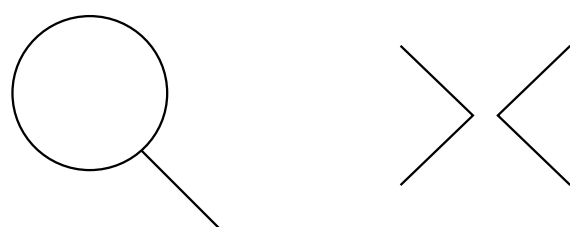
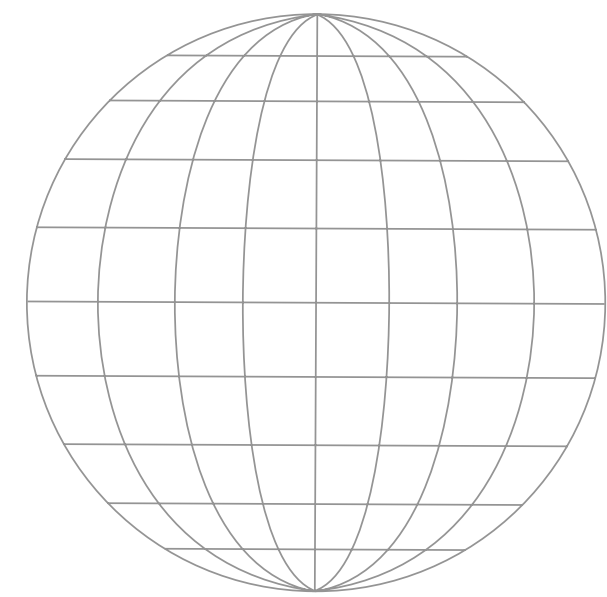


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Searching for a fresh perspective?

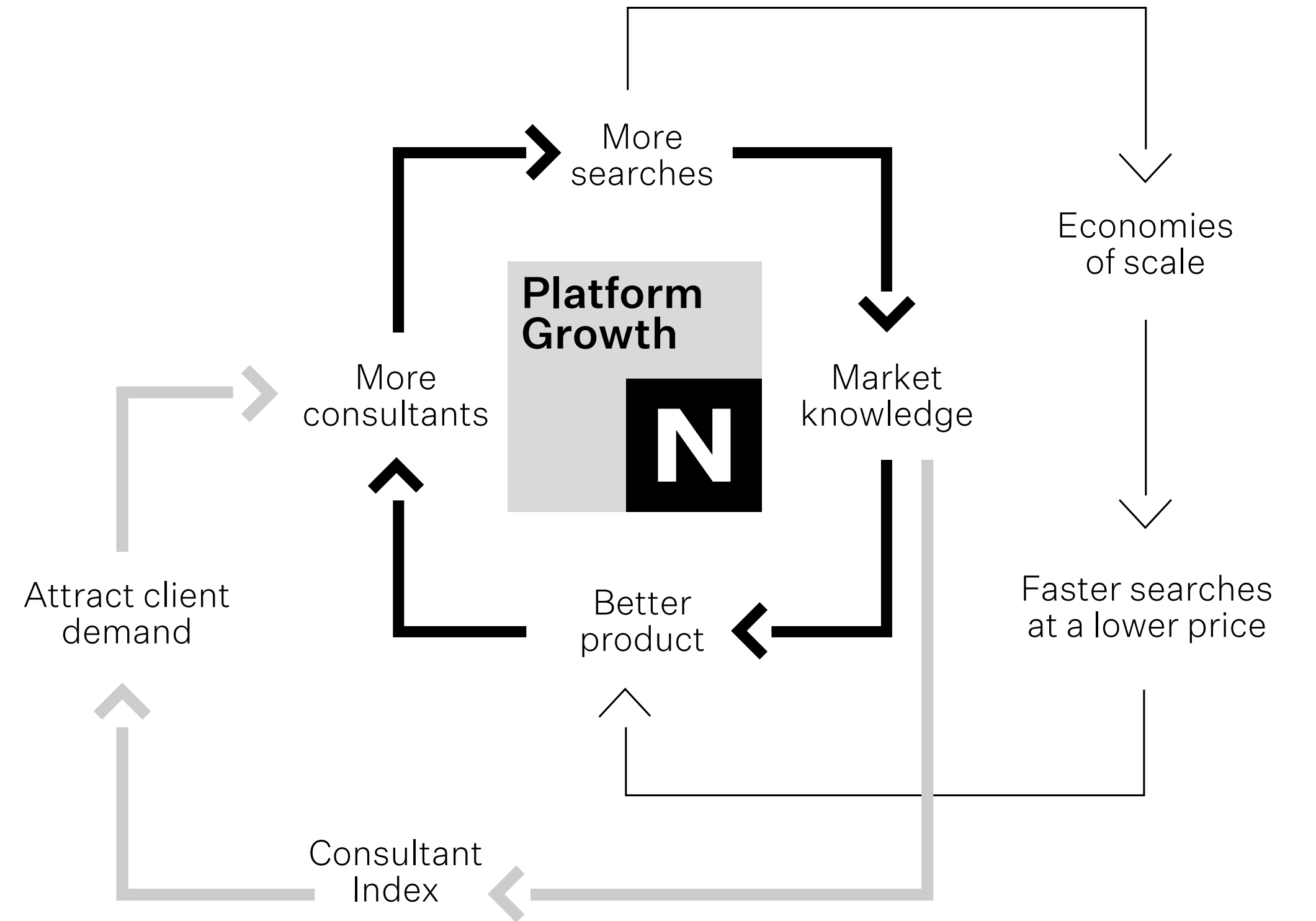
We are building the operating system for the worlds best executive search consultants.

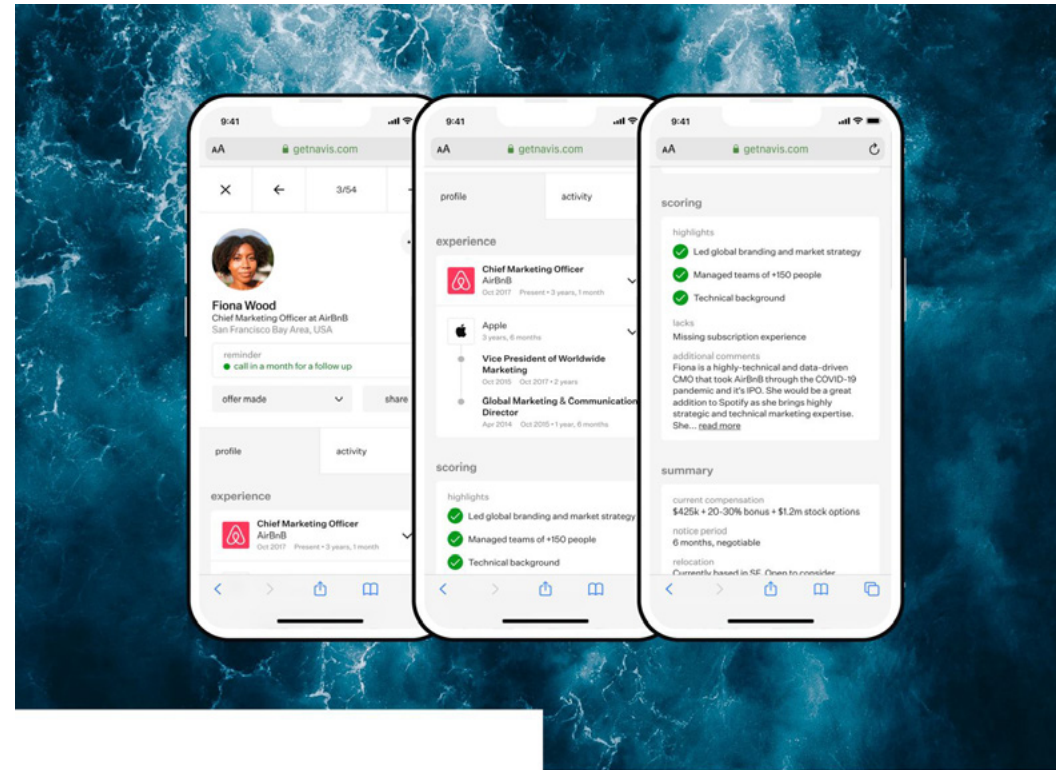




**N**

Elevating independent executive search.

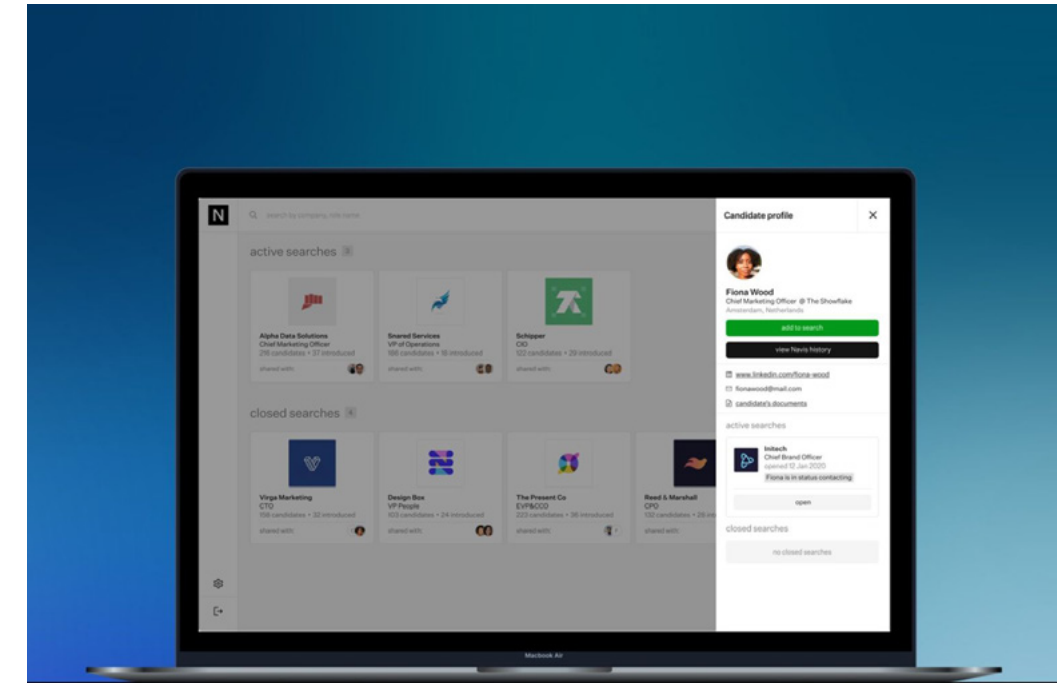




Mobile First.

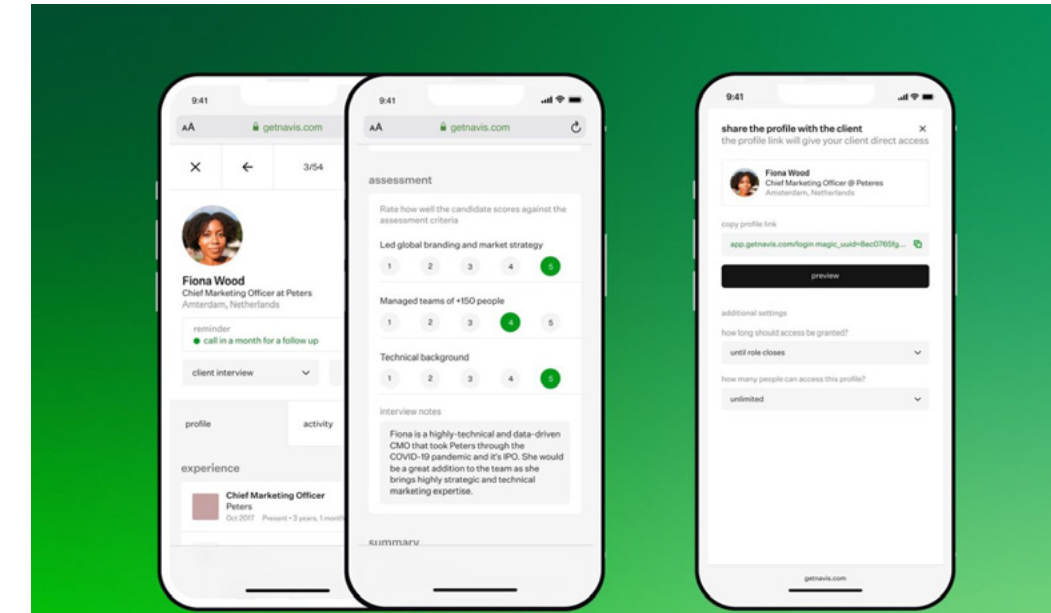
getnavis.com

Navis



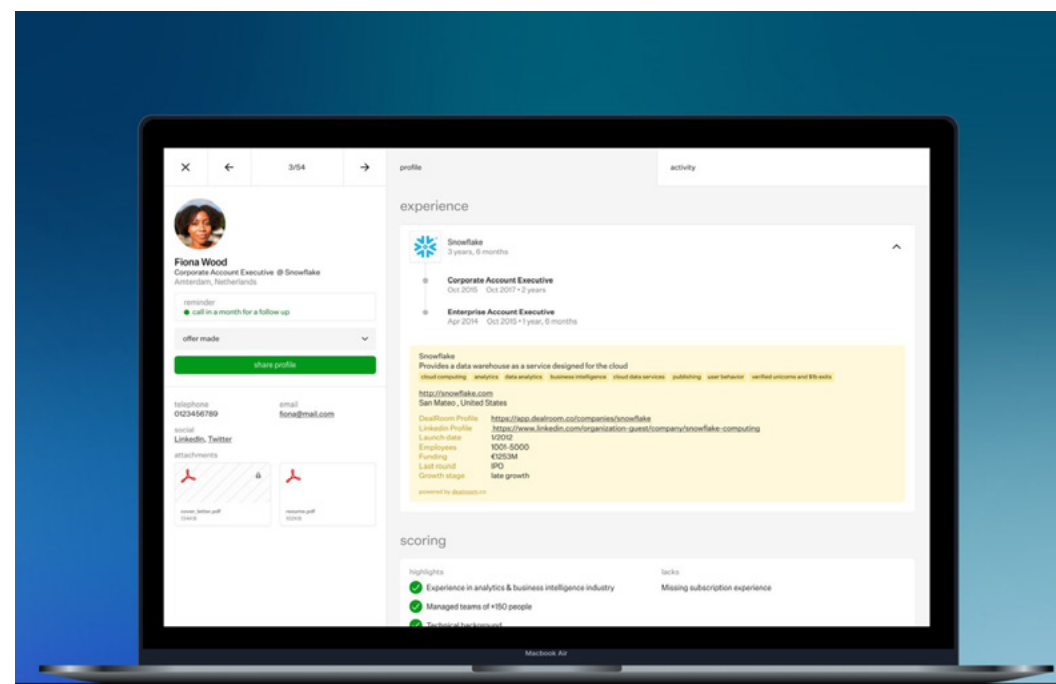
Smart Search.

Navis



Assessing Candidates.

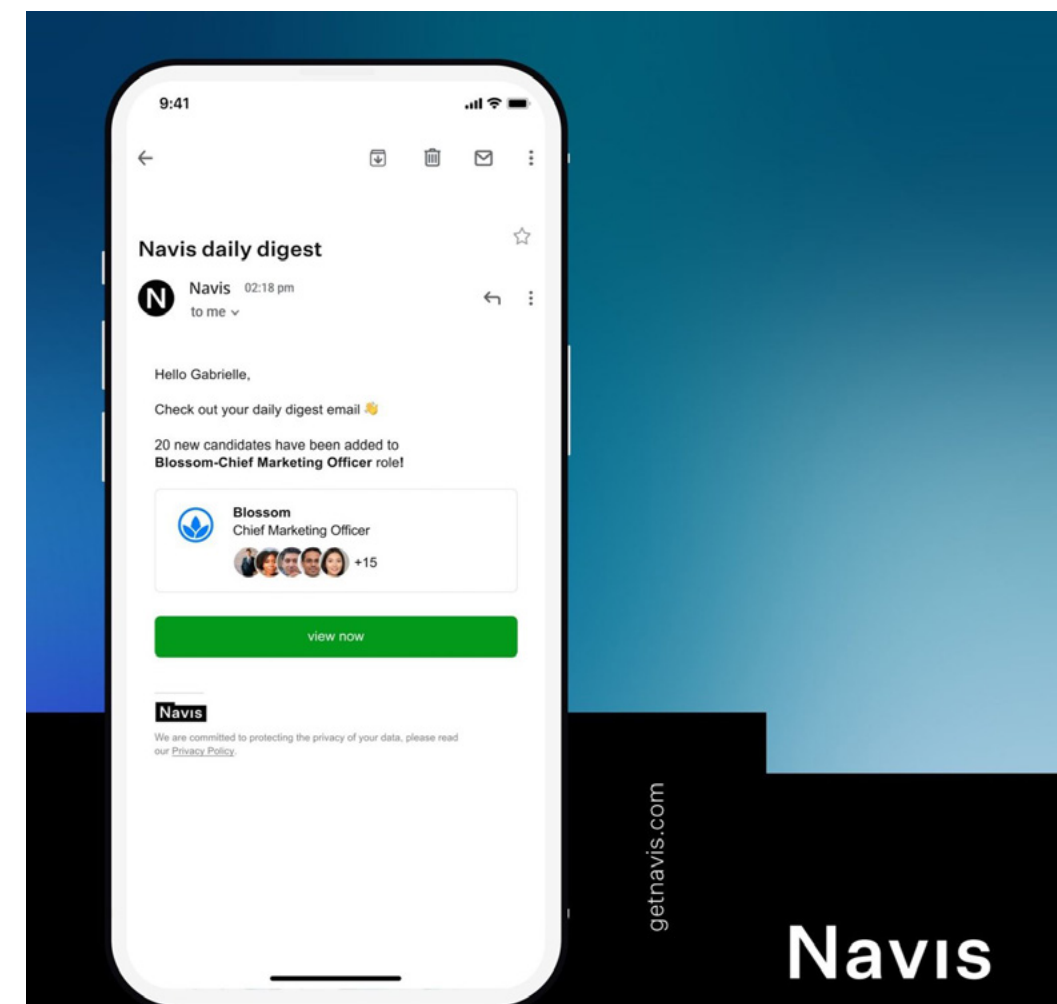
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Feature release.

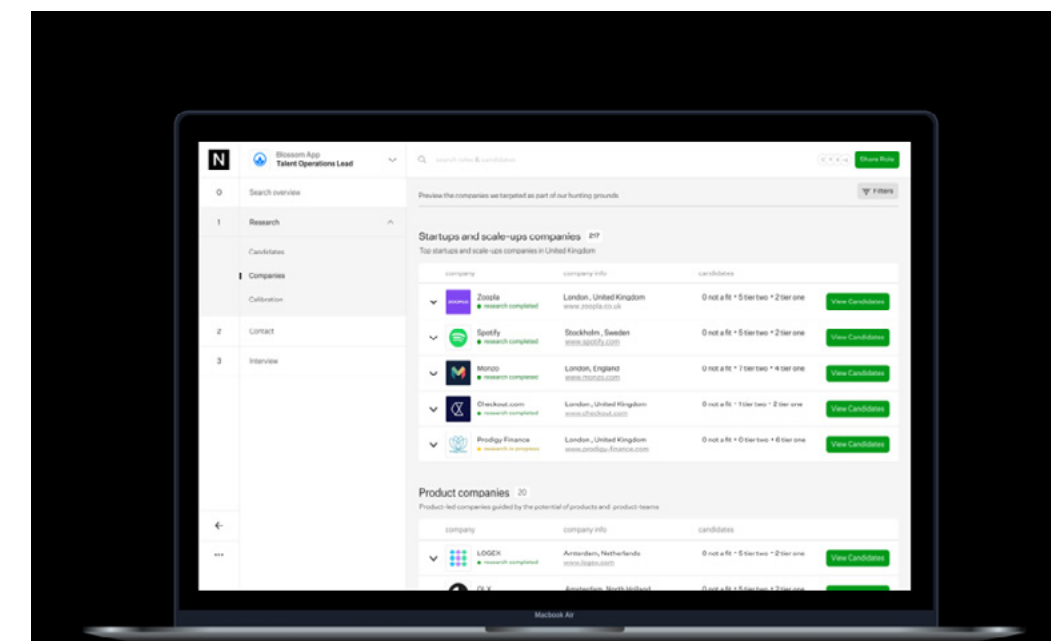
Dealroom integration.

Navis



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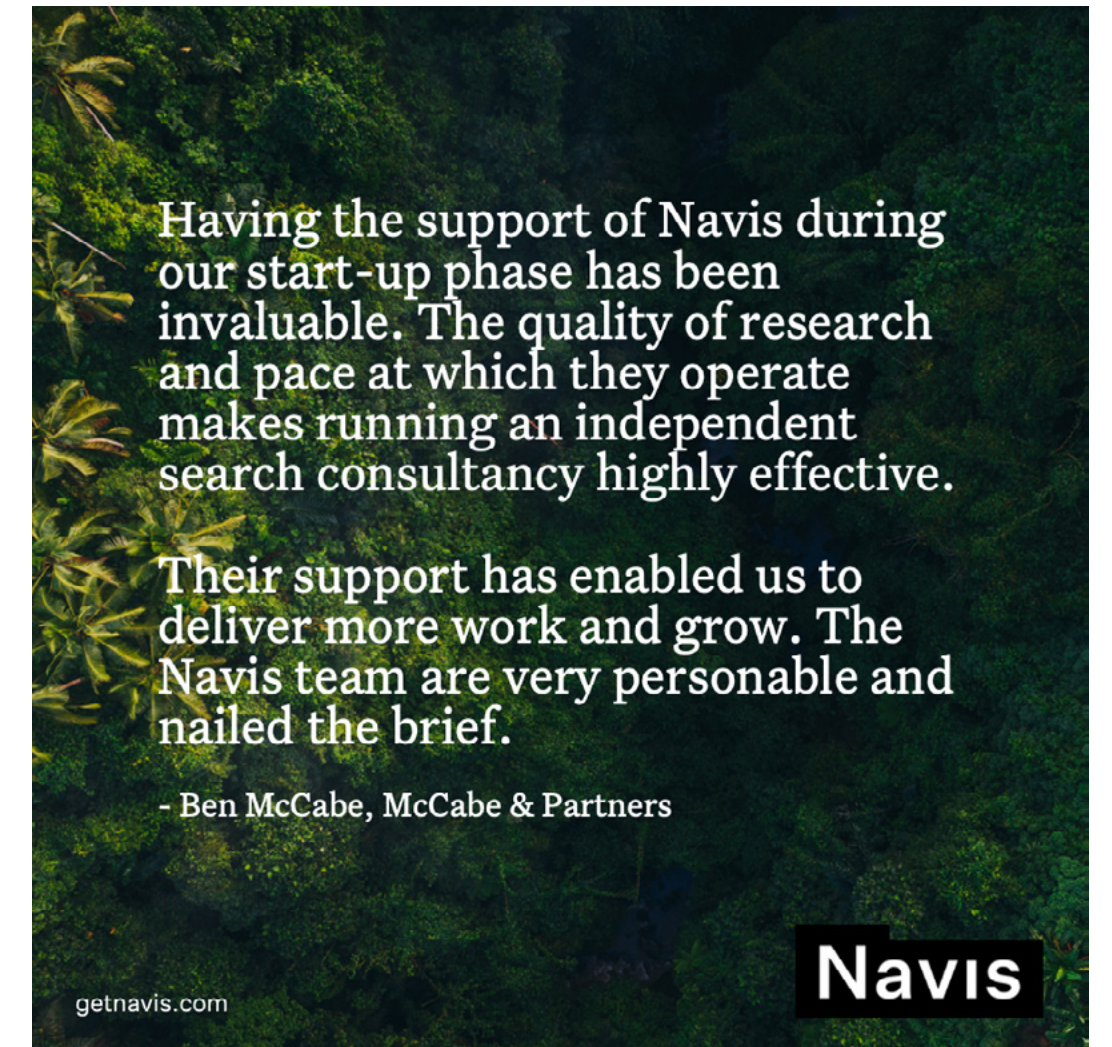
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Feature release.

Target Companies.

Navis



Having the support of Navis during our start-up phase has been invaluable. The quality of research and pace at which they operate makes running an independent search consultancy highly effective.

Their support has enabled us to deliver more work and grow. The Navis team are very personable and nailed the brief.

- Ben McCabe, McCabe & Partners

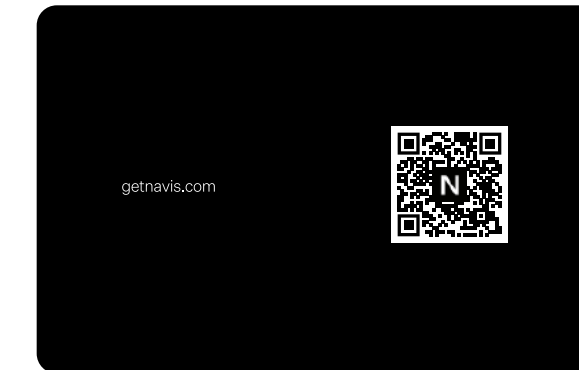
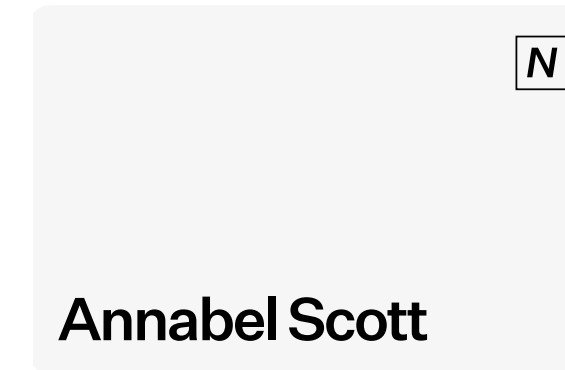
getnavis.com

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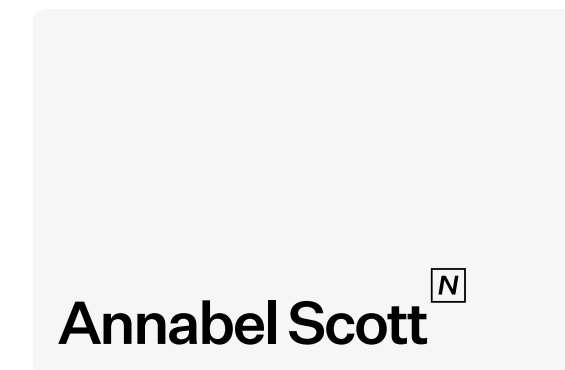
**Navis**  
*Network*

**Navis**  
*Network*  
**Forum**

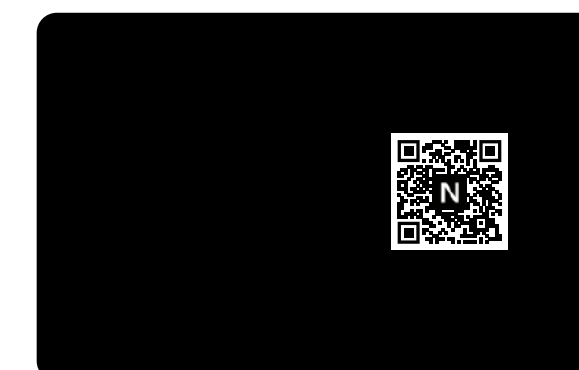
**N** **Forum**



**Navis**  
*Network*



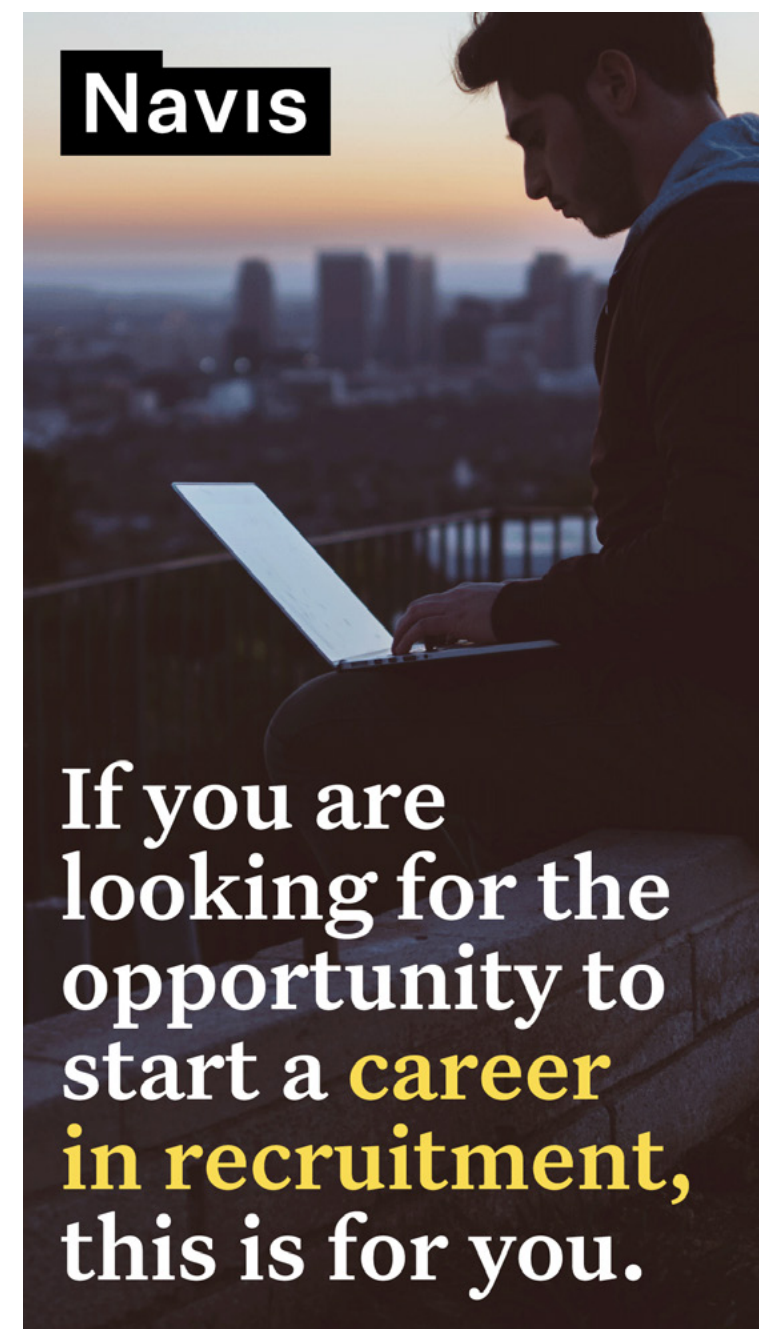
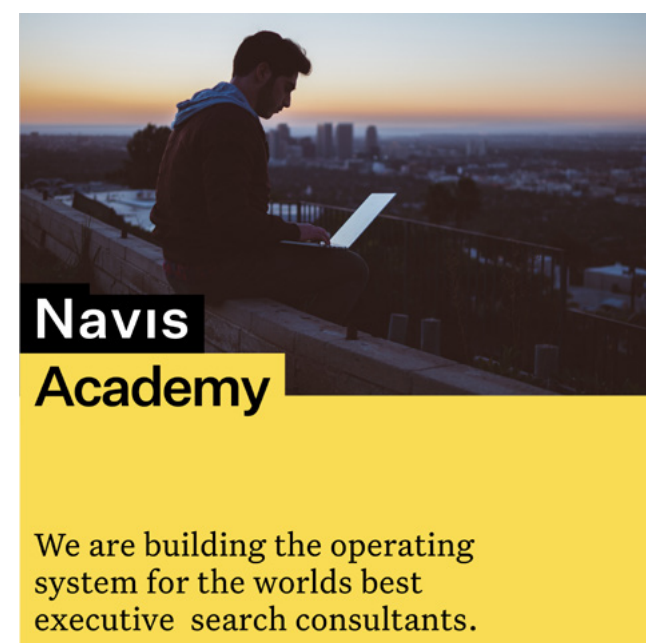
**Annabel Scott**<sup>N</sup>



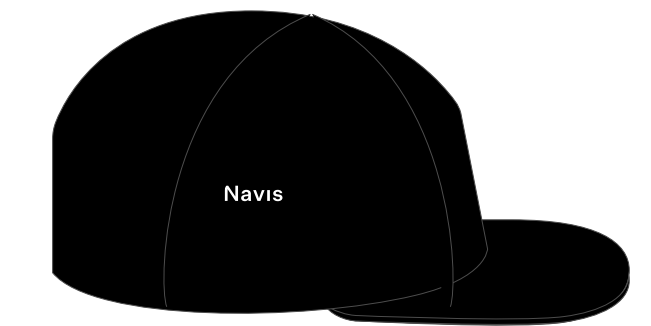
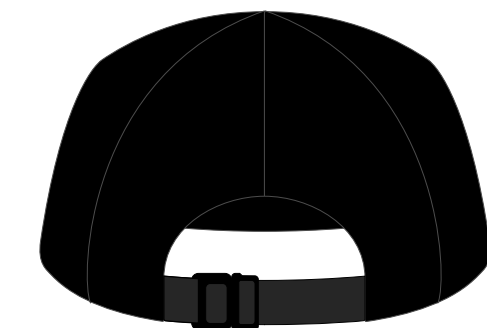
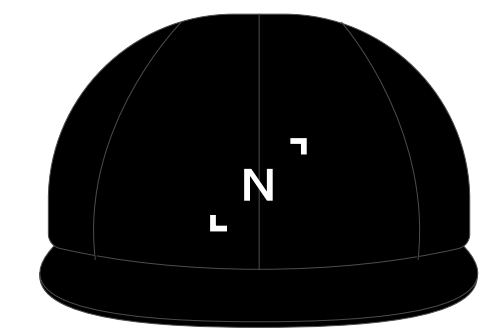
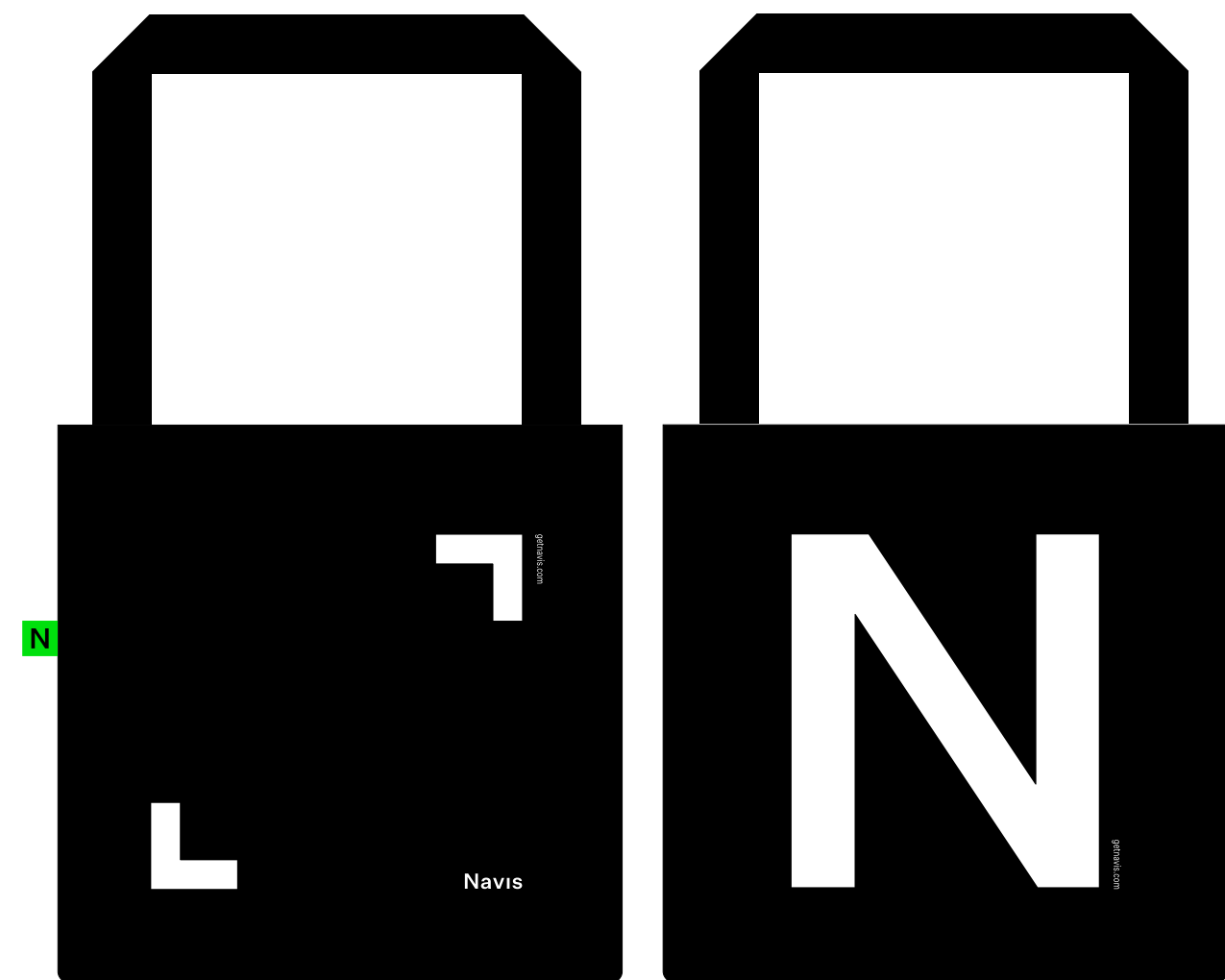


**Navis**  
**Academy**

**N Academy**



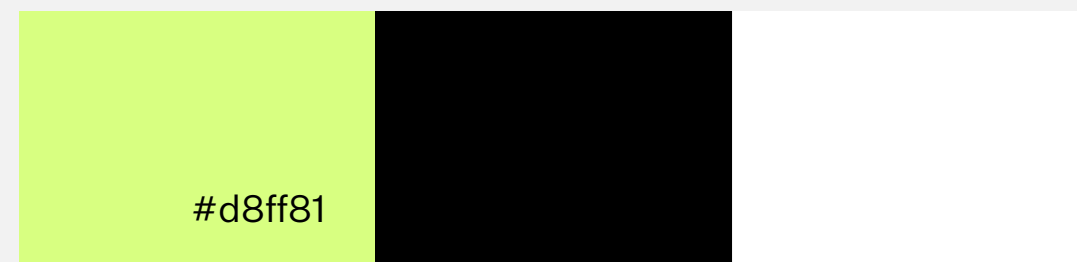
Employee Swag & Events



# Big Ideas Group

# Big Ideas Group

Colors



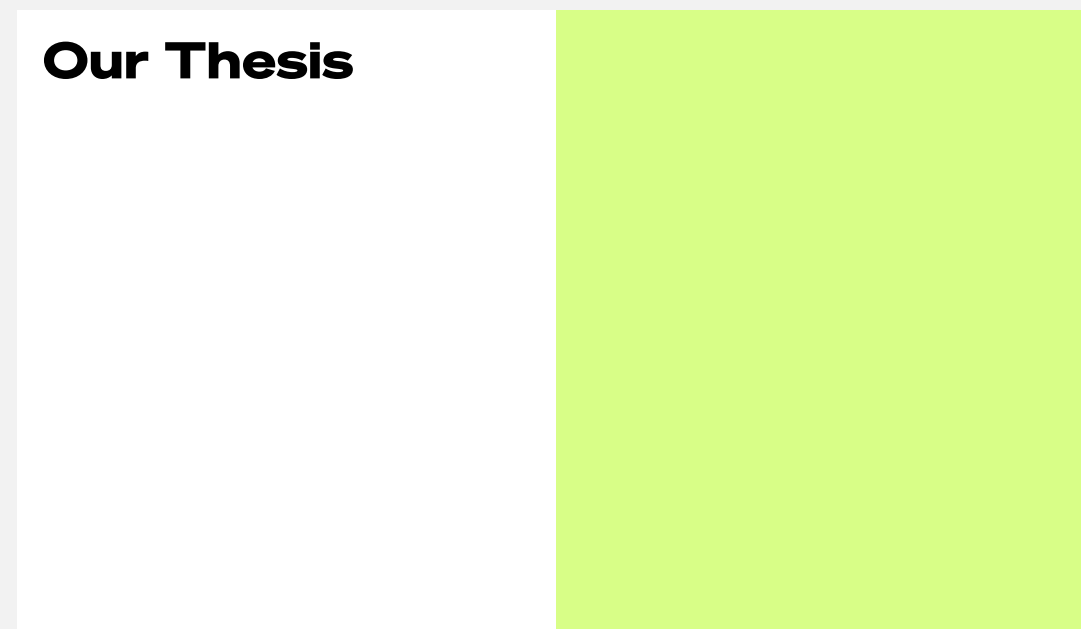
Logotype



Typography

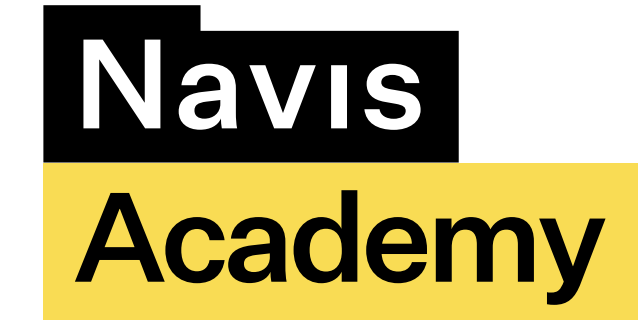
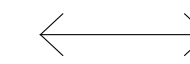
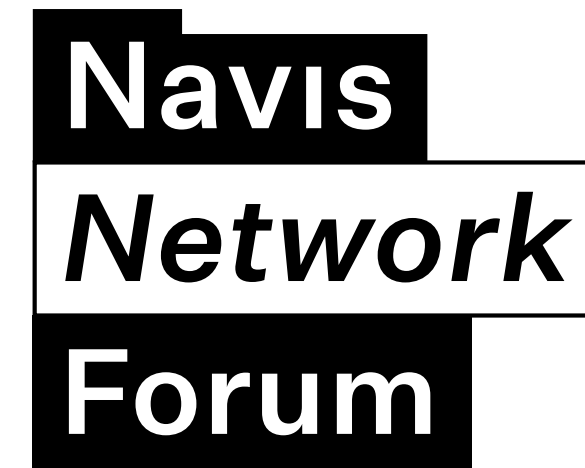
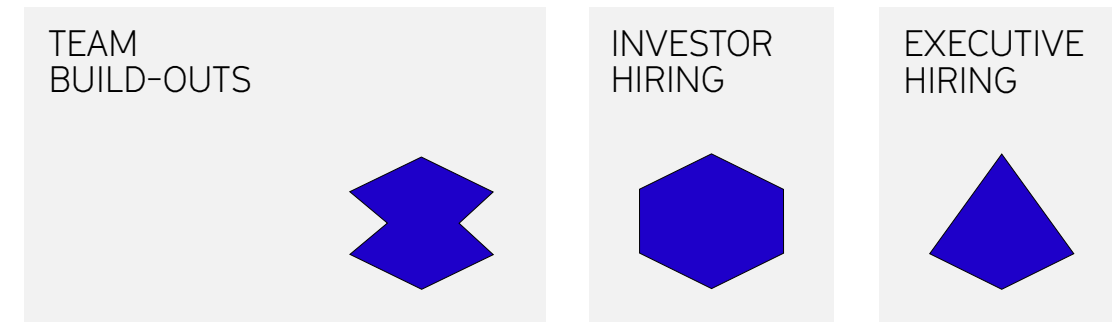


Presentation layouts



Hero compositions

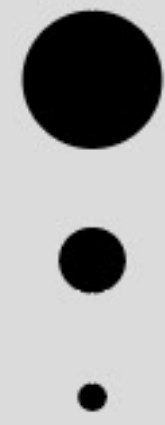






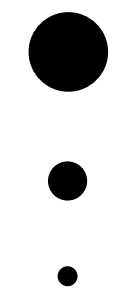
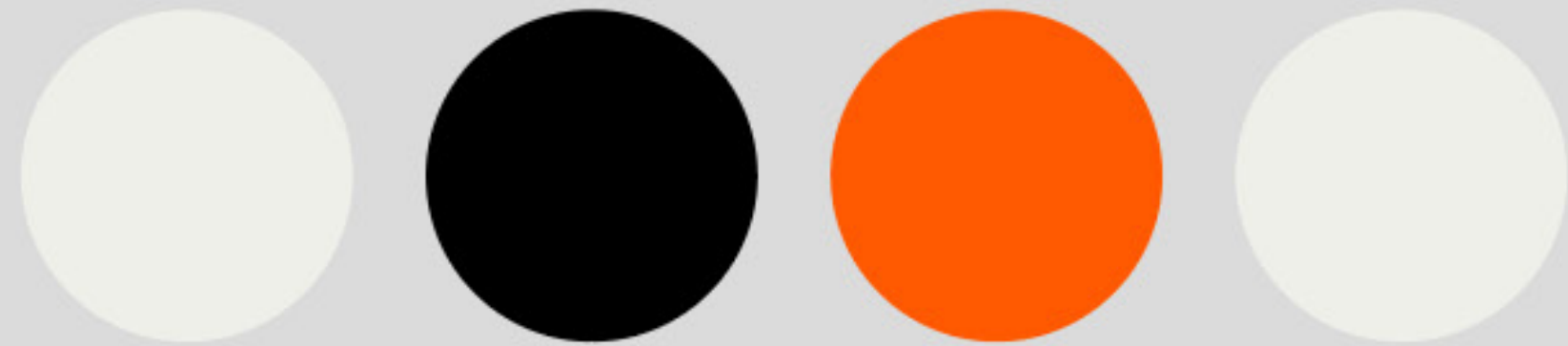
**Polaris**

# Polaris

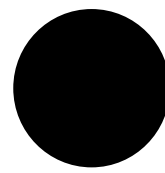


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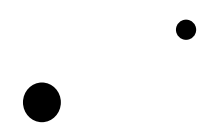
Polaris



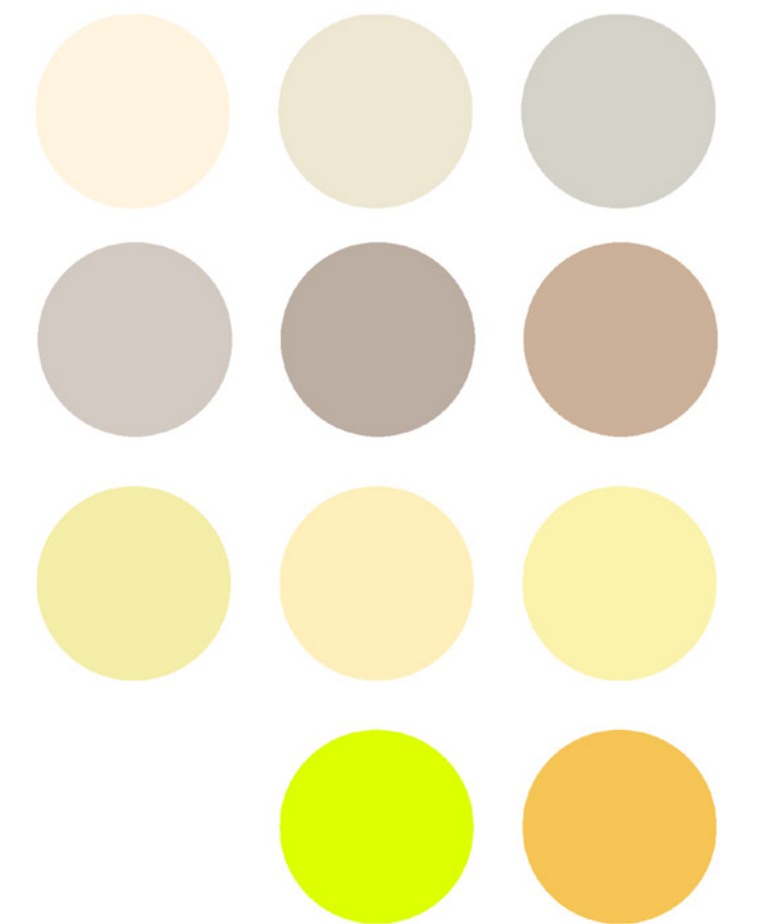
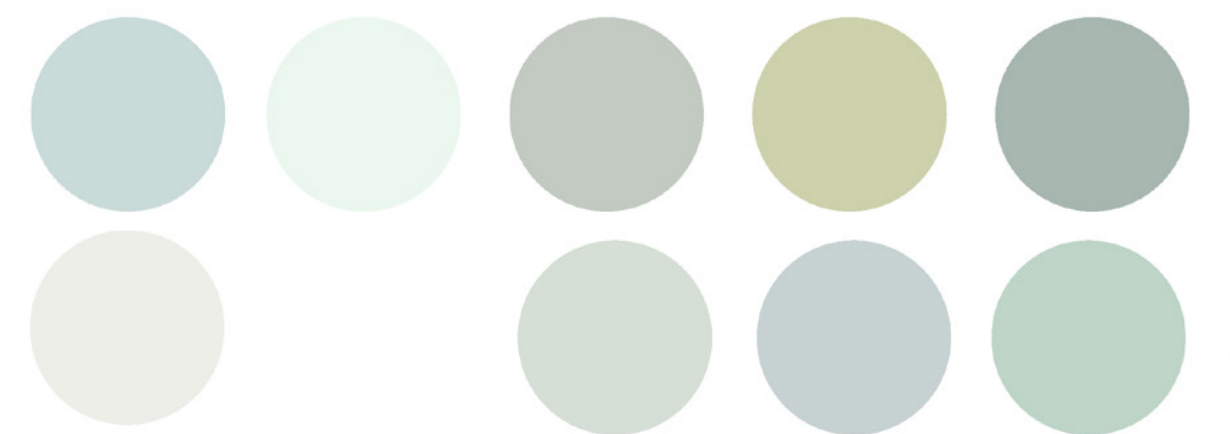
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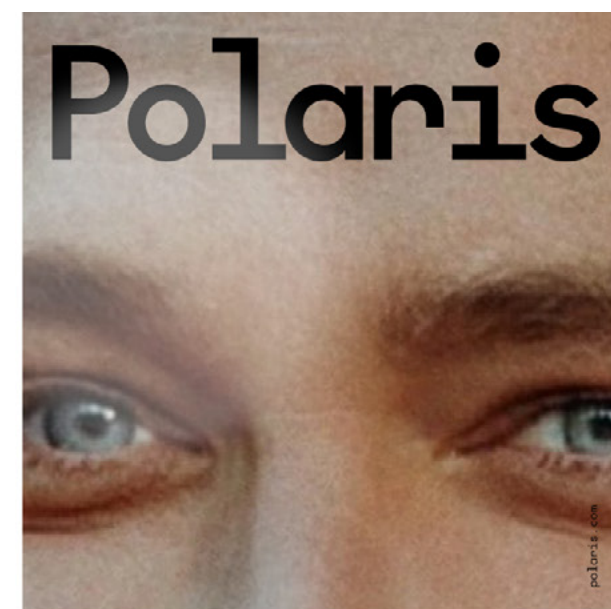
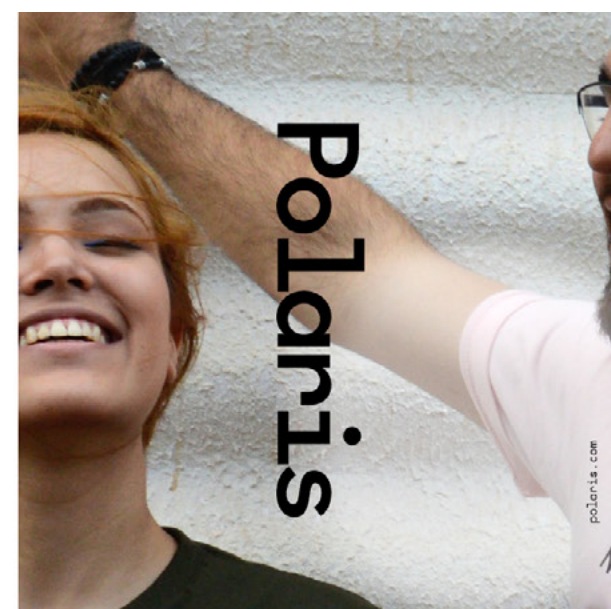
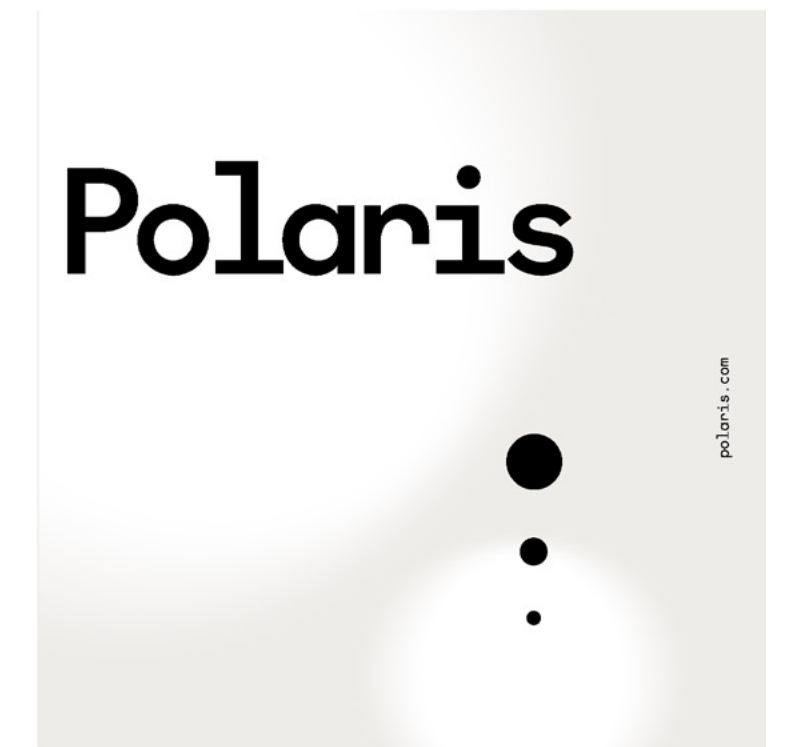
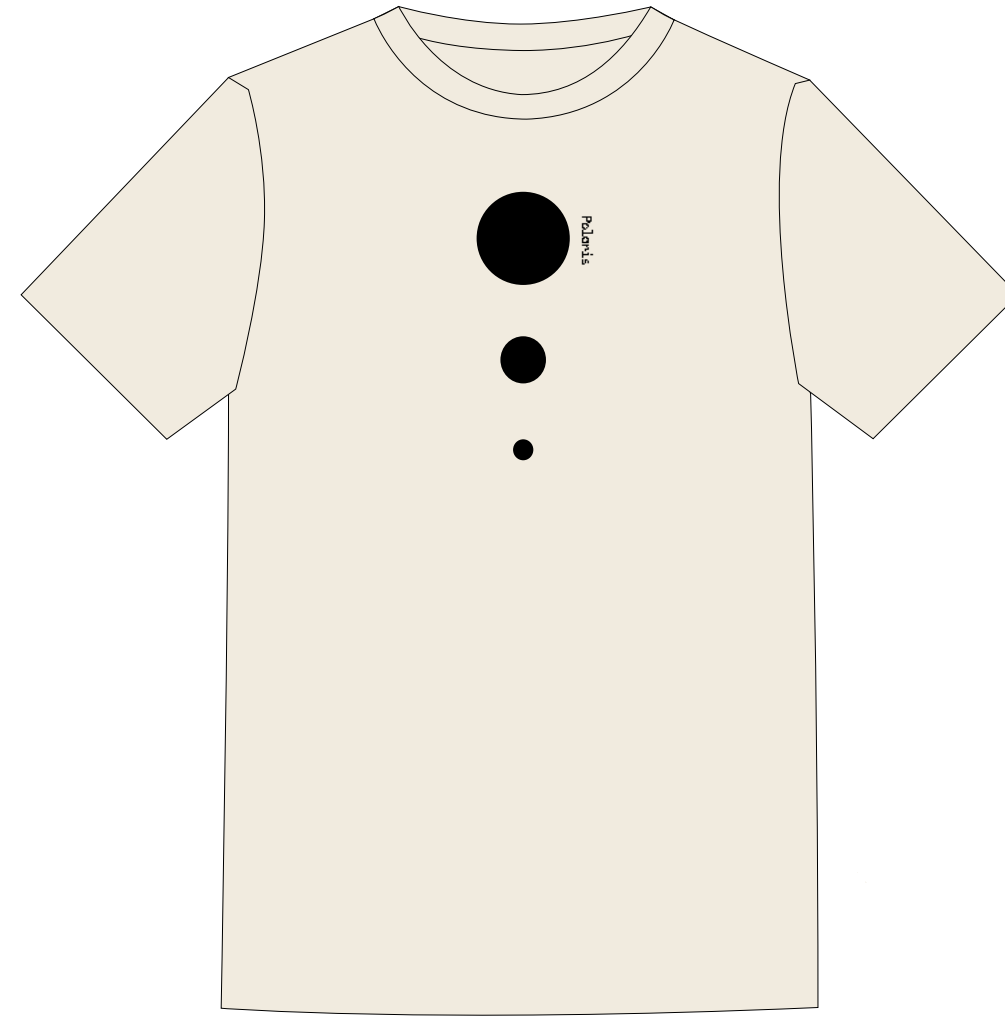


Polaris



Polaris







# Pitch deck.

Polaris

Polaris

**Entrepreneurs** are the driving force of value creation in the technology sector.

Polaris is building the largest database of human-centric, psychological and behavioral drivers of entrepreneurial success. Our platform serves as a tool to assess and understand entrepreneurs and their organizations in an unbiased way - regardless of their demographic background, education, history of entrepreneurship etc.

# Access

Untapped pools of Founders from all over the world

Strong potential Founders outside of established ecosystems

Polaris

Polaris

# Insights for

- Better investment decisions
- Better intervention [Coaching & development]
- Better monitoring of organisational performance and culture
- Better hiring decisions

The most important decisions companies make are about people.

Polaris

# Investing. Hiring. Firing. Developing.

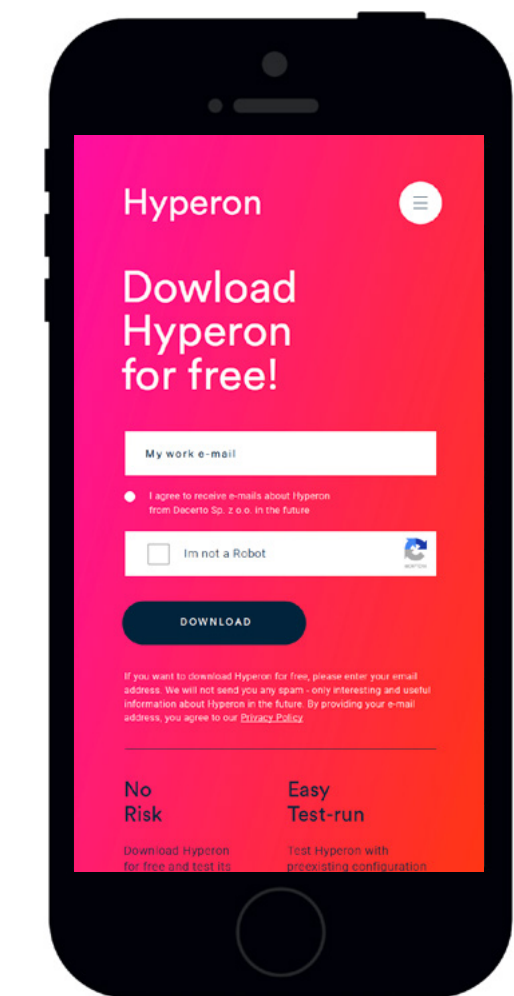
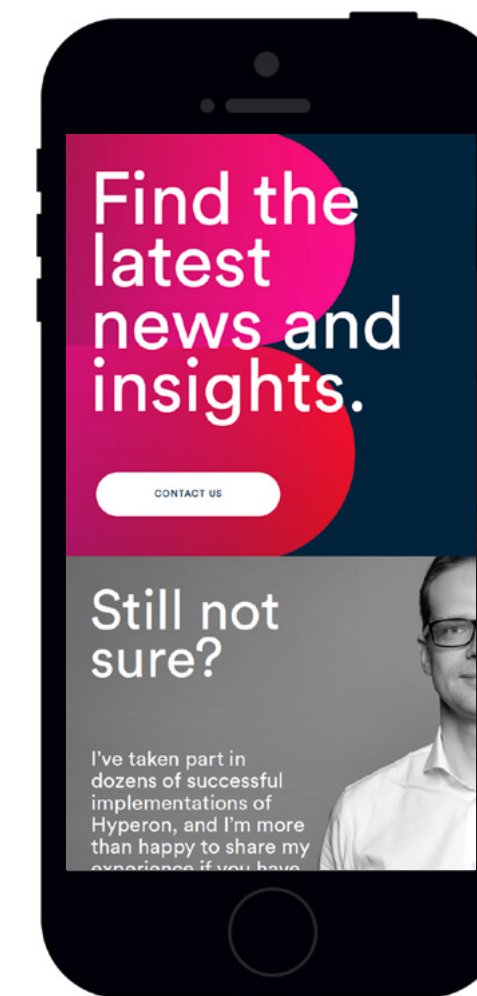
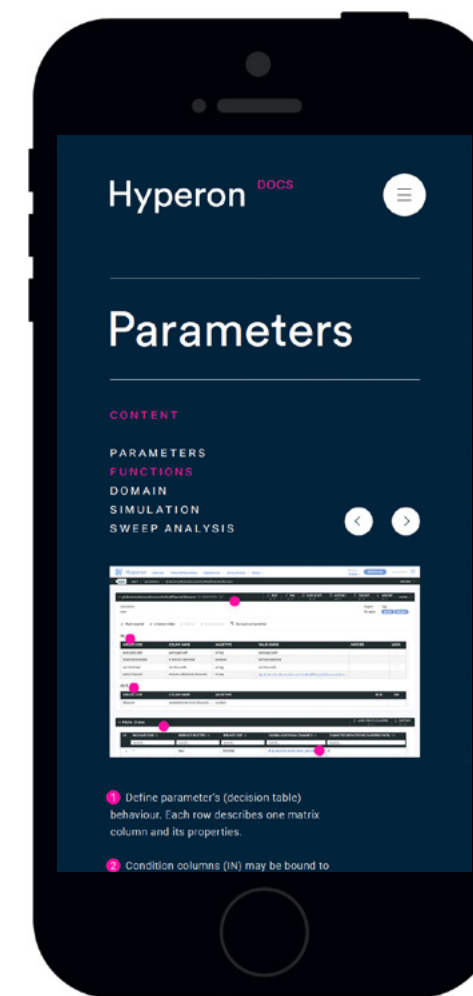
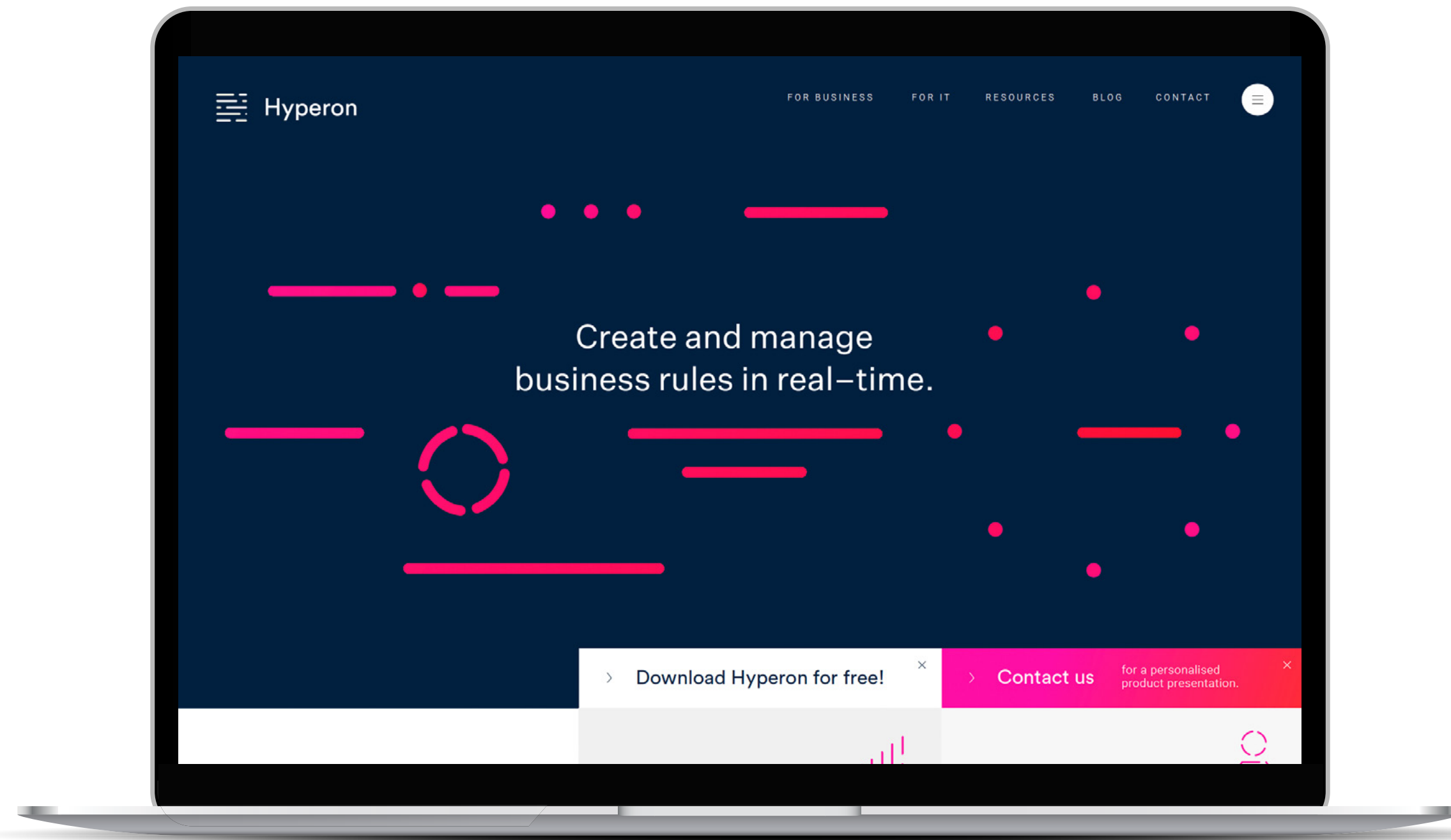
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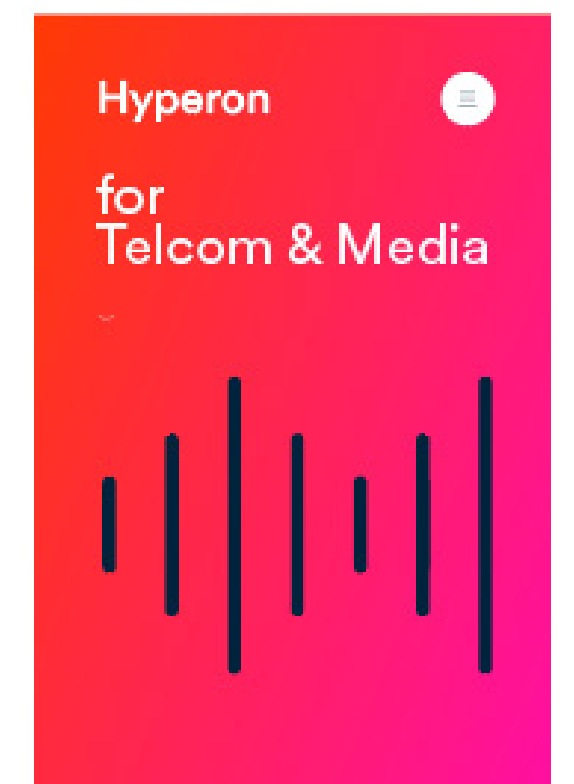
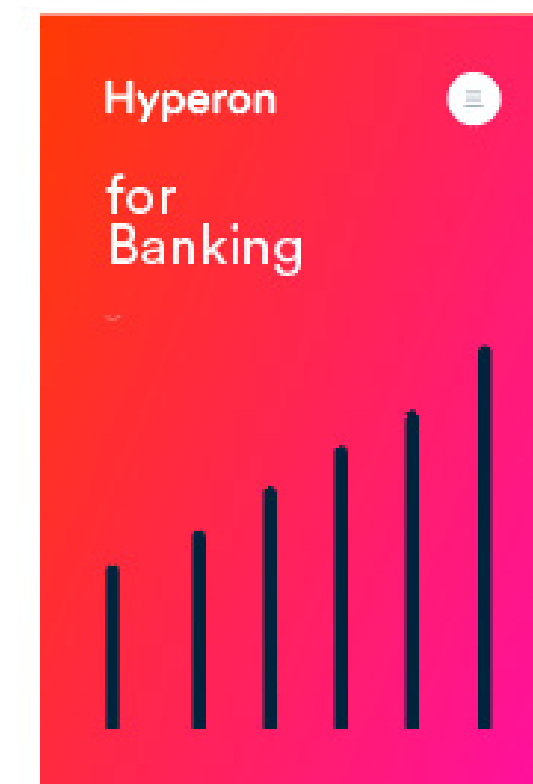
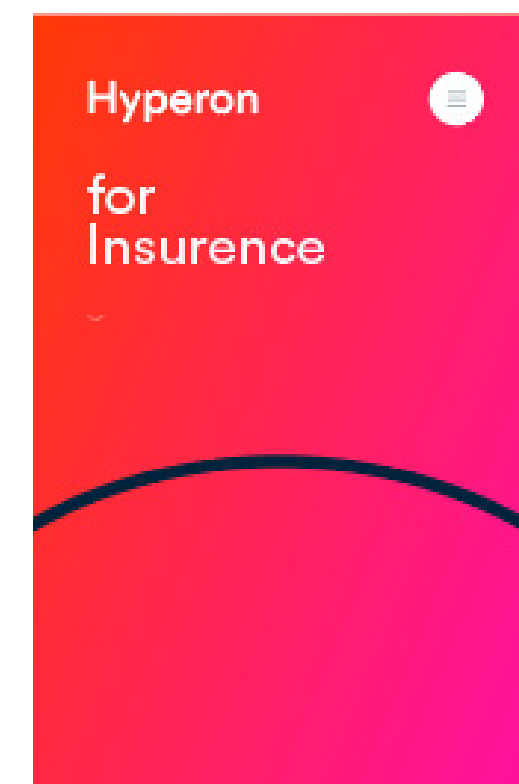
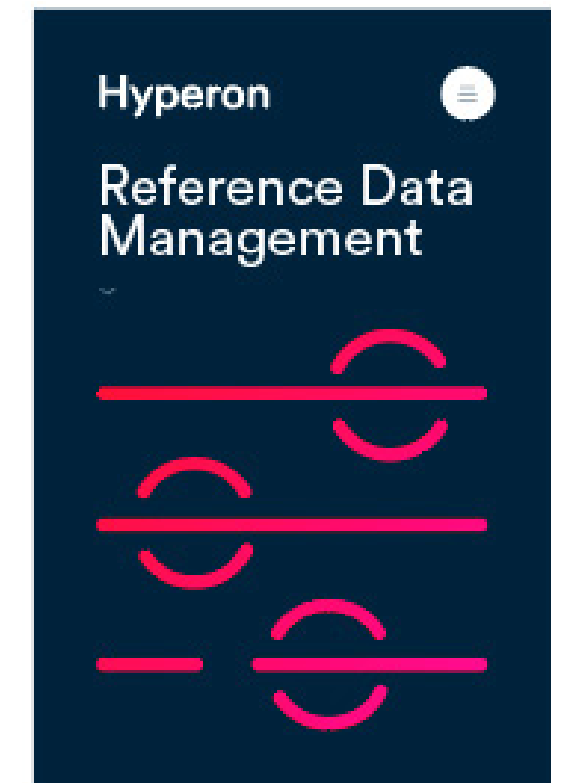
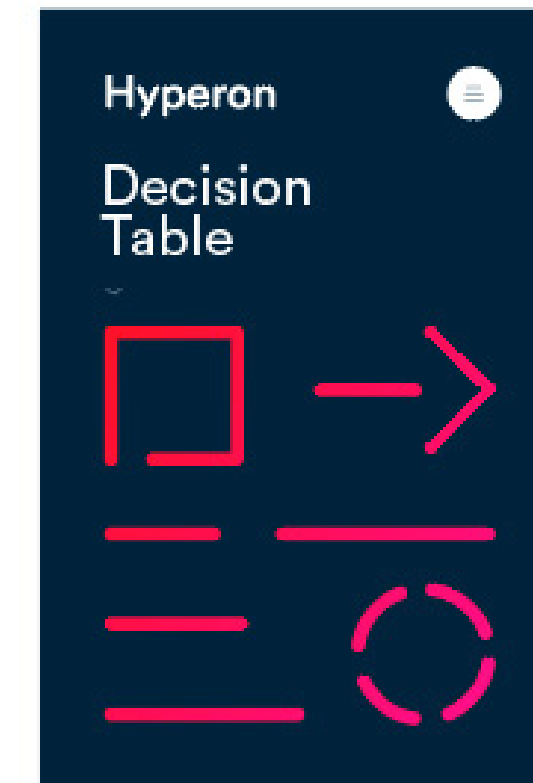
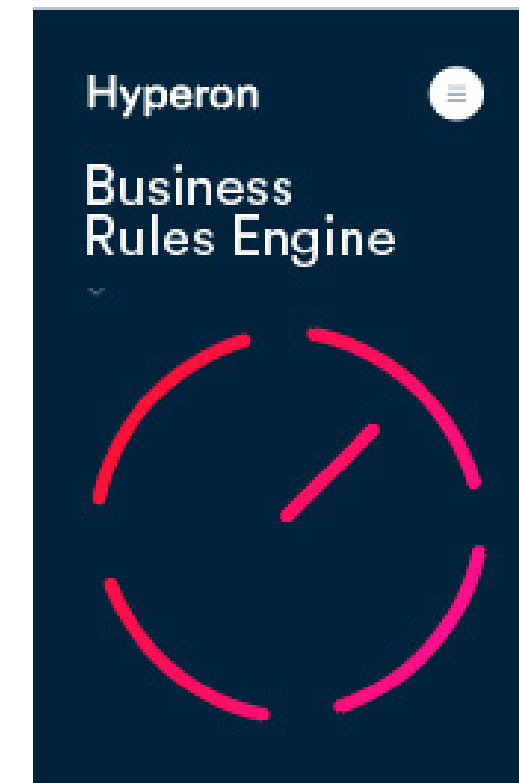
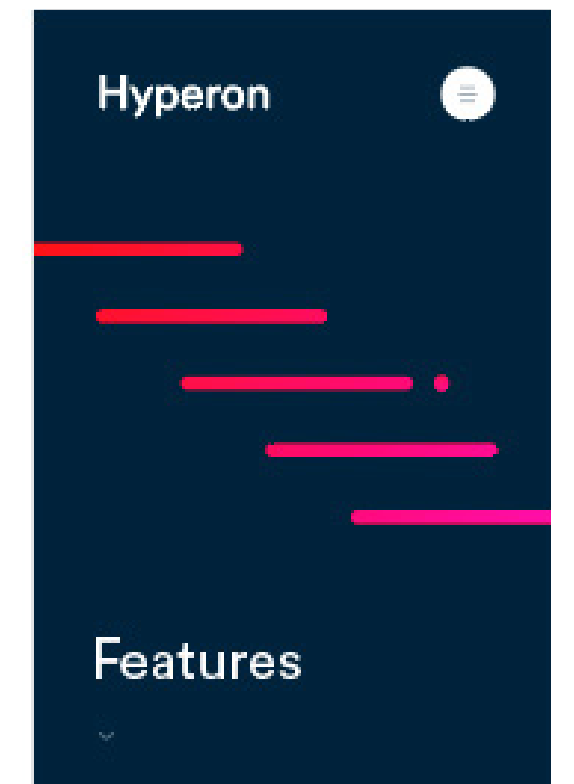
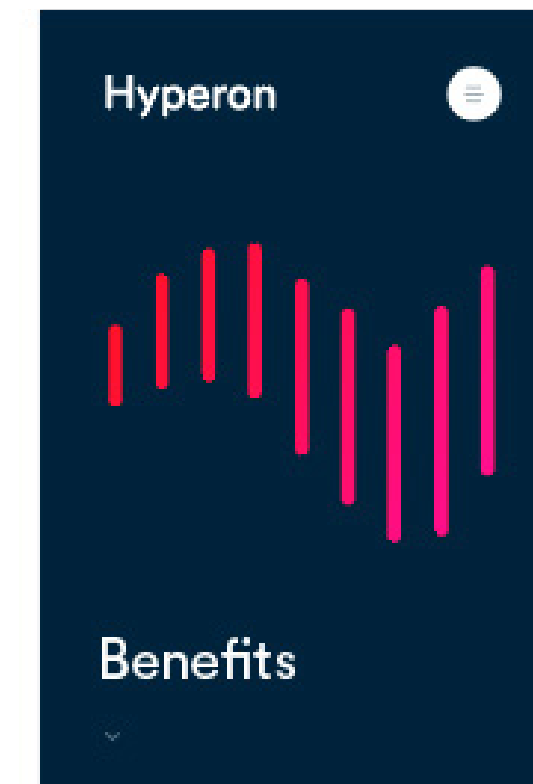
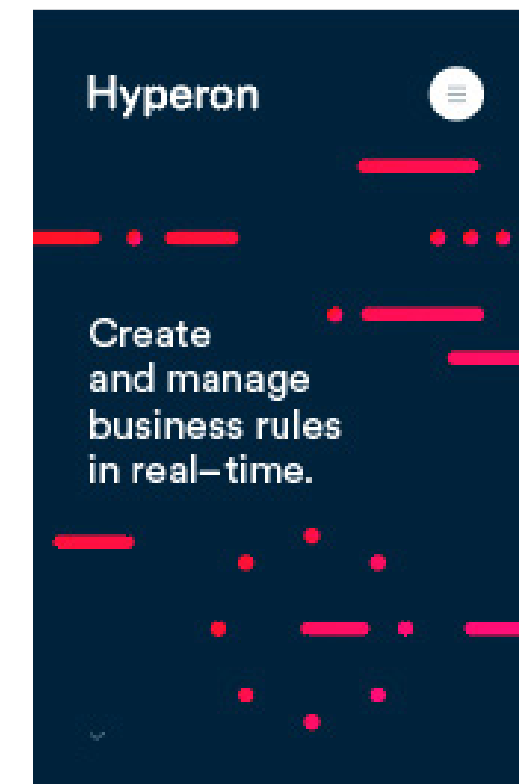
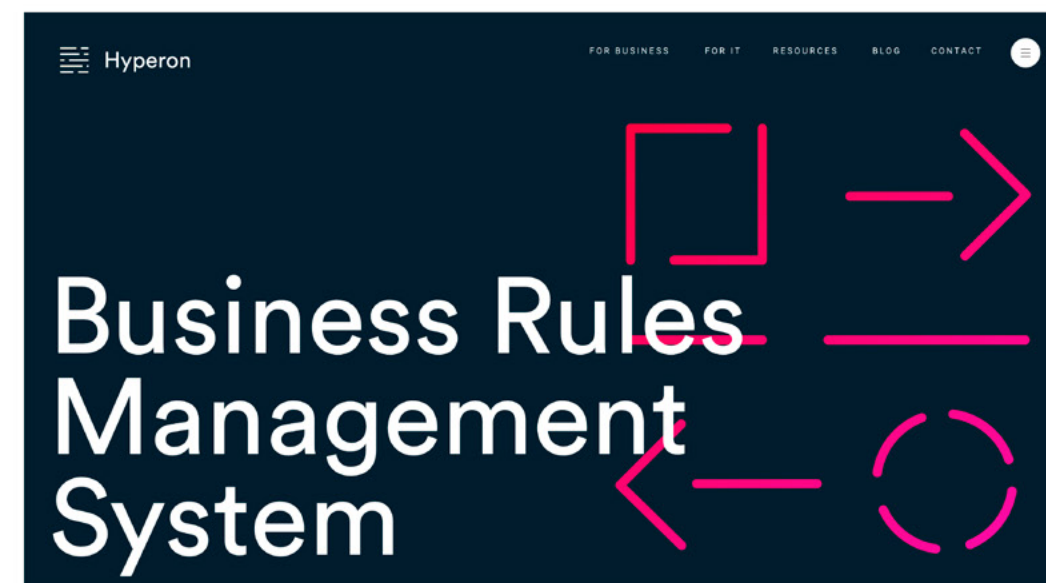
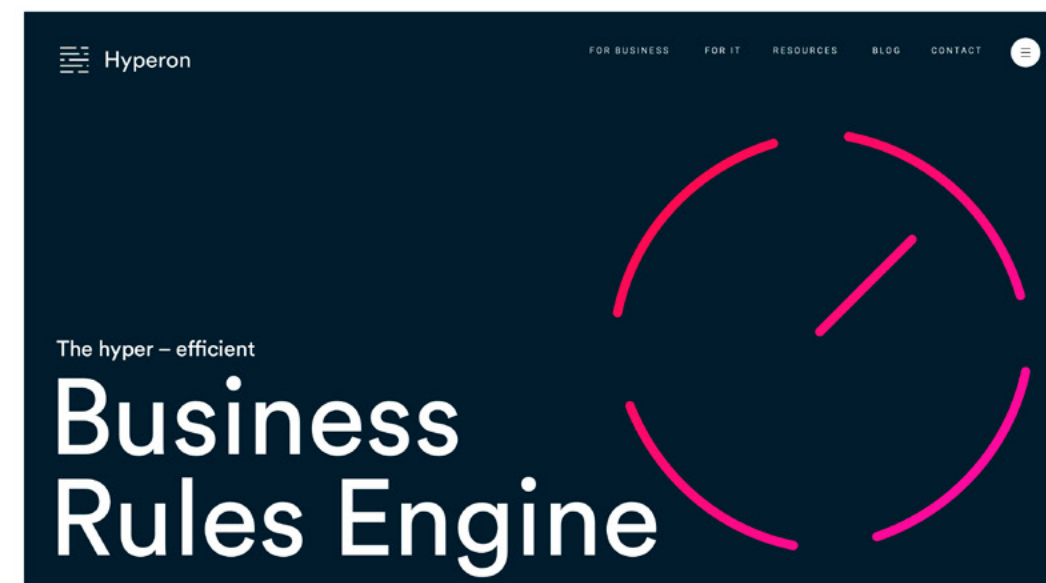
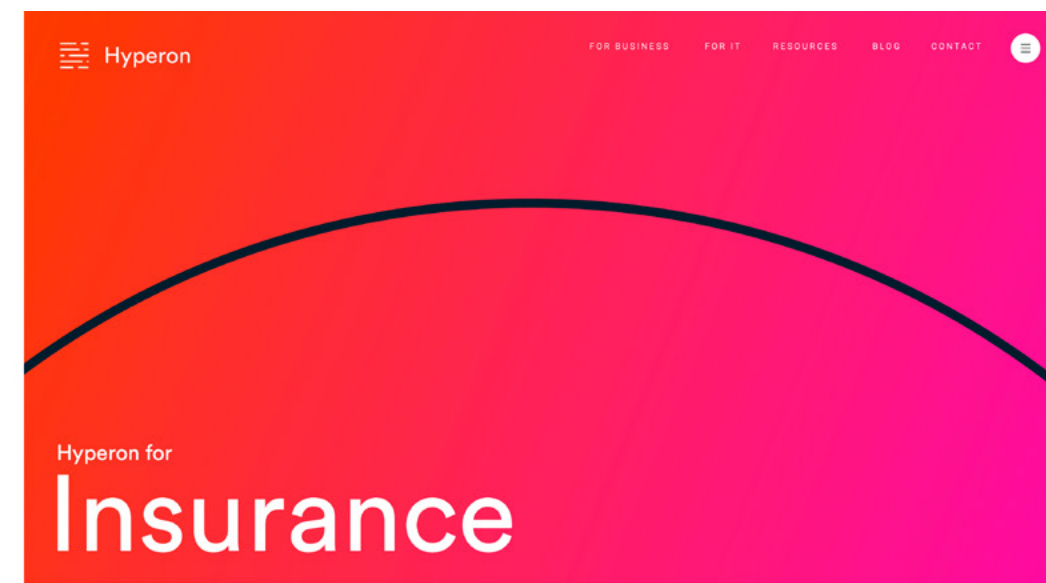
**Entrepreneurs** are the **driving force** of value creation in the **technology** sector.

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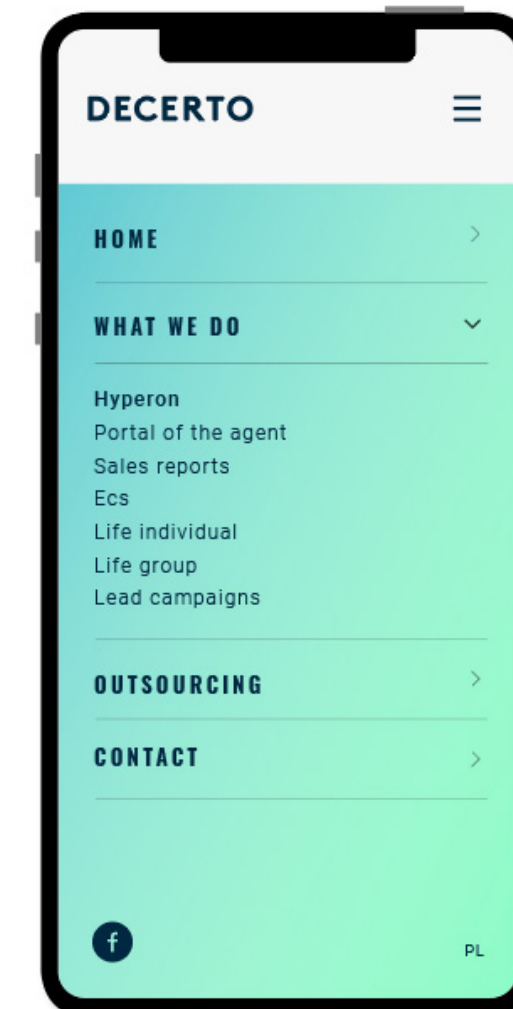
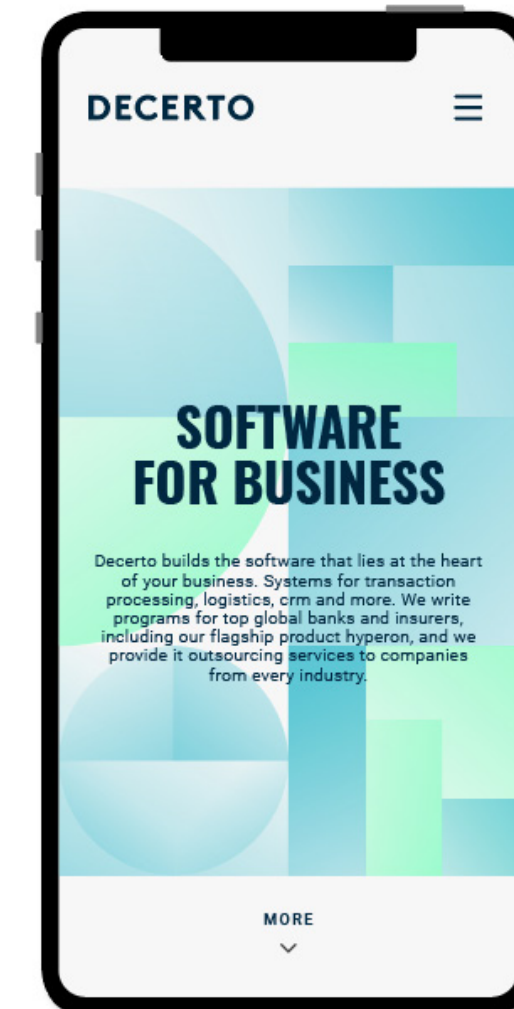
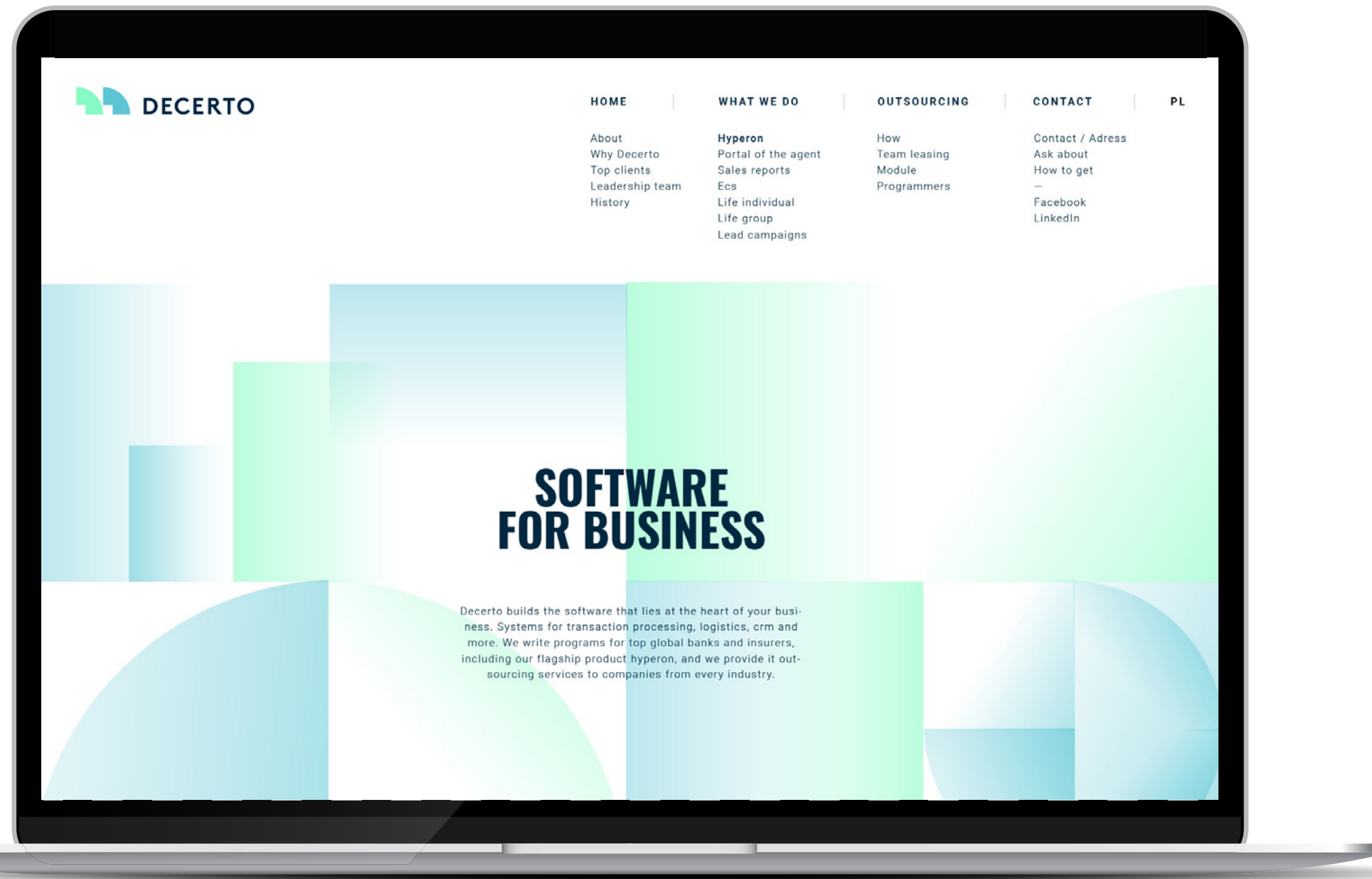
Hyperon







**DECERTO**



## SOFTWARE FOR BUSINESS

Decerto builds the software that lies at the heart of your business. Systems for transaction processing, logistics, CRM and more. We write programs for top global banks and insurers, including our flagship product hyperon, and we provide IT outsourcing services to companies from every industry.

MORE

**SOFTWARE FOR BUSINESS.**  
SALES AGENT PORTALS, PRICING ENGINES AND MORE.

MORE

**Hyperon®**  
**HYPERON RULES ENGINE**  
FASTER, SIMPLY MAINTENANCE OF YOUR BUSINESS APPLICATIONS.

MORE

**IT OUTSOURCING**  
FROM INDIVIDUAL PROGRAMMERS TO TURNKEY PROJECT MANAGEMENT.

MORE

# 63 TIMES FASTER THEN DROOLS

JUST ANOTHER OPTION FROM AN ENDLESS LIST OF CAPABILITIES OF HYPERON.

# HYPERON

SEE MORE

## WE UNDERSTAND YOUR BUSINESS

We've been working with some of the world's top financial institutions for more than a decade, and we've also built systems for industries from telecoms through gaming to aviation. We know the insurance business inside and out, and we'll take the time to learn your business too. Our broad range of knowledge and skills in business and engineering lets us write programs that work in the real world.

**WE'RE SET UP TO HANDLE COMPLEXITY**

We build and maintain the core systems that our clients in the financial industry use to handle millions of transactions every day. We know how to manage large teams, meet complex architecture and handle both

**WE BUILD FOR SCALABILITY & EFFICIENCY**

From the start of the design process, our systems are built to handle large volumes of operations. Our highly efficient products for the financial services industry include

**WE'RE IN IT FOR THE LONG HAUL**

Since we set up Decerto in 2006, we've been growing at a steady pace. We choose our clients carefully, aiming for stable, develop-

**WE TELL IT LIKE IT IS**

Our philosophy of client relations is built on honesty: no hidden costs, no inflation of our capabilities, no unrealistic deadlines, no unnecessary risk. We don't fall silent on clients

## GET TO KNOW OUR SYSTEMS FOR BUSINESS

Lorem ipsum dolor sit amet enim. Etiam ullamcorper. Suspendisse a pellentesque dui, non felis. Maecenas malesuada elit lectus felis, malesuada ultricies. Curabitur et ligula. Ut molestie a, ultricies porta urna. Vestibulum commodo volutpat a, convallis ac, laoreet enim.

MORE

# HYPERON

Hyperon (previously MPP - Parametric and Product Module) is a system, which when attached to any given architecture, takes over configuring its processes, algorithms, calculations or financial products. In financial institutions it enables centralization of product management as well as performing financial simulations. The system will work seamlessly with any IT solution which will, thanks to Hyperon, be easier in its construction and to more flexible.

**FAST CHANGES**

In financial and insurance sector the business has to react promptly, almost instantly, to the changes on the market which are not to be foreseen throughout the process of software creation.

The solution is managing business logic in a separate application where e.g. tariff and algorithmic changes is only a few clicks which are being implemented in the system immediately, even though there is no modification in the source code. Thanks to that the process of implementing the change is shortened from weeks to only a few seconds.

**PARAMETERS**

Crucial for business logic management, this product construction is defining parameters which contain information concerning e.g. price engine or tariff. The word "parameter" may refer not only to a single value but also to a complex function or data table of tens of thousands of records in which there are interdependencies.

**A SAFE ENVIRONMENT**

Hyperon has a history of previous versions which means that in case of any mistake it can be easily recovered. In addition, there is a simulation environment thanks to which it is possible to locally test the whole application with a new business logic before the change is officially introduced in production.

**CONFIGURE ANY BUSINESS LOGIC**

Hyperon can be used in many ways, however, we recommend it to be used mostly when you are dealing with an advanced business logic which is constantly being changed. In such a situation the benefits of using the system are visible the most because not only the speed of changes needed in seconds is impressive but also decrease of costs of maintenance as well as the risk of errors in the code.

**MODELS OF USE**

Thanks to intuitive graphic interface Hyperon system service is not only for programmers and IT employees. Parameters and logic management may be conducted successfully by business users responsible for product construction (e.g. by actuaries). The way of defining the product can be based on tables and scripts which reflect mathematical formulas.

Obviously there is an opportunity of much more complex configurations, where in business logic there may be hard-wired advanced scripts, some code of programming in the form of snippets written in other languages as well as the method of communicating with other systems in a "black box" model (e.g. through web-service).

The greatest value of Hyperon system is its extensive flexibility and short time-frame of implementing new products as well as minimum overhead on IT works, in many cases limited down to zero.

Hyperon cooperates very well with other systems because all configurations and calculations are disclosed in the form of services and third systems plugs.

## OUTSOURCING

We provide IT outsourcing services to clients including Generali, Salesforce, Talanx and some of Central Europe's largest TMT companies. We offer three models for the outsourcing relationship: team leasing, module outsourcing and contracting of individual programmers.

MORE

**A NEED**

WE ANALYZE CLIENTS' NEEDS AS WELL AS BUSINESS AND PROJECT GOALS.

**AN OFFER**

WE PRESENT AN OFFER, A MODEL AND COOPERATION MODELS AS WELL AS CANDIDATES.

**COOPERATION**

WE TAKE RESPONSIBILITY FOR CLIENTS' TASKS WHERE WE WISKUST.

## TEAM LEASING

In the Team Leasing model, we assemble the entire group of IT professionals that's needed to execute your project: developers, analysts, testers, project managers and more. We put together a complete unit, so you don't have to worry about changing personnel or interruptions to the work. This model works well for clients who have less experience or capacity in project management.

## MODULE OUTSOURCING

We can take charge of an entire module of an application or system under a service-level agreement. We take responsibility to develop the module, offering proposals for refactoring and efficiency improvements, and integrating it with other systems. We specialize in taking on companies' "problem children" - modules that for various reasons don't fit with the other work they're in-house programmers are doing, and that for various reasons nobody wants to touch. Leaving them in our capable hands allows our clients to focus on what they do best.

## INDIVIDUAL PROGRAMMERS

For clients who are doing their own project management and need individual programmers and able to fill in the gaps, we offer outsourcing of individual IT professionals. We can provide you with any combination of experienced staff in the following areas:







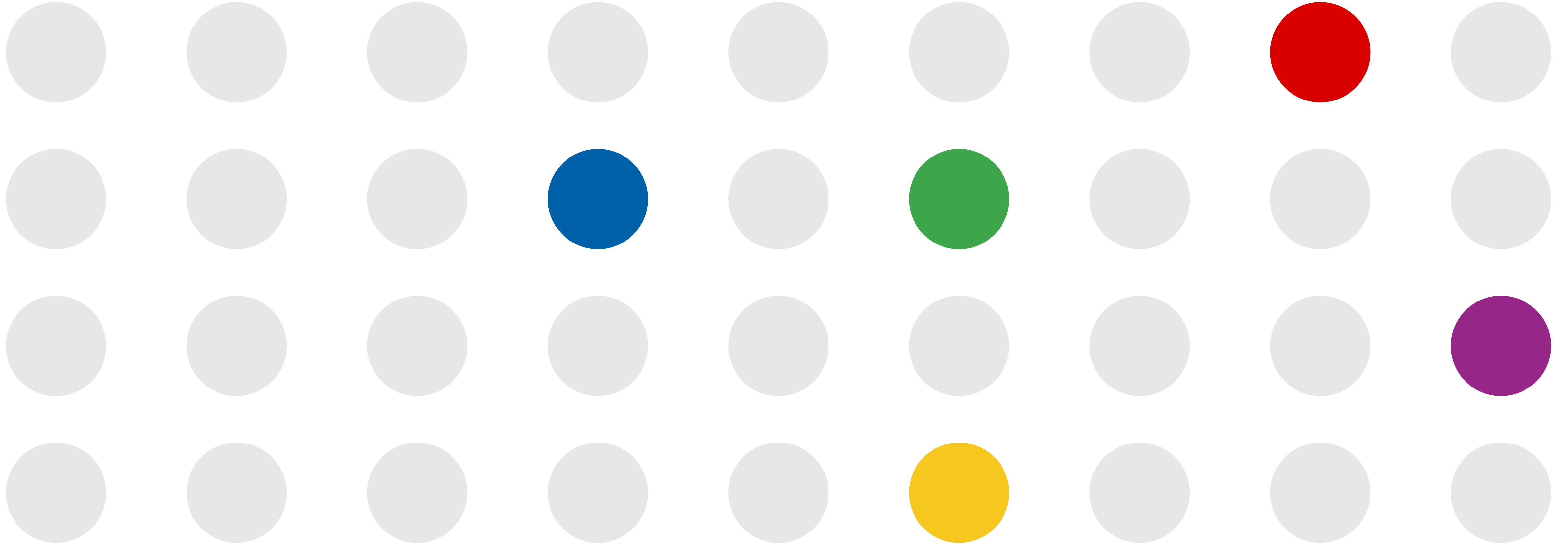
# OneScout TechPlatform

Scout24

Inmo  
Scout24

Auto  
Scout24






Finance  
Scout24

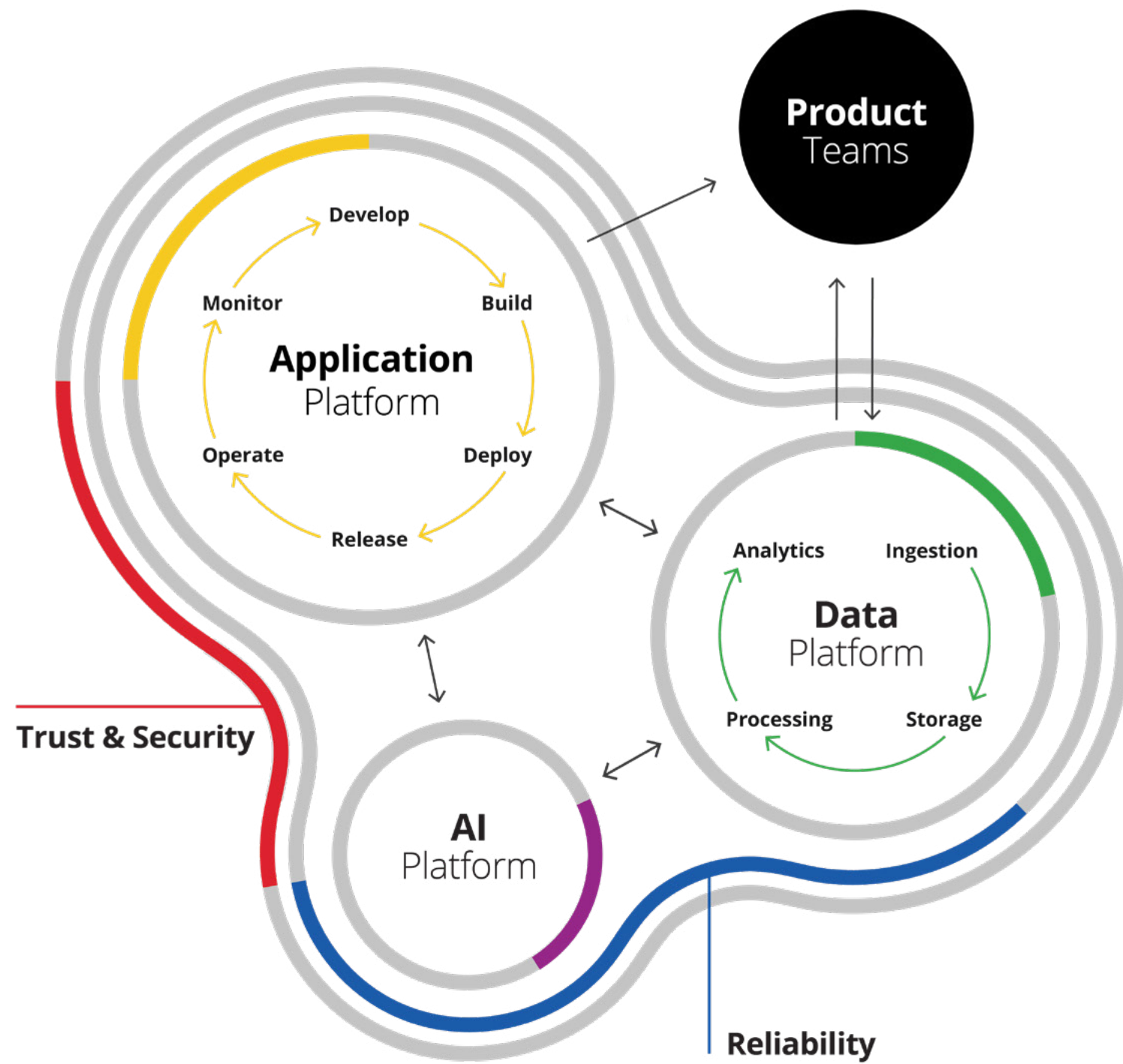


# The Landscape















Version 2019/02.  
Visit [go.scout24.com/tech-platform](http://go.scout24.com/tech-platform)  
to leave feedback and get updates.

## Platform Components

- 
**Application Platform** #cloud @cootd  
 Enable product teams to efficiently develop, build and run applications.
- 
**Data Platform** #data @data-support  
 Provide the ecosystem to process, store and access data.
- 
**AI Platform** #ai-readiness  
 Empower product teams to build and run AI-driven products.
- 
**Reliability** #sre  
 Enable product teams to build secure products and maximize trustworthiness of Scout24.
- 
**Trust & Security** #security  
 Tooling and guidance to build and operate fault-tolerant applications at scale.



## Platform Teams

<b>Cloud Platform Engineering</b>  <b>Cloud Core Engineering</b>  <b>Data Infrastructure Engineering</b>  <b>Delivery Engineering</b>	<b>Data Technology</b>  <b>Data Engineering</b>  <b>Data Access Services &amp; Solutions</b>  <b>Machine Learning Engineering</b>	<b>Site Reliability Engineering</b>  <b>Observability</b>  <b>Traffic Engineering</b>	<b>Trust &amp; Security</b>  <b>Security Engineering</b>  <b>Security Intelligence</b>  <b>Trust &amp; Identity</b>	<b>Lifecycle Phases</b> <ul style="list-style-type: none"> <li><b>1 Preview</b> Consult owning team before usage. May still be in alpha or beta status.</li> <li><b>2 GA (Generally Available)</b> Actively supported and mature product. Use if Preview product feels too risky.</li> <li><b>3 EOL (End of Life)</b> Don't base new workloads on it. Will be phased out. Alternatives are available.</li> </ul> <b>Setup</b> <ul style="list-style-type: none"> <li> Existing or emerging solution for all verticals.</li> <li> Specific to one vertical.</li> <li> Specific to one vertical.</li> </ul> <ul style="list-style-type: none"> <li>★ Recommended tools</li> <li>🛡️ Security tools</li> </ul>
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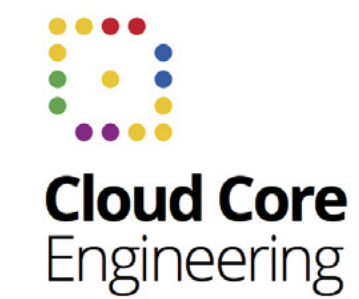
TechPlatform Logotype



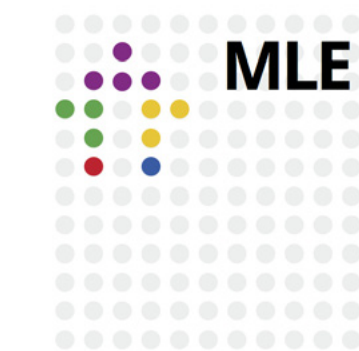
TechPlatform Domain Sign



Team Sign : Symbol + full name



Team Sign : Symbol + abbreviation

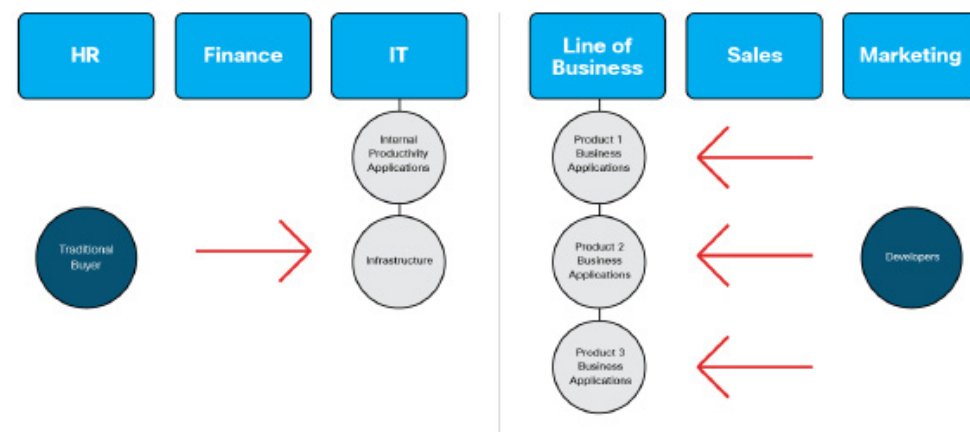
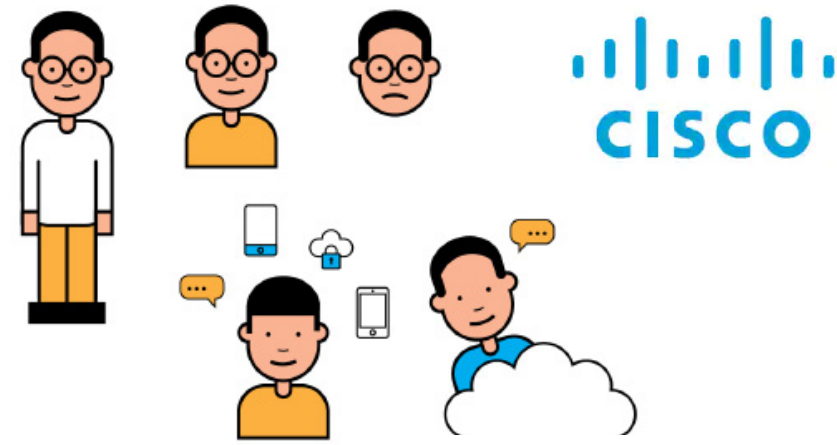
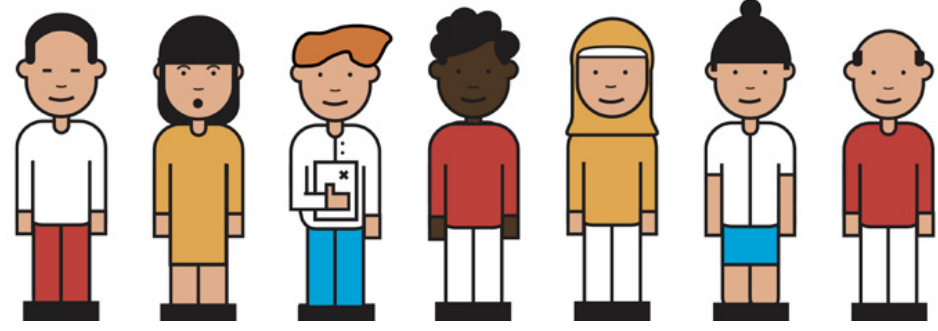


Team Symbols  
co-created by the Platform Engineers

Color coded icons for internal communications

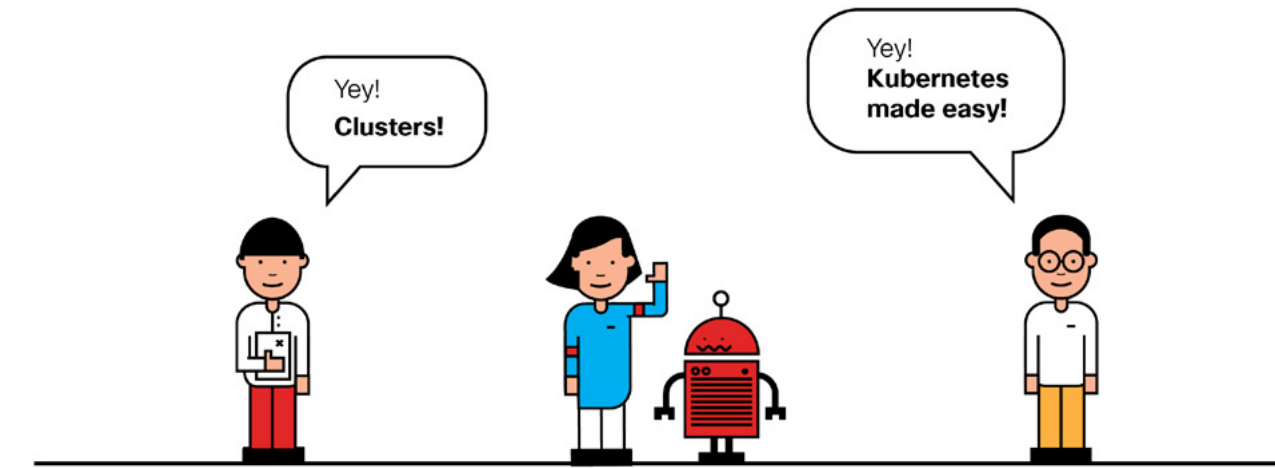


## Elements & Style



## Storyboarding

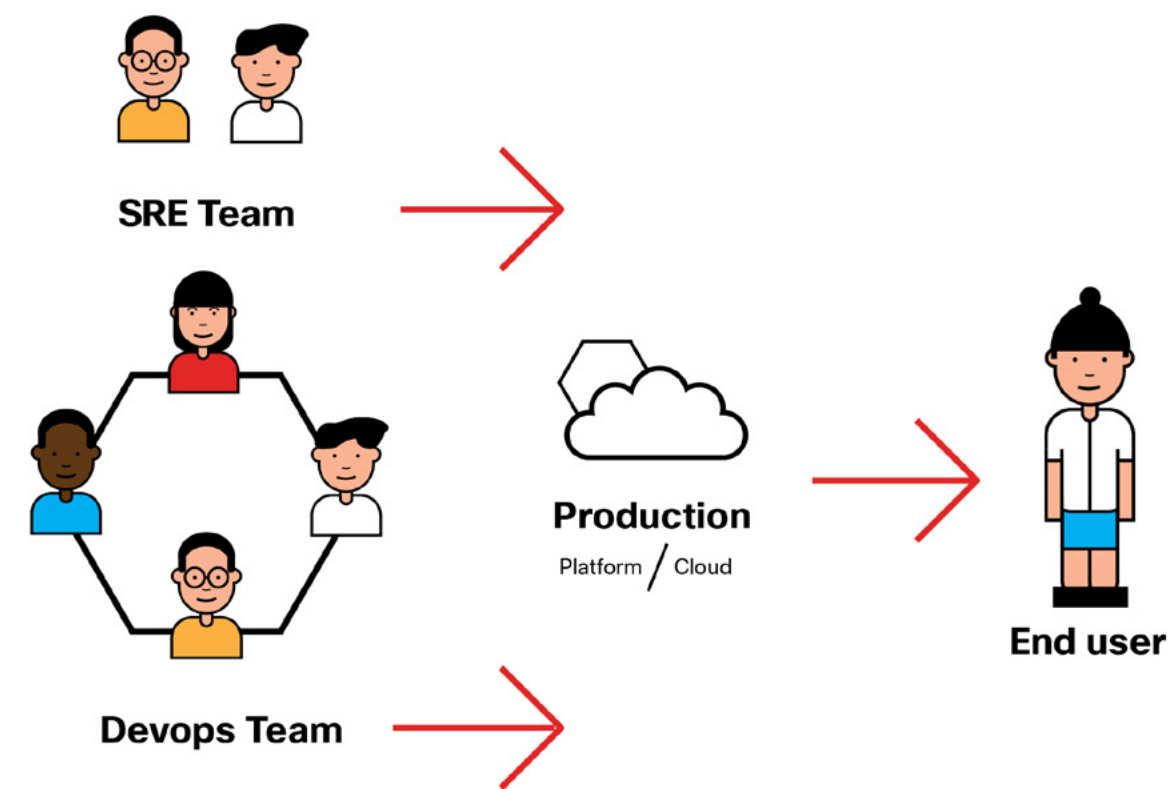
### Platform Solutions simplify problems



### DevOps teams can deliver fully functional products quickly

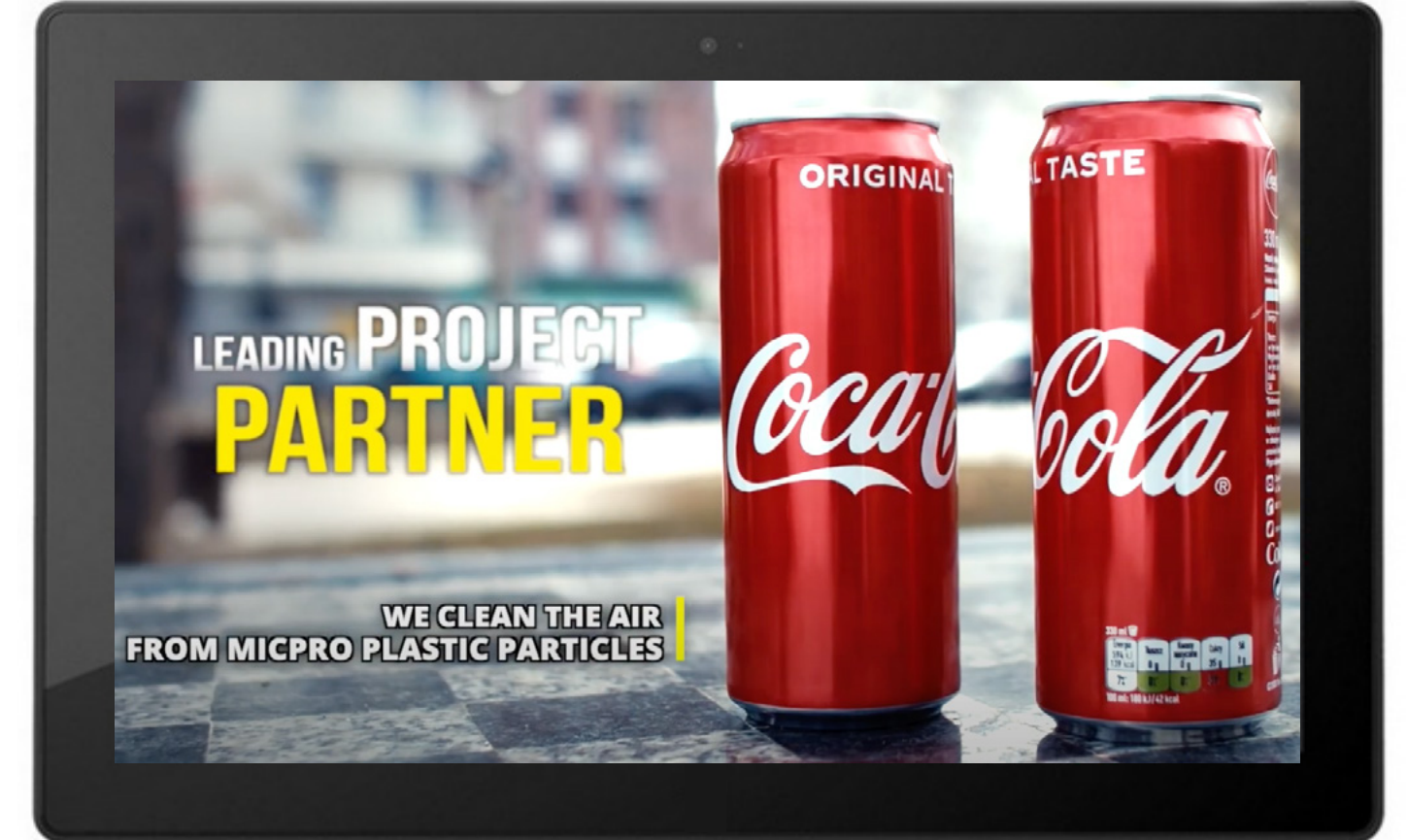
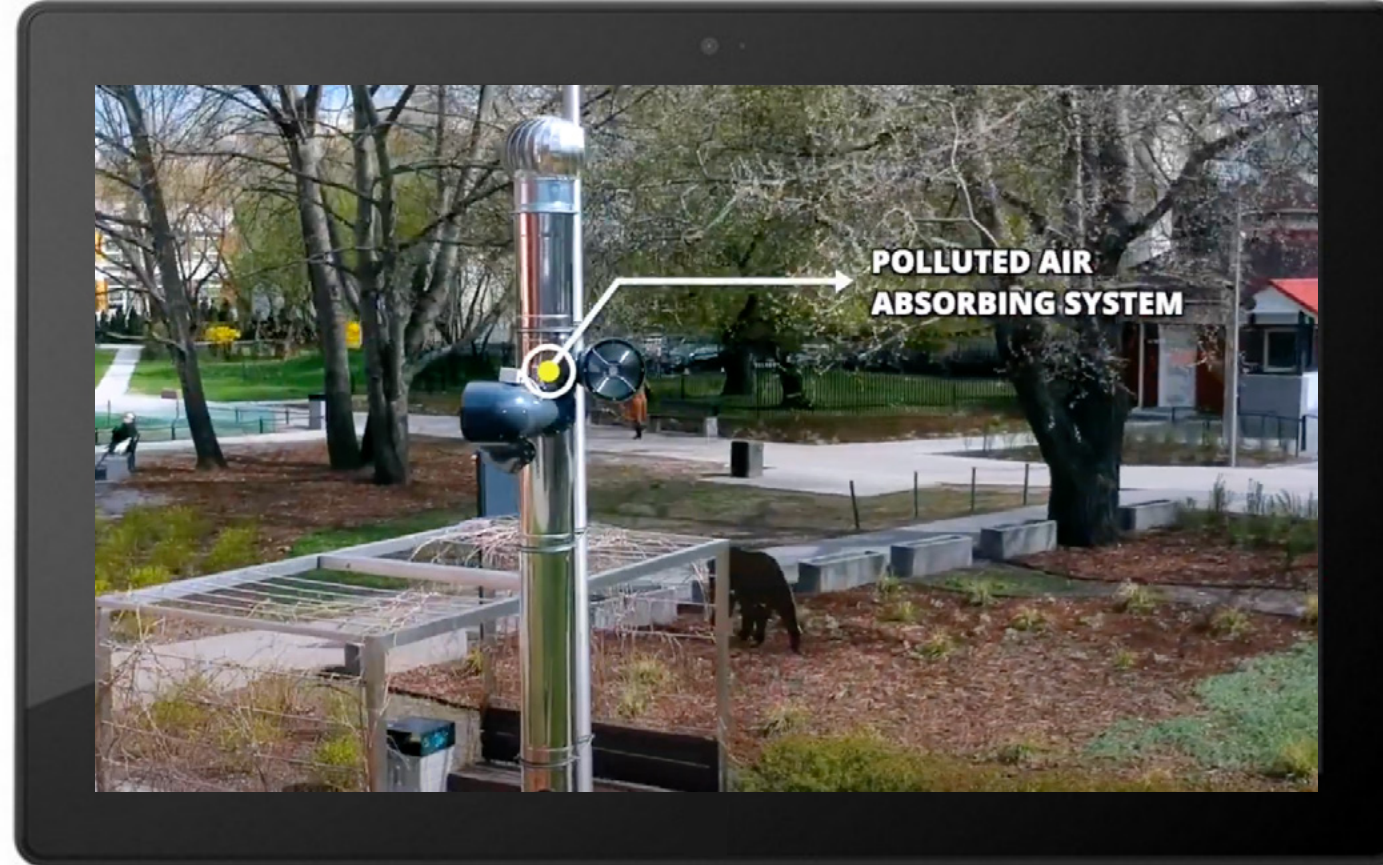
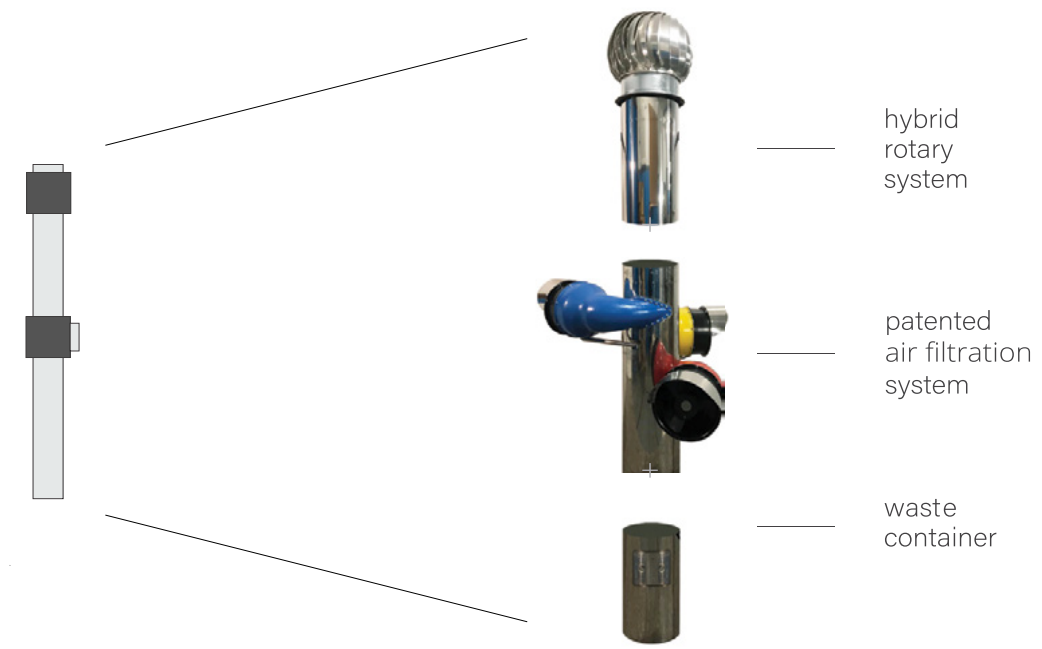
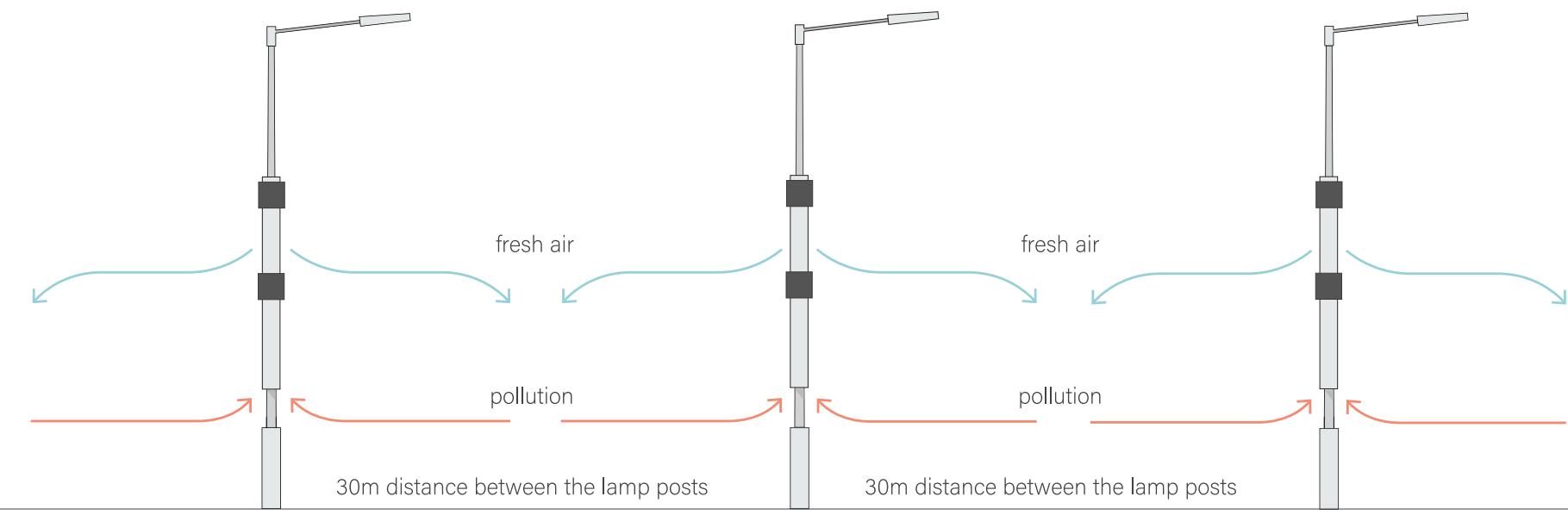
Company	Teams	Individuals
<b>WATERFALL</b> Deliver every <b>6 - 12</b> Months	<b>AGILE</b> Deliver every <b>2 - 6</b> Weeks	<b>DevOps</b> Deliver every <b>1 - 2</b> Hours

### DevOps

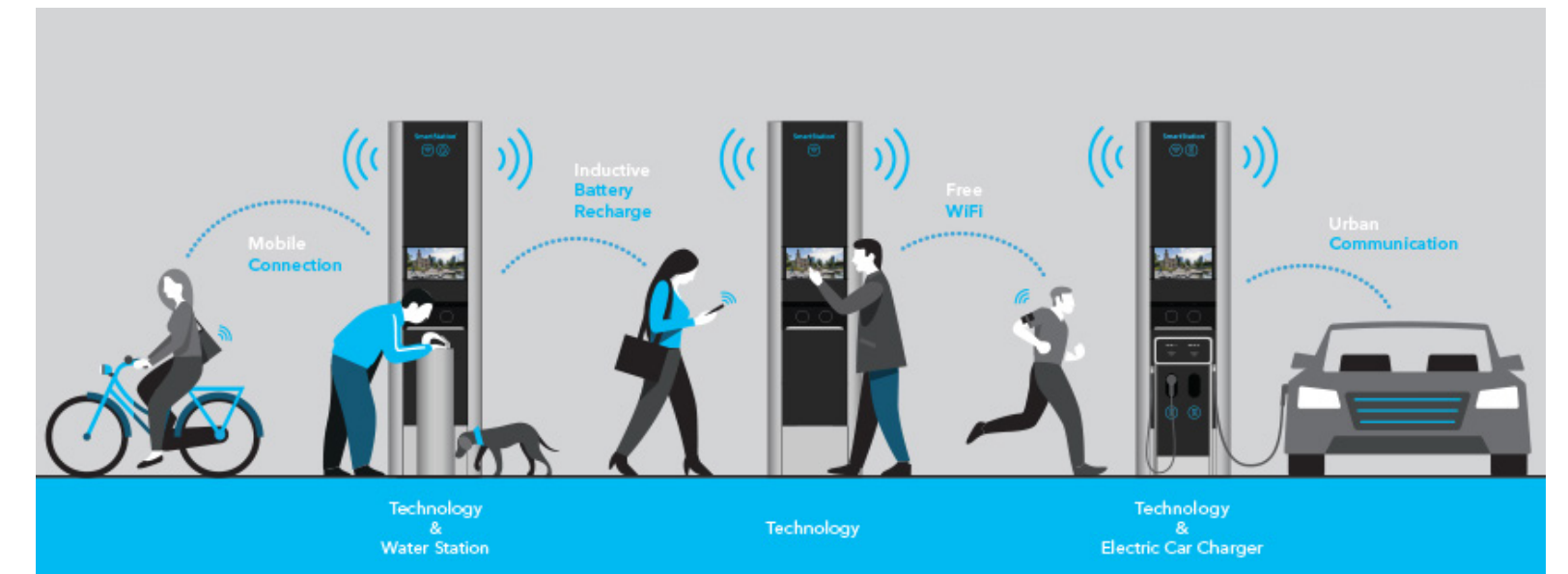


### The new software focused world has created new opportunities for our customers





# SmartStation®

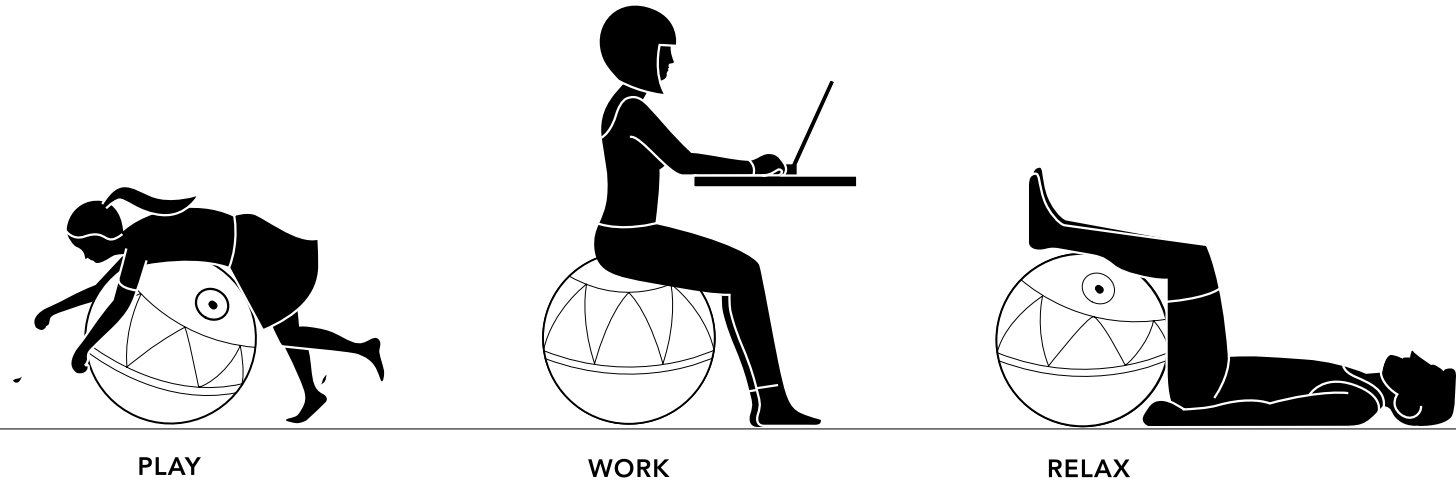


# NOKIA

+

# GOOGAL





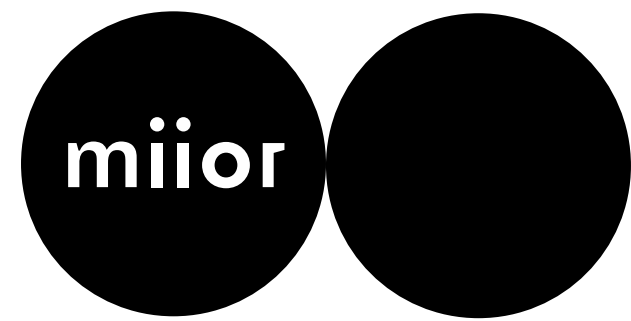
# flying tiger copenhagen





# Procter & Gamble





home. made by miior.

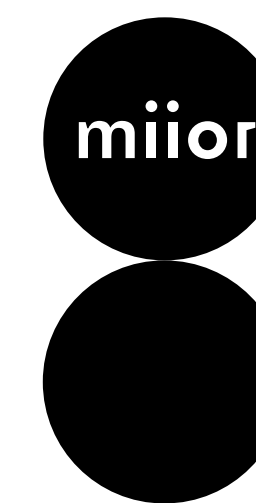


reddot design award

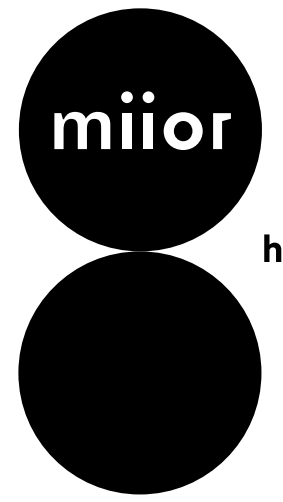
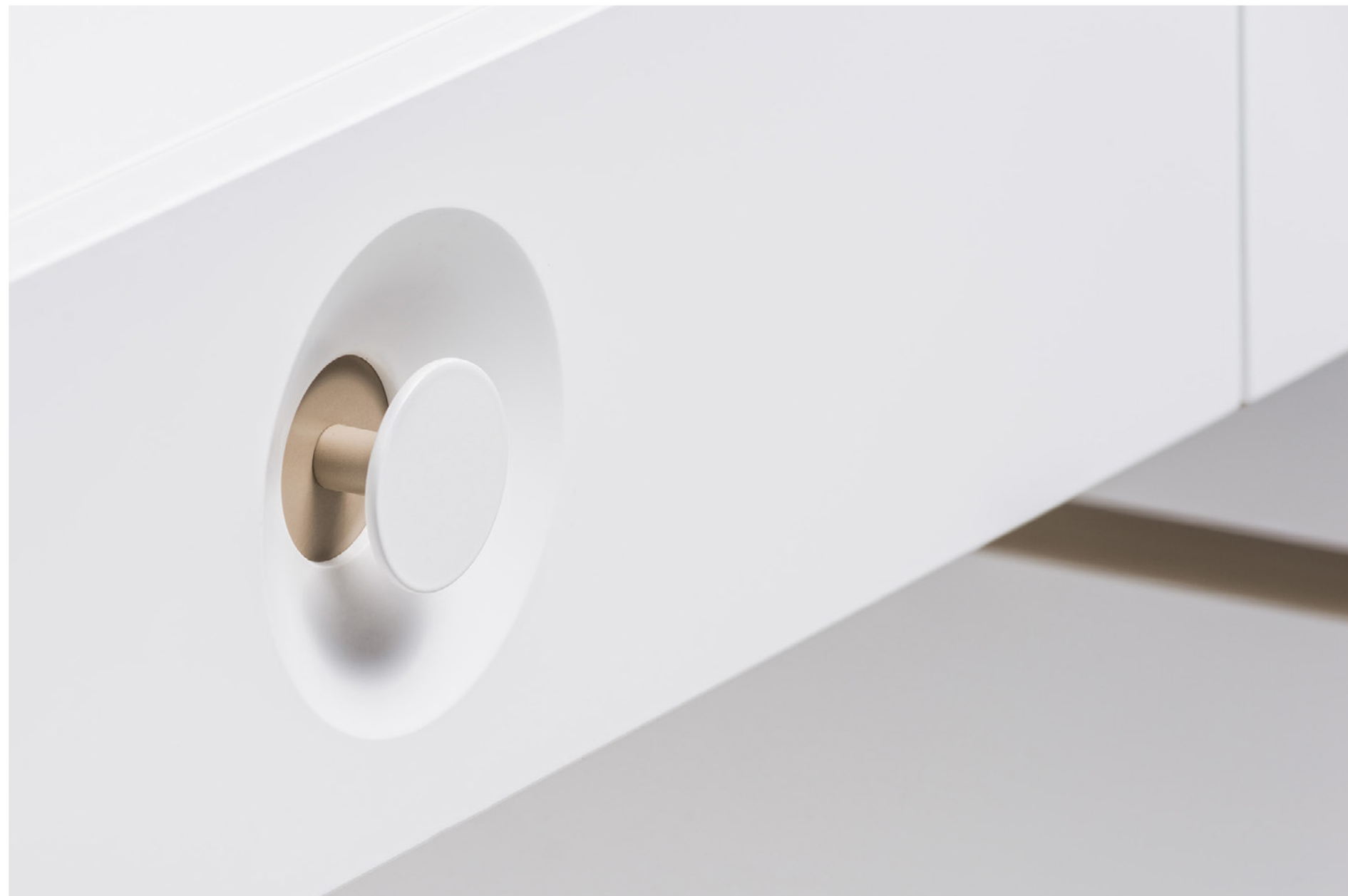


GERMAN DESIGN AWARD





home. made by mior.



home. made by miior.





reddot design award



Thank you. Let's Talk!

# Contact

**Kat Okńczyc**

Brand | Product | Communications | Strategy & Leadership

k.okinczyc@gmail.com | +31 615378321